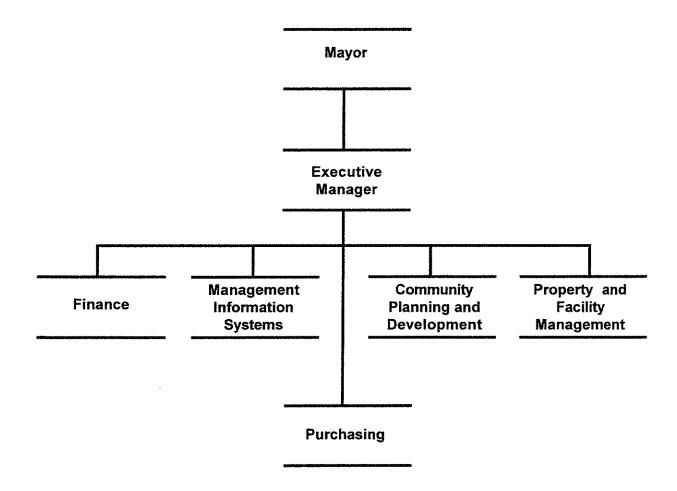
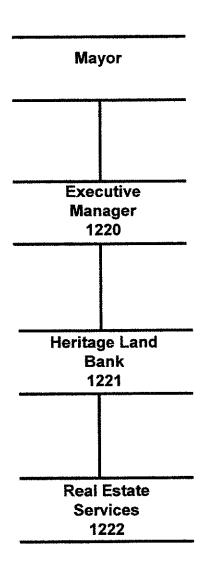
EXECUTIVE MANAGER



EXECUTIVE MANAGER



DEPARTMENT SUMMARY

Department

EXECUTIVE MANAGER

Mission

Responsible to the Mayor for the overall conduct of the administrative functions and policy of the Municipality. Maintain a working relationship between the Municipality and the state and federal legislative bodies. Manage Municipal owned properties. Evaluate these services to ensure they are effectively and efficiently provided.

Major Program Highlights

Executive Manager

 Provide executive management of Community Planning and Development, Finance, Management Information Systems, Property and Facility Management, and Purchasing; provide executive direction and coordination to the Heritage Land Bank and Real Estate Services; coordinate the legislative program; and administer lobbying contracts to secure support of legislative and operating/capital budget priorities.

Heritage Land Bank

Provide management of vacant Municipal property as maintained in the Heritage Land Bank inventory for future public purposes; facilitate the selection, transfer and patent of 1400 acres of Municipal Entitlement and Mental Health exchange lands from the State of Alaska; maintain land title records; market properties identified for disposal in the HLB Workplan; acquire land and develop the Alaska Salmon Research and Fisheries Center; plat and extend utilities to the Girdwood Industrial Park.

Real Estate Services

- Maintain land title records and management authority for uncommitted Municipal lands not part of the Heritage Land Bank inventory; manage and auction tax and special assessment foreclosed properties; acquire real property for Municipal purposes as required by Municipal agencies; dispose of surplus lands and real property on behalf of Municipal agencies.

| RESOURCES | 1998 * | 1999 |
|------------------|------------|------------|
| Direct Costs | \$ 766,290 | \$ 844,100 |
| Program Revenues | \$ 275,360 | \$ 644,130 |
| Personnel | 9FT 3PT | 8FT 1PT |

^{*} The 1998 Revised Budget represents the Operation Manager's budget for 1998.

