Real Estate



Real Estate

Description

Manages all municipally owned land, both uncommitted and under management authority of municipal agencies, in a manner designed to benefit present and future citizens, promotes orderly development, and improvement of lands for municipal purposes.

Department Services

- Except as Anchorage Municipal Code (AMC) provides otherwise, the Real Estate
 Department has exclusive authority and responsibility to negotiate, administer, prepare
 and secure the execution of all real estate transactions, such as contracts, leases,
 conveyances and other documents pertaining to the acquisitions and disposal of real
 property for the municipality.
- Inventory: Maintain current and accurate inventory of municipal lands.
- Property Management: Provide management of municipal lands and improvements.
- Protection: Holder of all MOA-recorded Conservation Easements, maintenance and protection of MOA lands and improvements, to include prevention and cleanup of hazardous conditions.
- Highest and Best Use: Employs maximum value, use, and purpose for municipal lands and improvements.
- Tax Foreclosures: Administers the foreclosure proceedings for delinquent real estate property taxes and/or special assessments.
- Mortgage Foreclosure Registry: Maintain mortgage foreclosure registry records and database, monitor State of Alaska Recorder's Office website for recorded Notices of Default and communicate with the various lending entities of duty to register.

Divisions

- Heritage Land Bank (HLB)
 - Manages municipally owned real estate in the HLB inventory, consistent with the HLB Work Program and Five-Year Management Plan (Plan), in a manner designed to benefit the citizens of Anchorage and promote orderly development.
 - Staffs the HLB Advisory Commission who provides recommendations to the Assembly on HLB inventory actions including, acquisition, disposal, transfer, the HLB Plan, etc.
 - Monitors and provides reporting for existing Conservation Easements held or managed by the HLB. Facilitates the execution of Conservation Easements on appropriate HLB and non-HLB parcels to offset the impacts associated with public improvements that meet specific needs of the community as identified in local planning documents.
- Real Estate Services
 - o Buys, sells, and leases land for other municipal departments.
 - Maintains and manages all municipal land for which no other managing agency has been designated.
 - Maintain all records in connection with foreclosure processing, mortgage foreclosure registry, acquisition, ownership and status of municipal land.
 - Disposes of private sector properties that the MOA has taken Clerk's Deed as a result of delinquent property taxes and/or special assessments.
 - Maintain a current inventory of all municipal land.

Department Goals that Contribute to Achieving the Mayor's Mission:



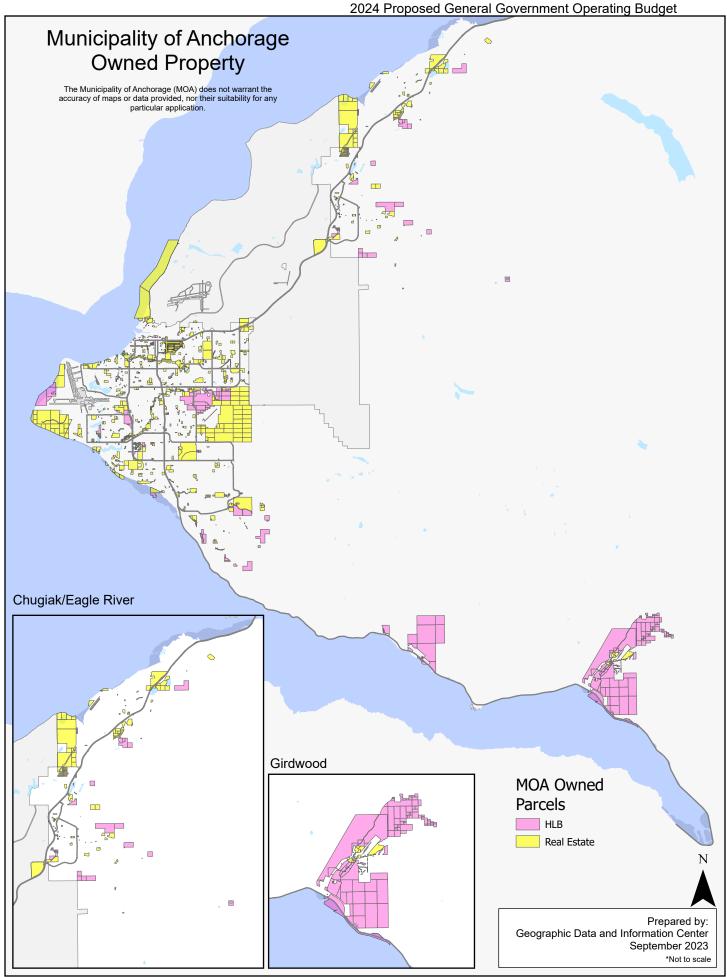
Economic Recovery – Build a city that attracts and retains a talented workforce, is hospitable to entrepreneurs and business owners, provides a strong environment for economic growth, attract new and innovative industries to Anchorage, and expand the tourism opportunities of Southcentral Alaska.

