## Hotel-Motel Class Report by Quarter

### 1997 Year To Date

<table>
<thead>
<tr>
<th>Class</th>
<th>GrossRentals</th>
<th>TaxableRentals</th>
<th>RoomTax</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>130,414,222.56</td>
<td>110,374,233.55</td>
<td>8,829,938.63</td>
</tr>
<tr>
<td>GrossRentals</td>
<td>110,374,233.55</td>
<td>84.6%</td>
<td></td>
</tr>
<tr>
<td>TaxableRentals</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>RoomTax</td>
<td>8,829,938.63</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### 1st Quarter 1997

<table>
<thead>
<tr>
<th>Class</th>
<th>GrossRentals</th>
<th>TaxableRentals</th>
<th>RoomTax</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upper Class</td>
<td>8,516,281.11</td>
<td>7,230,820.19</td>
<td>578,465.62</td>
</tr>
<tr>
<td>Mid-Market</td>
<td>5,632,075.76</td>
<td>4,849,255.77</td>
<td>387,940.45</td>
</tr>
<tr>
<td>Economy</td>
<td>1,965,489.80</td>
<td>1,589,529.94</td>
<td>127,162.40</td>
</tr>
<tr>
<td>Total Other</td>
<td>1,344,809.11</td>
<td>322,761.21</td>
<td>25,820.88</td>
</tr>
<tr>
<td>Tot QTR</td>
<td>17,458,655.78</td>
<td>13,992,367.11</td>
<td>1,119,389.35</td>
</tr>
<tr>
<td></td>
<td>100.0%</td>
<td>100.0%</td>
<td>80.1%</td>
</tr>
</tbody>
</table>

### 2nd Quarter 1997

<table>
<thead>
<tr>
<th>Class</th>
<th>GrossRentals</th>
<th>TaxableRentals</th>
<th>RoomTax</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upper Class</td>
<td>19,276,710.66</td>
<td>16,728,129.71</td>
<td>1,338,250.37</td>
</tr>
<tr>
<td>Mid-Market</td>
<td>11,824,667.58</td>
<td>10,490,934.53</td>
<td>839,274.76</td>
</tr>
<tr>
<td>Economy</td>
<td>4,061,023.13</td>
<td>3,788,915.99</td>
<td>303,113.25</td>
</tr>
<tr>
<td>Total Other</td>
<td>1,919,585.99</td>
<td>697,500.74</td>
<td>55,800.05</td>
</tr>
<tr>
<td>Tot QTR</td>
<td>37,081,987.36</td>
<td>31,705,480.97</td>
<td>2,536,438.43</td>
</tr>
<tr>
<td></td>
<td>100.0%</td>
<td>100.0%</td>
<td>85.5%</td>
</tr>
</tbody>
</table>

### 3rd Quarter 1997

<table>
<thead>
<tr>
<th>Class</th>
<th>GrossRentals</th>
<th>TaxableRentals</th>
<th>RoomTax</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upper Class</td>
<td>28,565,146.75</td>
<td>24,640,655.53</td>
<td>1,971,252.45</td>
</tr>
<tr>
<td>Mid-Market</td>
<td>18,039,258.36</td>
<td>16,415,022.78</td>
<td>1,313,201.82</td>
</tr>
<tr>
<td>Economy</td>
<td>6,336,508.55</td>
<td>6,027,177.13</td>
<td>482,174.16</td>
</tr>
<tr>
<td>Total Other</td>
<td>2,503,135.25</td>
<td>1,097,935.90</td>
<td>87,834.88</td>
</tr>
<tr>
<td>Tot QTR</td>
<td>55,444,048.91</td>
<td>48,180,791.34</td>
<td>3,854,463.31</td>
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<tr>
<td></td>
<td>100.0%</td>
<td>86.9%</td>
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</tr>
</tbody>
</table>

### 4th Quarter 1997

<table>
<thead>
<tr>
<th>Class</th>
<th>GrossRentals</th>
<th>TaxableRentals</th>
<th>RoomTax</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upper Class</td>
<td>9,012,951.30</td>
<td>7,851,589.37</td>
<td>628,127.15</td>
</tr>
<tr>
<td>Mid-Market</td>
<td>6,736,148.10</td>
<td>5,920,562.91</td>
<td>473,645.03</td>
</tr>
<tr>
<td>Economy</td>
<td>2,724,393.61</td>
<td>2,357,483.54</td>
<td>188,598.68</td>
</tr>
<tr>
<td>Total Other</td>
<td>1,956,037.50</td>
<td>365,958.31</td>
<td>29,276.66</td>
</tr>
<tr>
<td>Tot QTR</td>
<td>20,429,530.51</td>
<td>16,495,594.13</td>
<td>1,319,647.53</td>
</tr>
<tr>
<td></td>
<td>100.0%</td>
<td>80.7%</td>
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</tr>
</tbody>
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