1999 RESOURCE PLAN

DEPARTMENT: EXECUTIVE MANAGER

| | FINANCIAL | . SUMMARY | | | PE | RSONNE | L S | UMMAI | ξ. | | |
|---------------------------|--------------|-------------|---------|-----------|----------|-----------|-------|---------|----------|---------|----------|
| DIVISION | 1998 REVISED | 1999 BUDGET | | 1998 | REVIS | ED | | | 1999 | BUDG | ET |
| | | | l FT | PT | T | TOTAL | . 1 | FT | PT | T | TOTAL |
| EXECUTIVE MANAGER | | 293,710 | ì | | | | 1 | 3 | | | 3 |
| REAL ESTATE SERVICES | | 80,140 | 1 | | | | Ţ | 1 | | | 1 |
| OFFICE EMERGENCY MGMT | 193,540 | |] 3 | | | 3 | ı | | | | |
| OPERATIONS MANAGER | 314,740 | | 4 | | | 4 | 1 | | | | |
| TRANSPORTATION INSPECTION | 215,510 | | 1 2 | 3 | | 5 | 1 | | | | |
| HERITAGE LAND BANK | | 470,250 | 1 | | | | 1 | 4 | 1 | | 5 |
| | | | | | | | 1 | | | | |
| OPERATING COST | 723,790 | 844,100 | 1 9 | 3 | | 12 | ı | 8 | 1 | | 9 |
| | | | 1====== | ===== | -==== | ===== | === | ==== | ===== | ===== | .==== |
| ADD DEBT SERVICE | 42,500 | 0 | 1 | | | | | | | | |
| | ***** | | NOT | E: 199 | 8 data o | n this Re | esou | rce Pl | an diffe | rs fron | n the |
| DIRECT ORGANIZATION COST | 766,290 | 844,100 | [cumu | ulative 1 | 998 dat | a on the | folio | owing | Prograi | n Plan | s due to |
| | | | i the e | xecutiv | e reorga | nization | effe | ctive i | n mid-1 | 998. | |
| ADD INTRAGOVERNMENTAL | 0 | 422,860 | 1 | | | | | | | | |
| CHARGES FROM OTHERS | | | 1 | | | | | | | | |
| | | | į. | | | | | | | | |
| TOTAL DEPARTMENT COST | 766,290 | 1,266,960 | I | | | | | | | | |
| | | | 1 | | | | | | | | |
| LESS INTRAGOVERNMENTAL | 0 | 495,740 | 1 | | | | | | | | |
| CHARGES TO OTHERS | | | i | | | | | | | | |
| | | | 1 | | | | | | | | |
| FUNCTION COST | 766,290 | 771,220 | l | | | | | | | | |
| | · | | İ | | | | | | | | |
| LESS PROGRAM REVENUES | 275,360 | 644,130 | I | | | | | | | | |
| | | | 1 | | | | | | | | |
| NET PROGRAM COST | 490,930 | 127,090 | | | | | | | | | |
| | • | | - | · | ===== | ===== | === | ==== | ===== | ===== | |
| | | | | | | | | | | | |

1999 RESOURCES BY CATEGORY OF EXPENSE

| DIVISION | PERSONAL SERVICES | SUPPLIES | OTHER SERVICES | CAPITAL OUTLAY | TOTAL DIRECT COST |
|----------------------------------|----------------------|----------|-------------------|-------------------|-------------------|
| EXECUTIVE MANAGER | 245,710 | 4,250 | 40,750 | 3,000 | 293,710 |
| REAL ESTATE SERVICES | 71,880 | 300 | 7,610 | 350 | 80,140 |
| HERITAGE LAND BANK | 303,840 | 3,200 | 158,210 | 5,000 | 470,250 |
| | | | | | |
| DEPT. TOTAL WITHOUT DEBT SERVICE | 621,430 | 7,750 | 206,570 | 8,350 | 844,100 |
| LESS VACANCY FACTOR | | | | | |
| ADD DEBT SERVICE | | | | | |
| | | | **** | | |
| TOTAL DIRECT ORGANIZATION COST | 621,430 | 7,750 | 206,570 | 8,350 | 844,100 |