- Maximize amount of acreage mitigated through appropriate responses to negative impacts on MOA land inventory due to fire, insect damage, illegal dumping of hazardous or contaminated materials, trespassing, and/or vandalism by property inspections.
- Maximize amount of acreage available for development of housing by reviewing inventories, determining if surplus to municipal needs, perform steps necessary for disposal, market approved disposals, complete real estate transactions with private parties to create a larger available housing inventory.
- Identify municipal raw lands suitable for pre-development activities; e.g., zoning, platting, roads, water/sewer, etc.



Exemplary Municipal Operations – Improve the efficiency and effectiveness of Municipal operations to deliver services faster and better.

- Generate revenue through disposals and use permits of HLB inventory provided to municipal and other agencies, and to the private sector.
- Annual tax foreclosure process: Collection of delinquent property taxes and assessments.
- Annual process for taking Clerk's Deed and subsequent sale of deeded properties via sealed bid auction.
- Review all contract files annually to maintain current and accurate information and contractor compliance.



RED - 4

Real Estate Department Summary

	2022 Actuals Unaudited	2023 Revised	2024 Proposed	24 v 23 % Chg
Direct Cost by Division				
RED Heritage Land Bank	273,604	622,961	658,688	5.74%
RED Real Estate Services	7,767,860	8,155,109	9,533,146	16.90%
Direct Cost Total	8,041,464	8,778,070	10,191,834	16.11%
Intragovernmental Charges				
Charges by/to Other Departments	(6,644,330)	(6,723,583)	(8,070,120)	20.03%
Function Cost Total	1,397,134	2,054,487	2,121,714	3.27%
Program Generated Revenue	(2,778,432)	(2,410,396)	(2,449,396)	1.62%
Net Cost Total	(1,381,298)	(355,909)	(327,682)	(7.93%)
Direct Cost by Category				
Salaries and Benefits	405,885	672,024	725,729	7.99%
Supplies	1,205	5,708	5,708	-
Travel	-	1,000	1,000	-
Contractual/OtherServices	2,971,084	3,333,119	3,359,349	0.79%
Debt Service	4,660,244	4,757,919	6,091,748	28.03%
Equipment, Furnishings	3,045	8,300	8,300	-
Direct Cost Total	8,041,464	8,778,070	10,191,834	16.11%
Position Summary as Budgeted				
Full-Time	3	6	6	-
Part-Time	1	-	-	-
Position Total	4	6	6	-

Real Estate Reconciliation from 2023 Revised Budget to 2024 Proposed Budget

		Po	sitions	3
	Direct Costs	FT	PT	Seas/T
2023 Revised Budget	8,778,070	4	1	-
Debt Service Changes				
- Recategorize certain leases from non-labor to debt service (GASB 87)	4,731,689	=-	-	-
- 716 Building debt service	1,360,059	-	-	-
Changes in Existing Programs/Funding for 2024				
- Salaries and benefits adjustments	53,705	-	-	-
- Recategorize certain leases from non-labor to debt service (GASB 87)	(4,731,689)	-	-	-
2024 Continuation Level	10,191,834	4	1	-
2024 Proposed Budget Changes - None	-	-	-	-
2024 Proposed Budget	10,191,834	4	1	-

This reconciliation represents the actual position counts. The position counts on the Department and Division reports may include positions that are budgeted in multiple fund centers, which may result in a position being counted multiple times.

