

HOTEL-MOTEL CLASS REPORT BY QUARTER

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1999 YEAR TO DATE

GROSS RENTALS
149,581,122.47

TAXABLE RENTALS
125,458,829.66
83.9%

ROOM TAX
10,036,706.37

| 1st QTR 1999 | # OF ROOMS | GROSS RENTALS | TAXABLE RENTALS | | ROOM TAX |
|---------------------|-------------------|----------------------|------------------------|----------------------------|-----------------|
| UPPER CLASS | 2,100 | 7,395,158.67 | 40.9% | 6,257,464.97 43.1% | 500,597.20 |
| MID-MARKET | 2,242 | 7,192,754.90 | 39.7% | 6,259,685.81 43.1% | 500,774.86 |
| ECONOMY | 1,482 | 2,200,638.00 | 12.2% | 1,742,716.71 12.0% | 139,417.34 |
| TOTAL OTHER | 545 | 1,309,574.63 | 7.2% | 276,062.54 1.9% | 22,085.00 |
| TOT QTR 6,369 | | 18,098,126.20 | 100.0% | 14,535,930.03 80.3% 100.0% | 1,162,874.40 |

| 2nd QTR 1999 | # OF ROOMS | GROSS RENTALS | TAXABLE RENTALS | | ROOM TAX |
|---------------------|-------------------|----------------------|------------------------|----------------------------|-----------------|
| UPPER CLASS | 2,100 | 19,076,923.42 | 45.5% | 16,631,254.49 46.7% | 1,330,500.36 |
| MID-MARKET | 2,712 | 15,949,158.46 | 38.1% | 13,986,669.23 39.3% | 1,118,933.54 |
| ECONOMY | 1,537 | 4,630,004.03 | 11.1% | 4,214,295.87 11.8% | 337,143.67 |
| TOTAL OTHER | 810 | 2,246,861.64 | 5.4% | 761,365.01 2.1% | 60,909.20 |
| TOT QTR 7,159 | | 41,902,947.55 | 100.0% | 35,593,584.60 84.9% 100.0% | 2,847,486.77 |

| 3rd QTR 1999 | # OF ROOMS | GROSS RENTALS | TAXABLE RENTALS | | ROOM TAX |
|---------------------|-------------------|----------------------|------------------------|----------------------------|-----------------|
| UPPER CLASS | 2,100 | 29,446,686.91 | 44.7% | 26,043,878.45 45.6% | 2,083,510.28 |
| MID-MARKET | 2,619 | 26,456,005.28 | 40.2% | 23,234,772.77 40.7% | 1,858,781.82 |
| ECONOMY | 1,510 | 7,213,392.68 | 11.0% | 6,678,987.63 11.7% | 534,319.01 |
| TOTAL OTHER | 771 | 2,781,994.71 | 4.2% | 1,172,103.31 2.1% | 93,768.26 |
| TOT QTR 7,000 | | 65,898,079.58 | 100.0% | 57,129,742.16 86.7% 100.0% | 4,570,379.37 |

| 4th QTR 1999 | # OF ROOMS | GROSS RENTALS | TAXABLE RENTALS | | ROOM TAX |
|---------------------|-------------------|----------------------|------------------------|----------------------------|-----------------|
| UPPER CLASS | 2475 | 8,997,344.90 | 38.0% | 6,919,864.65 38.0% | 553,589.17 |
| MID-MARKET | 2580 | 9,760,784.38 | 41.2% | 8,325,958.15 45.8% | 666,076.65 |
| ECONOMY | 1504 | 3,065,234.22 | 12.9% | 2,524,327.86 13.9% | 201,946.23 |
| TOTAL OTHER | 826 | 1,858,605.64 | 7.9% | 429,422.21 2.4% | 34,353.78 |
| TOT QTR 7,385 | | 23,681,969.14 | 100.0% | 18,199,572.87 76.8% 100.0% | 1,455,965.83 |