RECONCILIATION FROM 1998 REVISED BUDGET TO 1999 BUDGET

DEPARTMENT: EXECUTIVE MANAGER

| | DIRE | CT COSTS | P | OSITION | S |
|--|------|-----------------------|------------|---------|-----|
| | | | FT | PT | Т |
| 1998 REVISED BUDGET: * | \$ | 766,290 | 9 | 3 | |
| 1998 ONE-TIME REQUIREMENTS: - None | | | | | |
| AMOUNT REQUIRED TO CONTINUE EXISTING PROGRAMS IN 1999: | | | | | |
| - Salaries and Benefits Adjustment | | 5,400 | | | |
| TRANSFERS TO/FROM OTHER DEPARTMENTS: - 1999 Personal Services | | | | | |
| Dir Radio Comm Transferred from Ops Mgr Trans Insp Transferred from Ops Mgr | | (68,310) (174,730) | (1) (2) | (3) | |
| OEM Transferred from Ops Mgr Transfer HLB from Muni Mgr | | (175,400) 375,720 | (3) 5 | 1 | |
| Net Change in Non-Personal Services Cost Resulting from Transfers | | 75,830 | | | |
| MISCELLANEOUS INCREASES (DECREASES): - None | | | | | |
| 1998 CONTINUATION LEVEL: | \$ | 804,800 | 8 | 1 | 0 |
| FUNDED NEW/EXPANDED SERVICE LEVELS: - Temporary Assistance to Prepare for Tax and Special Assessment Properties Sale Via Auction | | 5,000 | | | |
| - Expense Coverage for Full Office Support of HLB Activities with Public. 100% Revenue Supported. | | 3,300 | | | |
| - Funds Used for Land/Site Acquisition. 100% Revenue Supported | | 31,000 | | | |
| UNFUNDED CURRENT SERVICE LEVELS: - None | | | | | |
| 1999 BUDGET: | \$ | 844,100 | 8 FT | 1 PT | 0 T |

^{*} Operations Manager 1998 Revised Budget

DEPARTMENT: EXECUTIVE MANAGER

DIVISION: EXECUTIVE MANAGER

PROGRAM: Administration

PURPOSE:

Responsible to the Mayor for overall conduct of the administrative functions and administrative policy. Perform as a member of Mayor's Executive Team.

1998 PERFORMANCES:

1999 PERFORMANCE OBJECTIVES:

- -Provide executive management of Community Planning & Development, Finance, Management Information Systems, Property & Facility Management, and Purchasing.
- -Provide executive direction and coordination to Heritage Land Bank.
- -Provide direct management of the Executive Manager's Office to include the coordination of the Legislative Program.
- -Administer lobbying contracts to secure support of legislative and operating/capital budget priorities.
- -Review and approve administrative departments' budgets in view of the Administrations budget policies and priorities.
- -Enhance organizational capacity of administrative functions.

RESOURCES:

| | 1997 FT | REVI PT | SED T | 1998 FT | REVISI PT | ED T | 1999 FT | BUD PT | T |
|---|------------|------------|----------|------------|--------------|---------|------------|-----------|--------------------------|
| PERSONNEL: | | | | | | | 3 | 0 | 0 |
| PERSONAL SERVICES SUPPLIES OTHER SERVICES CAPITAL OUTLAY | | | | | | | \$ | 40, | 710 250 750 000 |
| TOTAL DIRECT COST: | | | | | | | \$ | 293, | 710 |
| WORK MEASURES: - Monitor legislative bills for utilities. - Monitor legislative bills for general government. | | | | | | | | | 25 225 854 |
| Analyze legislative bills for impact on MOA | | | | | | | | | 85 4 |

10 SERVICE LEVELS ARE FUNDED FOR THE DEPARTMENT. THIS PROGRAM HAS LEVELS: 1, 2, 4

DEPARTMENT: EXECUTIVE MANAGER DIVISION: HERITAGE LAND BANK

PROGRAM: HERITAGE LAND BANK

PURPOSE:

To manage uncommitted Municipal land and the Heritage Land Bank Fund in a manner designed to benefit the present and future citizens of Anchorage, promote orderly development, and achieve the goals of the Comprehensive Plan (AMC 25.40.010).