Real Estate Division Summary RED Heritage Land Bank

(Fund Center # 122100)

	2022 Actuals Unaudited	2023 Revised	2024 Proposed	24 v 23 % Chg
Direct Cost by Category				
Salaries and Benefits	150,516	311,501	347,228	11.47%
Supplies	736	4,500	4,500	-
Travel	-	1,000	1,000	-
Contractual/Other Services	120,906	298,460	298,460	-
Equipment, Furnishings	1,446	7,500	7,500	-
Manageable Direct Cost Total	273,604	622,961	658,688	5.74%
Debt Service	-	-	-	-
Depreciation/Amortization		-	-	-
Non-Manageable Direct Cost Total	-	-	-	-
Direct Cost Total	273,604	622,961	658,688	-
Intragovernmental Charges				
Charges by/to Other Departments	236,059	289,711	296,454	2.33%
Function Cost Total	509,663	912,672	955,142	4.65%
Program Generated Revenue by Fund				
Fund 221000 - Heritage Land Bank	1,916,076	1,791,235	1,830,235	2.18%
Program Generated Revenue Total	1,916,076	1,791,235	1,830,235	2.18%
Net Cost Total	(1,406,413)	(878,563)	(875,093)	(0.39%)
Position Summary as Budgeted				
Full-Time	1	3	3	-
Part-Time	1	-	-	-
Position Total	2	3	3	-

Real Estate Division Detail

RED Heritage Land Bank

(Fund Center # 122100)

	2022 Actuals Unaudited	2023 Revised	2024 Proposed	24 v 23 % Chg
Direct Cost by Category				
Salaries and Benefits	150,516	311,501	347,228	11.47%
Supplies	736	4,500	4,500	-
Travel	-	1,000	1,000	-
Contractual/Other Services	120,906	298,460	298,460	-
Equipment, Furnishings	1,446	7,500	7,500	-
Manageable Direct Cost Total	273,604	622,961	658,688	5.74%
Debt Service	-	-	-	-
Non-Manageable Direct Cost Total	-	-	-	-
Direct Cost Total	273,604	622,961	658,688	5.74%
Intragovernmental Charges				
Charges by/to Other Departments	236,059	289,711	296,454	2.33%
Program Generated Revenue				
406010 - Land Use Permits-HLB	37,531	169,135	169,135	-
406080 - Lease & Rental Revenue-HLB	69,018	8,648	15,581	80.17%
406090 - Pipe ROW Fee	86,940	-	-	-
406100 - Wetlands Mitigation Credit	192,400	105,000	105,000	-
408590 - Lease Revenue GASB 87	283,223	283,223	283,223	-
440010 - GCP Short-Term Interest	(71,995)	174,000	213,000	22.41%
440040 - Other Short Term Interest	38,103	31,000	31,000	-
440045 - Lease Interest Income GASB 87	28,802	96,229	89,296	(7.20%)
460080 - Land Sales-Cash	1,252,054	924,000	924,000	-
Program Generated Revenue Total	1,916,076	1,791,235	1,830,235	2.18%
Net Cost				
Direct Cost Total	273,604	622,961	658,688	5.74%
Charges by/to Other Departments Total	236,059	289,711	296,454	2.33%
Program Generated Revenue Total	(1,916,076)	(1,791,235)	(1,830,235)	2.18%
Net Cost Total	(1,406,413)	(878,563)	(875,093)	(0.39%)

Position Detail as Budgeted

	2022 F	2022 Revised		2023 Revised			2024 Proposed		
	Full Time	Full Time Part Time		Full Time Part Time		Full Time		Part Time	
Director, Real Estate	_	-		1	-		1	-	
Special Administrative Assistant II	1	1	П	2	-		2	-	
Position Detail as Budgeted Total	1	1	П	3	-		3	-	

Real Estate Division Summary

RED Real Estate Services

(Fund Center # 122306, 122307, 122302, 122308, 122300, 122309, 122200, 122301, 122305,...)

	2022 Actuals Unaudited	2023 Revised	2024 Proposed	24 v 23 % Chg
Direct Cost by Category				
Salaries and Benefits	255,369	360,523	378,501	4.99%
Supplies	469	1,208	1,208	-
Travel	-	-	-	-
Contractual/Other Services	2,850,178	3,034,659	3,060,889	0.86%
Equipment, Furnishings	1,599	800	800	-
Manageable Direct Cost Total	3,107,615	3,397,190	3,441,398	1.30%
Debt Service	4,660,244	4,757,919	6,091,748	28.03%
Depreciation/Amortization	-	-	-	-
Non-Manageable Direct Cost Total	4,660,244	4,757,919	6,091,748	28.03%
Direct Cost Total	7,767,860	8,155,109	9,533,146	-
Intragovernmental Charges				
Charges by/to Other Departments	(6,880,389)	(7,013,294)	(8,366,574)	19.30%
Function Cost Total	887,471	1,141,815	1,166,572	2.17%
Program Generated Revenue by Fund				
Fund 101000 - Areawide General	862,356	619,161	619,161	-
Program Generated Revenue Total	862,356	619,161	619,161	-
Net Cost Total	25,115	522,654	547,411	4.74%
Position Summary as Budgeted				
Full-Time	2	3	3	-
Position Total	2	3	3	-

Real Estate Division Detail

RED Real Estate Services

(Fund Center # 122306, 122307, 122302, 122308, 122300, 122309, 122200, 122301, 122305,...)

