

SOLID WASTE SERVICES OPERATING BUDGET WORK FORCE PROJECTIONS

<u>Budget Unit</u>	2010	2011	2012	2013	2014	2015
<u>Refuse Collection</u>						
Full time	22	22	22	22	22	22
Part time	0	0	0	0	0	0
Seasonal	2	2	2	2	2	2
Budgeted Positions Subtotal	24	24	24	24	24	24
<u>Disposal</u>						
Full time	49	49	49	49	49	49
Part time	6	6	6	6	6	6
Seasonal	6	6	6	6	6	6
Budgeted Positions Subtotal	61	61	61	61	61	61
<u>Administration</u>						
Full time	23	23	23	23	23	23
Part time	0	0	0	0	0	0
Budgeted Positions Subtotal	23	23	23	23	23	23
<u>Vehicle Maintenance</u>						
Full time	9	9	9	9	9	9
TOTAL SOLID WASTE SERVICES						
Full time	103	103	103	103	103	103
Part time	6	6	6	6	6	6
Seasonal	8	8	8	8	8	8
TOTAL	117	117	117	117	117	117
EXECUTIVE	3	3	3	3	3	3
NON-REPRESENTED	17	17	17	17	17	17
(includes 6 former machinists)						
AMEA	25	25	25	25	25	25
OPERATING ENGINEERS	49	49	49	49	49	49
TEAMSTERS	23	23	23	23	23	23
TOTAL	117	117	117	117	117	117

In 2010, 1 Refuse Collection employee shifts to Vehicle Maintenance.

4 executive position wages reduced 8% from 2009 (3% + 5%).

Currently former machinists are negotiating for new union representation.

Assumed 3.1% wage increase in 2010 for all personnel (excluding executives) pursuant to union collective bargaining agreement provis with CPI 5 year average inflation escalators.

**SOLID WASTE SERVICES REFUSE COLLECTIONS UTILITY
2010 OPERATING BUDGET DETAIL**

	Actual 2008	Proforma 2009	Budget 2010
Labor			
Wages	1,040,217	1,010,065	1,099,564
Overtime	97,065	88,000	97,171
Benefits	730,994	650,474	758,422
Other	130,883	131,061	145,857
Subtotal	<u>1,999,158</u>	<u>1,879,600</u>	<u>2,101,014</u>
Supplies			
Office supplies	2,315	2,850	3,000
Operating Supplies	41,049	36,280	38,000
Repair and Maintenance Supplies	137,791	95,000	92,000
Subtotal	<u>181,155</u>	<u>134,130</u>	<u>133,000</u>
Other Expenses			
Professional Services	26,523	70,000	15,000
Contractual Services	108,166	236,271	243,400
Utilities	117,976	105,973	120,000
Other Expenses 1)	142,785	29,967	130,481
Depreciation	443,430	583,030	892,366
Revenue Distribution	376,250	200,853	159,305
MUSA	31,269	48,245	88,610
SWS Disposal Charges	2,145,670	2,455,730	2,419,326
Subtotal	<u>3,392,071</u>	<u>3,730,069</u>	<u>4,068,488</u>
Intergovernmental Charges			
Solid Waste Administration	345,952	495,212	576,997
Solid Waste Vehicle Maintenance	627,266	758,186	758,186
Solid Waste Disposal	38,100	38,100	38,100
General Government IGC's	1,263,686	1,092,645	1,000,443
Charges to Others	(49,885)	(45,000)	0
Subtotal	<u>2,225,004</u>	<u>2,339,143</u>	<u>2,373,726</u>
Interest on Long-term Debt	0	0	0
TOTAL EXPENSES	<u><u>7,797,388</u></u>	<u><u>8,082,942</u></u>	<u><u>8,676,228</u></u>

1) Other Expenses include \$25,000 donation to AEDC.

SOLID WASTE SERVICES REFUSE COLLECTIONS UTILITY
2010 - 2015 CAPITAL IMPROVEMENT BUDGET
FINANCIAL SUMMARY (000)

PROJECT CATEGORY	2010	2011	2012	2013	2014	2015	TOTAL
VEHICLE REPLACEMENT	857	651	658	872	602	668	4,307
CONTAINERS	950	750	700	350	350	350	3,450
EQUIPMENT	25	25	25	25	25	25	150
OFFICE EQUIPMENT	5	5	5	5	5	5	30
DATA PROCESSING	30	30	30	30	30	30	180
BUILDING IMPROVEMENTS	40	30					70
TOTAL	1,907	1,491	1,418	1,282	1,012	1,078	8,187

SOURCE OF FUNDING

G.O. BONDS							
REVENUE BONDS							
LOAN							
EQUITY/OPERATIONS	1,907	1,491	1,418	1,282	1,012	1,078	8,187
STATE GRANT							
FEDERAL GRANT							
DIRECT APPROPRIATION							
TOTAL	1,907	1,491	1,418	1,282	1,012	1,078	8,187