1998 PERFORMANCES:

- Acquired grant to seek and develop site for Alaska Salmon Aquarium and Fisheries Center.
- Marketed lands identified as appropriate for disposal.
- Completed Ship Creek Enhancement Project to determine direction for Ship Creek area development.
- Worked with State of AK. to finalize transfer of selected lands for MOA.
- Processed special requests for acquisition or managment of HLB parcels.
- Maintained active lease and permit management. Performed site inspections.
- Promoted community input in the Heritage Land Bank (HLB) process through public meetings and attending local council meetings.
- Acquired Mt. View Community Center site for new recreation center.
- Continued preparations for future sale of Hollywood Vista parcel.
- Worked with Mental Health Land Trust office for future land exchange.
- Continued establishment of Klatt Bog Wetland Mitigation Bank.
- Prepared and adopted land use studies for HLB land.
- Completed Section 36 soils evaluation.

1999 PERFORMANCE OBJECTIVES:

- Update and maintain HLB inventory by providing stewardship, on-site inspections.
- Promote community input in the HLB process.
- Market lands identified as appropriate for disposal.
- Acquire site for construction of AK. Salmon Aquarium & Fisheries Center.
- Complete transfer of Municipal selected lands from State of Alaska.
- Process special requests for acquisition, management of HLB properties.
- Complete plat for Girdwood Industrial Park.
- Maintain active lease and permit management.
- Complete sale of Hollywood Vista parcel on Government Hill.
- Complete land exchange with Mental Health Land Trust office.
- Implement recommendations of study for Section 36 management.
- Implement Muni. Attorney recommendations regarding Aviation Museum.
- Oversee award and initial management of Girdwood golf course lease.
- Continue work with CP&D on revision of Anchorage Comprehensive Plan.
- Revise and update HLB Policies, forms and contracts.

DEPARTMENT: EXECUTIVE MANAGER DIVISION: HERITAGE LAND BANK PROGRAM: HERITAGE LAND BANK RESOURCES: 1997 REVISED 1998 REVISED 1999 BUDGET PT FT PT T PT T FT T FT 1 0 PERSONNEL: 1 0 4 1 0 4 4 PERSONAL SERVICES 315,180 298,050 303,840 2,400 2,400 3,200 **SUPPLIES** 112,670 124,760 158,210 OTHER SERVICES 4,950 5,000 CAPITAL OUTLAY 12,300 470,250 TOTAL DIRECT COST: \$ 442,550 \$ 430,160 \$ PROGRAM REVENUES: \$ 583,960 \$ 551,540 \$ 623,630 WORK MEASURES: 582 582 -Maintain HLB inventory 583 of parcels of land 2 2 -Perform land use studies 8 -Perform public requested 0 0 on-site inspections of HLB parcels, as needed

10 SERVICE LEVELS ARE FUNDED FOR THE DEPARTMENT. THIS PROGRAM HAS LEVELS: 3, 6, 7, 9, 10

DEPARTMENT: EXECUTIVE MANAGER DIVISION: REAL ESTATE SERVICES

PROGRAM: Real Estate Services

PURPOSE:

Acquire and dispose of property rights for general government agencies, including the Anchorage School District. Manage and dispose of properties taken title to through foreclosure.

Maintain title reports and management authority records of MOA property.

1998 PERFORMANCES:

- Provided land acquisition and sale services for Municipal general gov't. agencies and the Anchorage School District.
- Maintained and continually updated the land title records for all Muni. properties, prepared transfer of authority contracts where necessary.
- Managed the inventory of properties taken title to by the Municipality through the tax and special assessment foreclosure process.
- Conducted the auction process to dispose of tax and special assessment foreclosed properties.
- For foreclosed properties not sold at auction, devised other means of land disposal.
- Provided research data on matters of real estate.
- Assisted Heritage Land Bank with special projects.
- Assisted and informed public of Municipal foreclosure and real estaterelated matters.