	2022 Actuals Unaudited	2023 Revised	2024 Proposed	24 v 23 % Chg
Direct Cost by Category				
Salaries and Benefits	255,369	360,523	378,501	4.99%
Supplies	469	1,208	1,208	-
Travel	-	-	-	-
Contractual/Other Services	2,850,178	3,034,659	3,060,889	0.86%
Equipment, Furnishings	1,599	800	800	<u>-</u>
Manageable Direct Cost Total	3,107,615	3,397,190	3,441,398	1.30%
Debt Service	4,660,244	4,757,919	6,091,748	28.03%
Non-Manageable Direct Cost Total	4,660,244	4,757,919	6,091,748	28.03%
Direct Cost Total	7,767,860	8,155,109	9,533,146	16.90%
Intragovernmental Charges				
Charges by/to Other Departments	(6,880,389)	(7,013,294)	(8,366,574)	19.30%
Program Generated Revenue				
401041 - Foreclosed Prop-RES	145,730	159,780	159,780	-
406625 - Reimbursed Cost-NonGrant Funded	-	15,000	15,000	-
406640 - Parking Garages & Lots	22,244	25,000	25,000	-
408405 - Lease & Rental Revenue	284,378	245,947	250,298	1.77%
408580 - Miscellaneous Revenues	64,715	15,000	15,000	-
408590 - Lease Revenue GASB 87	145,333	145,334	145,333	-
440045 - Lease Interest Income GASB 87	8,613	13,100	8,750	(33.21%)
460080 - Land Sales-Cash	191,343	-	-	
Program Generated Revenue Total	862,356	619,161	619,161	-
Net Cost				
Direct Cost Total	7,767,860	8,155,109	9,533,146	16.90%
Charges by/to Other Departments Total	(6,880,389)	(7,013,294)	(8,366,574)	19.30%
Program Generated Revenue Total	(862,356)	(619,161)	(619,161)	
Net Cost Total	25,115	522,654	547,411	4.74%

Position Detail as Budgeted

	2022 Revised		2023 Revised			2024 Proposed		
	Full Time Part Time		Full Time Part Time		Full Time		Part Time	
Administrative Officer	1	-	1	-		1	-	
Director, Real Estate	-	-	1	-		1	-	
Program & Policy Director	1	-	1	-		1	-	
Position Detail as Budgeted Total	2	-	3	-		3	-	

Real Estate Department

Anchorage: Performance. Value. Results.

Mission

Manage all municipal land, both uncommitted and under management authority of municipal agencies, in a manner designed to benefit present and future citizens, to promote orderly development, and improvement of lands for municipal purposes.

Core Services

- Inventory and Contracts: Maintain current and accurate inventory of municipal lands. Maintain current and accurate contract files.
- Property Management: Provide management of municipal lands and improvements.
- Protection: Conservation and preservation of wetlands, maintenance and protection of MOA lands and improvements, to include prevention and cleanup of hazardous conditions.
- Acquisitions and disposals: Authority to administer on behalf of the MOA the acquisition and disposal of real property via lease, exchange, sale, easement, permits and use agreements.
- Highest and Best Use: Employ maximum valued use and purpose for municipal lands and improvements.
- Tax Foreclosures: Administer foreclosure proceedings for delinquent real estate property taxes and/or assessments.

Accomplishment Goals

- Review all contract files annually to maintain current and accurate information and contractor compliance.
- Maximize amount of acreage mitigated through appropriate responses to negative impacts on MOA land inventory due to fire, insect damage, illegal dumping of hazardous or contaminated materials, trespassing, and/or vandalism by property inspections.
- Revenue generated through disposals and use permits of HLB inventory.
- Annual tax foreclosure process: Collection of delinquent property taxes and/or assessments.
- Annual process for taking Clerk's Deed and subsequent sale of deeded properties via sealed bid auction.

Performance Measures

Progress in achieving goals will be measured by:

<u>Measure #1:</u> Number of contract files reviewed for current information, accuracy and contractor compliance (Goal: approximately 120 contracts annually).

