

HOTEL-MOTEL CLASS REPORT BY QUARTER

February 11, 1998

1997 YEAR TO DATE	GROSS RENTALS 130,414,222.56		TAXABLE RENTALS 110,374,233.55 84.6%		ROOM TAX 8,829,938.63
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1st QTR 1997	GROSS RENTALS		TAXABLE RENTALS		ROOM TAX
UPPER CLASS	8,516,281.11	48.8%	7,230,820.19	51.7%	578,465.62
MID-MARKET	5,632,075.76	32.3%	4,849,255.77	34.7%	387,940.45
ECONOMY	1,965,489.80	11.3%	1,589,529.94	11.4%	127,162.40
TOTAL OTHER	1,344,809.11	7.7%	322,761.21	2.3%	25,820.88
TOT QTR:	17,458,655.78	100.0%	13,992,367.11 80.1%	100.0%	1,119,389.35

2nd QTR 1997	GROSS RENTALS		TAXABLE RENTALS		ROOM TAX
UPPER CLASS	19,276,710.66	52.0%	16,728,129.71	52.8%	1,338,250.37
MID-MARKET	11,824,667.58	31.9%	10,490,934.53	33.1%	839,274.76
ECONOMY	4,061,023.13	11.0%	3,788,915.99	12.0%	303,113.25
TOTAL OTHER	1,919,585.99	5.2%	697,500.74	2.2%	55,800.05
TOT QTR:	37,081,987.36	100.0%	31,705,480.97 85.5%	100.0%	2,536,438.43

3rd QTR 1997	GROSS RENTALS		TAXABLE RENTALS		ROOM TAX
UPPER CLASS	28,565,146.75	51.5%	24,640,655.53	51.1%	1,971,252.45
MID-MARKET	18,039,258.36	32.5%	16,415,022.78	34.1%	1,313,201.82
ECONOMY	6,336,508.55	11.4%	6,027,177.13	12.5%	482,174.16
TOTAL OTHER	2,503,135.25	4.5%	1,097,935.90	2.3%	87,834.88
TOT QTR:	55,444,048.91	100.0%	48,180,791.34 86.9%	100.0%	3,854,463.31

4th QTR 1997	GROSS RENTALS		TAXABLE RENTALS		ROOM TAX
UPPER CLASS	9,012,951.30	44.1%	7,851,589.37	47.6%	628,127.15
MID-MARKET	6,736,148.10	33.0%	5,920,562.91	35.9%	473,645.03
ECONOMY	2,724,393.61	13.3%	2,357,483.54	14.3%	188,598.68
TOTAL OTHER	1,956,037.50	9.6%	365,958.31	2.2%	29,276.66
TOT QTR:	20,429,530.51	100.0%	16,495,594.13 80.7%	100.0%	1,319,647.53