1999 PERFORMANCE OBJECTIVES:

- Conduct auction process to dispose of tax and special assessment foreclosed properties.
- Provide land acquisition and sale services for Municipal general gov't. agencies and the Anchorage School District.
- Manage the inventory of properties taken title to by the Municipality through the tax and special assessment foreclosure process.
- Maintain and continually update the land title records for all MOA-owned properties, preparing transfer of authority contracts where necessary.
- Devise other means of land disposal for foreclosed properties not sold at auction.
- Assist Heritage Land Bank with special projects and HLB properties activities such as easements, sales and lease purchases.
- Provide research data on real estate matters to HLB and requestor agencies.

DIVISION: REAL ESTATE SERVICES

DEPARTMENT: EXECUTIVE MANAGER

PROGRAM: Real Estate Services

| RES0 | URCES: | | | | | | | | | | | |
|------|-------------|---|----|------------|------------|-----------------------------|------------|------------|-------------------------------|------------|-----------|-------------------------------|
| | | | | 1997 FT | REVI PT | SED T | 1998 FT | REVI PT | SED | 1999 FT | BUD PT | GET T |
| | PERSO | NNEL: | | 1 | 0 | Ó | 1 | 0 | Ô | 1 | 0 | 0 |
| | | PERSONAL SER SUPPLIES OTHER SERVICE DEBT SERVICE CAPITAL OUTL | ES | \$ | | 380 100 130 0 0 | \$ | | 780 100 810 350 0 | \$ | 7, | 880 300 610 0 350 |
| | TOTAL | DIRECT COST: | | \$ | 74, | 610 | \$ | 74, | 040 | \$ | 80, | 140 |
| | PROGRA | AM REVENUES: | | \$ | 24, | 000 | \$ | 24, | 000 | \$ | 20, | 500 |
| | closed | RES: ister tax for d real proper ale or retent | ty | | | 156 | | | 150 | | | 150 |
| *** | Inven | tory of tax losed real pr | | | | 156 | | | 180 | | | 180 |
| | Land Number | purchases r of foreclos rties sold at on | | | | 8 30 | | | 5 30 | | | 5 30 |

¹⁰ SERVICE LEVELS ARE FUNDED FOR THE DEPARTMENT. THIS PROGRAM HAS LEVELS: 5, 8

BPAB010R 09/14/98 154247

MUNICIPALITY OF ANCHORAGE 1999 DEPARTMENT RANKING

DEPT: 07 -EXECUTIVE MANAGER

DEPT BUDGET UNIT/ RANK PROGRAM

SL SVC LVL CODE

1 1220-EXECUTIVE MANAGER 0796-Administration

SOURCE OF FUNDS, THIS SVC LEVEL: TAX SUPPORT

IGC SUPPORT

l Provide overall administration and

OF leadership to the Municipal adminis-

3 trative departments and direct oversight and management of Heritage Land Bank. Coordinate with Municipal Manager on Municipal projects to ensure efficient and effective project management and coordinated effort.

| PER | RSONNE | EL | PERSONAL | | OTHER | DEBT | CAPITAL | |
|-----|--------|----|----------|----------|----------|---------|---------|---------|
| FT | PT | T | SERVICE | SUPPLIES | SERVICES | SERVICE | OUTLAY | TOTAL |
| 2 | 0 | 0 | 163,670 | 3,250 | 9,850 | 0 | 3,000 | 179,770 |

CB

2 1220-EXECUTIVE MANAGER 0796-Administration SOURCE OF FUNDS, THIS SVC LEVEL: TAX SUPPORT

CD

- 2 Responsible for coordination of and
- OF support to the state & federal
- 3 legislative programs. Provide support to the Executive Manager on special projects as assigned.