Number of Real Estate Contract Files Reviewed										
2022 Q1 Q2 Q3 Q4 EOY 2022										
Contract Files Reviewed		11	22	9	58		100			
	2023	Q1	Q2	Q3	Q4	YTD 2023				
Contract Files Reviewed		15	23				38			

<u>Measure #2:</u> Number of parcels mitigated through appropriate responses to negative impacts on municipal land inventory due to fire, insect damage, illegal dumping of hazardous or contaminated materials, trespass, and/or vandalism by property inspections (Goal: 150 parcels inspected annually).

Number of Municipal Parcel Preventative/Routine Inspections											
	2022	2023 Q1	2023 Q2	2023 Q3	2023 Q4	YTD 2023					
Region 1 (Eagle River)	2	1	0	0	0	1					
Region 2 (SE Anchorage)	0	0	4	0	0	4					
Region 3 (NE Anchorage)	3	0	4	0	0	4					
Region 4 (NW Anchorage)	12	0	14	0	0	14					
Region 5 (SW Anchorage)	2	1	1	0	0	2					
Region 6 (Bird, Indian & Girdwood)	0	0	0	0	0	0					
TOTAL	19	2	23	0	0	25					

Number of Municipal Parcel Citizen Initiated Inspections											
	2022	2023 Q1	2023 Q2	2023 Q3	2023 Q4	YTD 2023					
Region 1 (Eagle River)	0	0	0	0	0	0					
Region 2 (SE Anchorage)	0	0	0	0	0	0					
Region 3 (NE Anchorage)	1	0	0	0	0	0					
Region 4 (NW Anchorage)	1	0	0	0	0	0					
Region 5 (SW Anchorage)	1	0	0	0	0	0					
Region 6 (Bird, Indian & Girdwood)	0	0	0	0	0	0					
TOTAL	3	0	0	0	0	0					

Heritage Land Bank Division Real Estate Department

Anchorage: Performance. Value. Results.

Mission

Pursuant to AMC 25.40.010, it is the mission of the HLB to manage uncommitted municipal land and the HLB Fund in a manner designed to benefit present and future residents of Anchorage, promote orderly development, and achieve the goals of the Comprehensive Plan.

Core Services

A self-supporting agency, HLB provides stewardship of municipal land in the HLB inventory with responsibility for:

- Land placed in the inventory for management reserved for unspecified purposes
- Land held in the inventory for specific or future public purposes.
- Land held for mitigation and conservation
- Land determined as excess to present or future municipal needs which may be suitable for disposal
- Land determined excess to municipal needs but unsuitable for disposal

Accomplishment Goals

- Respond appropriately in assessing and mitigating impacts of hazardous conditions such as fire, insect damage, illegal dumping of hazardous materials, vandalism, and trespass on HLB properties
- Disposal and permitting of inventory to appropriate municipal agencies and the private sector for approved uses that also generate revenue to the HLB Fund

Performance Measures

Progress in achieving goals will be measured by:

<u>Measure #3:</u> Revenue generated by disposals and permits of HLB inventory to the HLB Fund

The graph below compares revenues to the fund from permits, leases, and disposals of HLB inventory, and wetlands mitigation credits for the land management of conservation easements in perpetuity:

Revenue Type	Total 2022	2023 Q2	YTD 2023
Land Use Permits	\$ 37,530.95	\$ 3,020.00	\$ 6,140.00
Leases	236,248.03	97,721.76	211,181.52
ROW Fees	247,905.68	0.00	0.00
Land Sales	1,252,054.00	0.00	0.00
Wetlands Mitigation Credits	192,400.00	0.00	0.00
TOTALS	\$1,966,138.66	\$116,579.76	\$217,321.52

Real Estate Services Division Real Estate Department

Anchorage: Performance. Value. Results.

Mission

The Real Estate Services Division (RES) is responsible for administering the acquisition and disposal of real municipal property committed to government use via sale, lease, exchange, use permit or easement that is not in the ACDA or HLB inventories. RES administers the foreclosure process of delinquent property taxes and assessments. It also negotiates, funds and manages the leasing of office, warehouse and other spaces required for local government agencies to have a place to perform their services on behalf of citizens.

Core Services

- Provide effective management of all non-HLB or ACDA municipal properties, including leased properties
- Administer the foreclosure process resulting from delinquent property taxes and assessments
- Administrative oversight of acquisition, retention and disposal of municipal lands
- Public and private businesses act as Lessors of facilities space for municipal agencies. As a result, this serves the public by providing leased space for local government agencies and programs that also serve the public.