REFUSE COLLECTIONS UTILITY OPERATING BUDGET
STATEMENT OF REVENUE AND EXPENSE

	Actual 2008	Proforma 2009	Budget 2010
OPERATING REVENUE			
Commercial Collections	4,987,912	5,058,895	5,051,073
Commercial Other Collection	53,703	57,459	53,500
Residential Collections	2,422,644	2,818,691	3,043,351
Residential Other Collection	76,746	75,394	72,000
Container Rental Fees	445,031	463,536	463,200
TOTAL OPERATING REVENUE	7,986,036	8,473,975	8,683,124
OPERATING EXPENSE			
Labor	1,999,158	1,879,600	2,101,014
Supplies	181,155	134,130	133,000
Contracted Services	134,690	306,271	258,400
Utilities	117,976	105,973	120,000
Other Expenses (1)	142,786	29,967	130,481
Depreciation	443,430	583,030	892,366
Revenue Distribution	376,250	200,853	159,305
MUSA	31,269	48,245	88,610
SWS Disposal Fees	2,145,670	2,455,730	2,419,326
Inter Governmental Charges	2,225,004	2,339,143	2,373,726
TOTAL OPERATING EXPENSE	7,797,388	8,082,942	8,676,228
OPERATING INCOME / (LOSS)	188,648	391,033	6,896
NON-OPERATING REVENUE			
Sale of Assets	208	0	500
Interest Income	20,337	14,122	5,000
Other Revenue	321,393	229,781	20,900
TOTAL NON-OPERATING REVENUE	341,937	243,903	26,400
NON-OPERATING EXPENSE			
Interest on Long-term Debt	0	0	0
TOTAL NON-OPERATING EXPENSE	0	0	0
NET INCOME (LOSS)	530,585	634,936	33,296

1) Other Expenses include a \$25,000 donation to AEDC.

REFUSE COLLECTIONS UTILITY OPERATING BUDGET
STATEMENT OF SOURCES AND USES OF CASH

	Actual 2008	Proforma 2009	Budget 2010
SOURCES OF CASH FUNDS			
Net Income GAAP	530,586	634,936	33,296
Depreciation	443,430	583,030	892,366
Grants	0	0	0
Bonds	0	0	0
Other	0	0	0
TOTAL SOURCES OF CASH FUNDS	974,016	1,217,966	925,662
USES OF CASH FUNDS			
Additions to Plant	443,000	2,402,720	1,906,800
Bond Principal Payment	0	0	0
Other	0	0	0
Utility Revenue Distribution	376,250	200,853	159,305
TOTAL USES OF CASH FUNDS	819,250	2,603,573	2,066,105
NET INCREASE (DECREASE) IN CASH FUNDS	154,766	(1,385,607)	(1,140,443)
CASH BALANCE JANUARY 1,	5,980,329	4,880,978	3,495,371
CASH BALANCE DECEMBER 31,	6,135,095	3,495,371	2,354,928
DETAIL OF CASH BALANCE			
Equity In General Cash Pool	2,685,710	2,995,371	1,854,928
Equity In Construction Cash Pool	2,195,268	500,000	500,000
Bond Redemption Cash	0	0	0
TOTAL CASH DECEMBER 31,	4,880,978	3,495,371	2,354,928

**SOLID WASTE SERVICES DISPOSAL UTILITY
2010 OPERATING BUDGET DETAIL**

	Actual 2008	Proforma 2009	Budget 2010
Labor			
Wages	2,454,151	2,428,714	2,644,633
Overtime	350,604	272,178	394,233
Benefits	1,257,464	1,369,084	1,370,668
Other	317,504	332,146	374,565
Subtotal	4,379,723	4,402,122	4,784,099
Supplies			
Office Supplies	3,956	1,554	3,200
Operating Supplies	108,877	145,934	105,000
Petroleum, Oil & Lubricant	503,051	4,287	20,824
Repair and Maintenance Supplies	102,516	90,000	103,000
Subtotal	718,400	241,775	232,024
Other Expenses			
Professional Services	13,327	368,461	199,000
Utilities	665,725	850,000	850,000
Contractual Services	1,346,311	1,563,560	1,591,400
Other (1)	248,687	925,207	1,123,666
Depreciation	2,979,683	3,330,708	3,490,791
Revenue Distribution	855,997	909,010	0
MUSA	804,106	892,226	1,001,042
Landfill Closure Costs	1,495,701	1,493,120	1,356,842
Subtotal	8,409,538	10,332,292	9,612,741
Interest on Long-term Debt	323,031	317,980	443,297
Intergovernmental Charges			
Solid Waste Administration	518,927	742,648	865,495
Solid Waste Vehicle Maintenance	1,580,383	1,523,190	1,523,190
Other IGC's	1,578,565	1,169,054	1,194,843
Charges to Others	(176,528)	(178,569)	(53,100)
Subtotal	3,501,347	3,256,323	3,530,428
Total Expenses	17,332,040	18,550,492	18,602,589

1) Includes \$1 million of community area-wide recycling expenses: public outreach, public space school, drop-off and grant projects pursuant to AO 2008-62(s) funded by the \$3 recycling commercial or \$1 residential surcharges; and includes \$25,000 donation to AEDC.