| PEF | RSONNE | EL | PERSONAL | | OTHER | DEBT | CAPITAL | |
|-----|--------|----|----------|----------|----------|---------|---------|--------|
| FT | PT | T | SERVICE | SUPPLIES | SERVICES | SERVICE | OUTLAY | TOTAL |
| 1 | 0 | 0 | 82,040 | 1,000 | 8,400 | 0 | 0 | 91,440 |

3 1221-HERITAGE LAND BANK 0792-HERITAGE LAND BANK SOURCE OF FUNDS, THIS SVC LEVEL: CB

- 1 Minimum response to private and Muni-OF cipal requests for Heritage Land Bank
- 5 (HLB) resources. Oversee selection of state land under Municipal Entitlement Program. Manage HLB properties.

PROGRAM REVENUES 589,330

| PEI | RSONNE | ΞL | PERSONAL | | OTHER | DEBT | CAPITAL | |
|-----|--------|----|----------|----------|----------|---------|---------|---------|
| FT | PT | T | SERVICE | SUPPLIES | SERVICES | SERVICE | OUTLAY | TOTAL |
| 3 | Ð | 0 | 209,640 | 1,500 | 90,680 | 0 | 5,000 | 306,820 |

4 1220-EXECUTIVE MANAGER 0796-Administration SOURCE OF FUNDS, THIS SVC LEVEL: TAX SUPPORT

CD

- 3 Professional services to provide
- OF lobbyist services in Juneau for the
- 3 Municipality to ensure support of the Municipal operating budget and legislative priorities. This funding level represents one-half of the funding -- the Municipal Assembly budgets the remaining 50%.

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MUNICIPALITY OF ANCHORAGE 1999 DEPARTMENT RANKING

DEPT: 07 -EXECUTIVE MANAGER

DEPT BUDGET UNIT/ RANK PROGRAM SL SVC CODE LVL

| PE FT O | RSONN PT 0 | EL T O | PERSONAL SERVICE O | SUPPLIES 0 | OTHER SERVICES 22,500 | | DEBT SERVICE O | CAPITAL OUTLAY O | TOTAL 22,500 |
|---------------|---------------------------|----------------------------------|--|-----------------------|-----------------------------|---------|--|--|--|
| 5 | 0793 SOUR TA: IG | -Real CE OF X SUP C SUP | PORT | vices S SVC LEVEL: | C | DF | erty own Duties if updating each MOA records; Conduct of tax a closures | med by the Mu include and r g of manageme A agency/depa contracts a regularly sc and special a | equire regular nt authority for rtment, title nd inventory. heduled auctions ssessment fore- |
| PE | RSONN | EL | PERSONAL | | OTHER | | DEBT | CAPITAL | |
| FT | PT | T | SERVICE | SUPPLIES | | | | OUTLAY | TOTAL |
| 1 | 0 | 0 | 71,880 | 100 | 2,810 | | Đ | 350 | 75,140 |
| 6 | 0792 SOUR | -HERI CE OF | TAGE LAND BATAGE LAND BATAGE LAND BATAGE FUNDS, THIS | | C |)F | Land Bank appropriat ition and for Munici initiated | (HLB) proper ion of HLB a management o | · |
| PE | RSONNI | EL | PERSONAL | | OTHER | | DEBT | CAPITAL | |
| FT | PΤ | T | SERVICE | SUPPLIES | SERVICES | | SERVICE | OUTLAY | TOTAL |
| 1 | 0 | 0 | 73,150 | 400 | 32,830 | | 0 | 0 | 106,380 |
| 7 | 0792 SOUR | -HERI CE OF | TAGE LAND BATAGE LAND BATAGE LAND BATAGE LAND BATAGE FUNDS, THIS | | C |)F | supplies to planning derties. It erties will as well as turning laneeded for | o support in arge Heritag he disposal I increase r to the gene | |
| pe: | RSONNI | E1 | DEDCOMAL | | OTUEN | | הבשת | CADTTAL | |
| FT | KSUNNI PT | T. | PERSONAL SERVICE | SUPPLIES | OTHER Services | | DEBT SERVICE | CAPITAL DUTLAY | TOTAL |
| 0 | 1 | o O | 21,050 | 500 | 1,200 | | O SEKATOE | 001EAY | 22,750 |
| | | | • | | • | | - | - | ····· • · · · · · |