Accomplishment Goals

- Annual foreclosure process: Collection of delinquent property taxes and assessments
- Annual process to complete taking Clerk's deeds to foreclosed properties and subsequent sale of deeded properties via sealed bid auction.

Performance Measures

Progress in achieving goals will be measured by:

<u>Measure #4:</u> Annual foreclosure process: Collection of Delinquent property taxes and/or assessments

		FORECLOSURE				JUDGMENT	& DECREE			EXPIRATION OF REDEMPTION PERIO			
		PUBLICATION				OF FORECLOSURE				COURT CLERKS DEED ISSUED			
TAX	FRCL			Prin., Penalty	FRCL			Prin., Penalty	Deed		Prin., Penalty		
YEAR	Year	No. Accts.		Interest, Cost	Year	No. Accts.		Interest, Cost	Year	No. Accts.		Interest, Cost	
2018	2019	Tax	1,506	\$7,774,896	2019	Tax	763	+ -,,	2022	Tax	14	\$233,624	
	1st Pub 3/6/19	DID	54	*	Apr	DID	25	\$38,057		DID	0	\$0	
		S.A.	19	\$25,109		S.A.	12	\$15,873		S.A.	2	\$7,723	
	3AN-19-06397		1,579	\$7,887,020			800	\$5,020,584			16	\$241,347	
2019	2020	Tax	1,428	\$7,798,965	2021	Tax			2023	Tax			
	1st Pub 3/4/20	DID	59	\$89,293		DID		COVID		DID	COVID		
		S.A.	20	\$18,472		S.A.				S.A.			
	3AN-20-		1,507	\$7,906,730			0	\$0			0	\$0	
2020	2021	Tax	2,651	\$12,320,316	2021	Tax	1,013	\$7,281,584	2023	Tax			
	1st Pub 3/10/21	DID	73	\$112,327		DID	34	\$68,502		DID			
		S.A.	18	\$27,572		S.A.	11	\$17,679		S.A.			
	3AN-21-04880		2,742	\$12,460,215			1,058	\$7,367,765			0	\$0	
2021	2022	Tax	1,298	\$8,920,738	2022	Tax	786	\$6,280,785	2024	Tax			
	1st Pub 3/9/22	DID	68	\$106,069		DID	42	\$89,022		DID			
		S.A.	10	\$25,256		S.A.	6	\$14,913		S.A.			
	3AN-22-		1,376	\$9,052,063			834	\$6,384,720			0	\$0	
2022	2023	Tax	1,252	\$8,390,524	2023	Tax	469	\$6,194,685	2024	Tax			
		DID	74	\$126,714		DID	40	\$83,414		DID			
		S.A.	13	\$20,630		S.A.	2	\$1,960		S.A.			
	3AN-23-		1,339	\$8,537,868			511	\$6,280,059			0	\$0	
2023	2024	Tax			2024	Tax				Tax			
		DID				DID				DID			
		S.A.				S.A.				S.A.			
	3AN-24-		0	\$0				\$0			0	\$0	

<u>Measure #5:</u> Annual process for taking Clerk's Deed and subsequent sale of deeded property via sealed bid auction

Tax Foreclosed Properties Sale: 2012 - 2023													
Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2020	2022	2023	
Properties Sold	3	9	5	5	6	4	3	3	8*	0	0	5	

During 2021 and 2022, the Real Estate Services Division did not hold a tax foreclosure sealed bid auction. Due to COVID-19, the Municipality did not take Clerk's Deed to any properties in 2021 or 2022.

In 2020 Q1, the Assembly approved the annual sale of tax-foreclosed properties (AO 2020-12, as Amended). An amended list of 11 properties scheduled for sale was approved. The Real Estate Services Division strived to reduce this number significantly before the actual sale date, which occurred in Q2.

*Includes 3 properties that were withheld from the 2019 Tax Foreclosure Sale, pursuant to AO 2019-30, As Amended.

PVR Measure WC: Managing Workers' Compensation Claims

Reducing job-related injuries is a priority for the Administration by ensuring safe work conditions and safe practices. By instilling safe work practices, we ensure not only the safety of our employees but reduce the potential for injuries and property damage to the public. The Municipality is self-insured and every injury poses a financial burden on the public and the injured worker's family. It just makes good sense to WORK SAFE.

Results are tracked by monitoring monthly reports issued by the Risk Management Division.