SOLID WASTE SERVICES DISPOSAL UTILITY
2010 CAPITAL IMPROVEMENT BUDGET
FINANCIAL SUMMARY (000)

PROJECT CATEGORY	2010	2011	2012	2013	2014	2015	TOTAL
EQUIPMENT	1,692	1,683	2,076	2,280	1,989	3,534	13,254
ARL & CTS IMPROVEMENTS	10,685	5,710	2,910	4,630	770	4,820	29,525
OFFICE /DP EQUIPMENT	25	25	25	25	25	25	150
TOTAL	12,402	7,418	5,011	6,935	2,784	8,379	42,929
SOURCE OF FUNDING							
BONDS							0
LOAN	6,000		3,250			500	9,750
EQUITY/OPERATIONS	4,402	7,418	1,761	6,935	2,784	7,879	31,179
STATE GRANT	2,000						2,000
FEDERAL GRANT							0
OTHER							0
TOTAL	12,402	7,418	5,011	6,935	2,784	8,379	42,929

**SOLID WASTE SERVICES DISPOSAL UTILITY
STATEMENT OF REVENUE AND EXPENSE**

	Actual 2008	Proforma 2009	Budget 2010
OPERATING REVENUE			
Reimbursed Costs	212,316	135,520	135,000
Disposal Fees	17,295,668	17,665,134	17,228,938
Area wide Recycling Surcharges	278,485	959,326	1,018,477
Hazardous Waste Fees	137,347	105,000	99,908
Methane Gas Sales	0	0	0
Other	84,144	92,668	87,734
TOTAL OPERATING REVENUE	18,007,960	18,957,648	18,570,057
OPERATING EXPENSE			
Labor	4,379,723	4,402,122	4,784,099
Supplies	718,400	241,775	232,024
Contracted Services	1,359,638	1,932,021	1,790,400
Utilities	665,725	850,000	850,000
Other Expenses (1)	248,689	925,207	1,123,666
Depreciation	2,979,682	3,330,708	3,490,791
Revenue Distribution	855,997	909,010	0
MUSA	804,106	892,226	1,001,042
Landfill Closure Cost	1,495,701	1,493,120	1,356,842
Intergovernmental Charges	3,501,348	3,256,323	3,530,428
TOTAL OPERATING EXPENSE	17,009,009	18,232,512	18,159,292
OPERATING INCOME / (LOSS)	998,951	725,136	410,765
NON-OPERATING REVENUE			
Sale of Assets	0	79,758	100,000
Interest Income	761,754	75,992	2,000
Other Revenue	(127,156)	717,263	125,328
TOTAL NON-OPERATING REVENUE	634,598	873,013	227,328
NON-OPERATING EXPENSE			
Interest on Long-term Debt	323,031	317,980	443,297
TOTAL NON-OPERATING EXPENSE	323,031	317,980	443,297
NET INCOME / (LOSS)	1,310,518	1,280,169	194,796

1) Includes \$1 million of community area-wide recycling expenses: public outreach, public space, school, drop-off and grant projects pursuant to AO 2008-62(s) funded by the \$3 recycling commercial or \$1 residential surcharges; and includes a \$25,000 donation to AEDC.

SOLID WASTE SERVICES DISPOSAL UTILITY
OPERATING BUDGET
STATEMENT OF SOURCES AND USES OF CASH

	Actual 2008	Proforma 2009	Budget 2010
SOURCES OF CASH FUNDS:			
Net Income (Loss) GAAP	1,371,602	1,280,169	194,793
Depreciation (Includes Contributed Plant)	2,979,683	3,330,708	3,490,791
Future Landfill Closure Costs	1,495,701	1,493,120	1,356,842
Grants	0	0	2,000,000
Loans	0	0	6,000,000
Bonds	0	0	0
TOTAL SOURCES OF CASH FUNDS	5,846,986	6,103,997	13,042,426
USES OF CASH FUNDS:			
Additions to Plant (CWIP)	1,596,668	4,822,000	12,402,180
Bond Principal Payment	340,000	360,000	0
Loan Principal Payment	1,446,869	1,446,869	1,521,278
Landfill Closure Account Payment	1,383,415	1,493,120	1,356,842
Utility Revenue Distribution	855,997	909,010	0
TOTAL USES OF CASH FUNDS	5,622,949	9,030,999	15,280,300
NET INCREASE (DECREASE) IN CASH FUNDS	224,037	(2,927,002)	(2,237,874)
CASH BALANCE JANUARY 1,	18,329,000	18,553,037	15,626,035
CASH BALANCE DECEMBER 31,	18,553,037	15,626,035	13,388,161
DETAIL OF CASH BALANCE			
Equity In General Cash Pool	(13,432,857)	(3,934,965)	(6,929,839)
Future Landfill Closure Cash Reserve	18,092,000	18,961,000	2,785,546
Equity In Construction Cash Pool	13,893,894	600,000	17,532,454
Bond Redemption Cash	0	0	0
TOTAL CASH DECEMBER 31,	18,553,037	15,626,035	13,388,161