BPAB010R

MUNICIPALITY OF ANCHORAGE

| 89480 09/14/ 154247 | /98 | | MUNI | | | Y OF A N ARTMENT RANK | N C H D R A G (ING | E | |
|---------------------------|--|---|------------------|-------------------|------------|--|--|---|---|
| DEPT: DEPT RANK | BUDGET | ECUTIVE MANAG T UNIT/ RAM | ER | SL CODE | SVC LVL | | | | |
| { | 0793-Real SOURCE OF TAX SUF IGC SUF | | ices | | 0F | | al assessment | o prepare for tax properties sale | |
| PERS | SONNEL | PERSONAL | | OTHER | | DEBT | CAPITAL | | |
| FT 0 | PT T 0 0 | SERVICE 0 | SUPPLIES 200 | SERVICES 4,800 | | SERVICE 0 | OUTLAY O | TOTAL 5,000 | |
| E | 0792-HERI SOURCE OF | TAGE LAND BA TAGE LAND BA FUNDS, THIS | NK SVC LEVEL: | | 0F | port of HL Includes p site inspe | B activities public hearing actions (as no ed by public | full office sup- with public. g support, on- eeded) of HLB land for Municipal | j |
| PERS | SONNEL | PERSONAL | | OTHER | | DEBT | CAPITAL | | |
| - · | PT T 0 0 | SERVICE O | SUPPLIES 800 | SERVICES 2,500 | | SERVICE 0 | OUTLAY O | TOTAL 3,300 | |
| 0 S | 3792-HERI SOURCE OF | TAGE LAND BA TAGE LAND BA FUNDS, THIS | NK SVC LEVEL: | ND | OF | ing to lan related tr | d acquisition ansactions. sessments co | erations pertain- ns, sales and verage for land | , |
| | PROGRAM | REVENUES | 31,000 | | | | | | |
| PERS | ONNEL | PERSONAL | | OTHER | | DEBT | CAPITAL | | |
| | PT T | | SUPPLIES | SERVICES | | SERVICE | OUTLAY | TOTAL | |
| 0 | 0 0 | 0 | 0 | 31,000 | | 0 | Û | 31,000 | |
| | | | | | | | | | |

| SUBTO | TAL | 0F | FUNDED | SERVICE | LEVELS, E | XECUTIVE MANA | GER | • • • • | |
|-------|-----|-----|----------|----------|-------------|---------------|--------------|---------|---------|
| PER | SON | NEL | PER | RSONAL | | OTHER | DEBT | CAPITAL | |
| FT | PT | 1 | r se | ERVICE | SUPPLIES | SERVICES | SERVICE | OUTLAY | TOTAL |
| 8 | 1 | (| 62 | 21,430 | 7,750 | 206,570 | 0 | 8,350 | 844,100 |
| | | I | DEPARTME | ENT OF E | XECUTIVE MA | NAGER | FUNDING LINE | *** | |
| | | | | | | | <i></i> | | 844,100 |

BPAB010R MUNICIPALITY OF ANCHORAGE 09/14/98 1999 DEPARTMENT RANKING 154247

DEPT: 07 -EXECUTIVE MANAGER

DEPT BUDGET UNIT/ SL SVC RANK PROGRAM CODE LVL

TOTALS FOR DEPARTMENT OF EXECUTIVE MANAGER , FUNDED AND UNFUNDED

PERSONNEL **PERSONAL** OTHER DEBT CAPITAL FT PT T SUPPLIES TOTAL SERVICE SERVICES SERVICE OUTLAY 8 1 0 621,430 7,750 206,570 0 8,350 844,100