



#### MEDIA REACH

INSTA : 14K + Followers FACEBOOK : 7.8K+ Followers TWITTER : 500+ Followers TIK-TOK : 33K+ Views WEBSITE VISITS PER MONTH : 8K

## ABOUT SHOWDOWN

Showdown is Alaska's premier independent concert production team. We aim for Alaska to become the must see/must play destination for some of the world's top upcoming artists, dis and bands.

With a combined history of 20 years in concerts, production, and promotions, Showdown was created to bring Alaska new and relevant acts to the Last Frontier.

### Organization

Founder & CEOS Hellen Fleming Raymond Flores

Marketing Director Grant Elliott

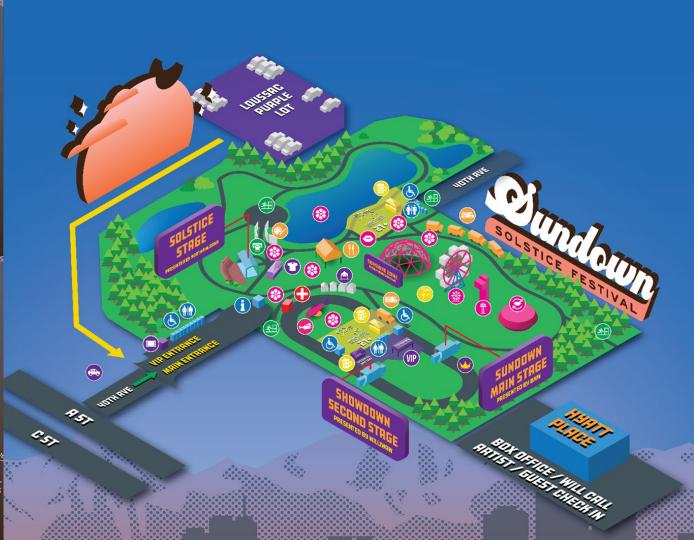
Community Outreach Director Natalie Treadwell



Past Notable Shows

Diplo (4,000+ Patrons) Dillon Francis (2,000+ Patrons) Lupe Fiasco (2,000+ Patrons) Kid Ink (1500+ Patrons) Hippie Sabotage (2500+ Patrons) Baauer (1000+ Patrons) Snakehips (1000+ Patrons) Adventure Club (2000+ Patrons) Cashmere Cat (1000+ Patrons) Portugal the Man (1000+ Patrons)





### 2023 Ticket Orders Worldwide



# 2023 US Ticket Orders HAMPSHIRE 1968 PENNSYLVANIA United States ALABAMA GEORGIA TEXAS The

Mexico

Bahamas

### **SUNDOWN 2023 RECAP**





#### ATTENDANCE

Friday: 4,000 Saturday: 4,500 Sunday: 5,600

#### VENDORS

We proudly hosted nearly 40 vendors, supplying everything from fresh alaskan salmon to tie-dye outfits to crystals and body glitter.

#### **MEDIA IMPRESSIONS**

Impressions : 4.2 M Google Ads, Facebook, Instagram Mailing List : 22,000 Unique subscribers Website Visitors : 80,000 Unique visits in 2023 Youtube Views : 30,000







## **ABOUT SUNDOWN 2024**

THREE STAGES

30 NATIONAL ACTS 35 LOCAL ACTS

BARS, BREWS AND DRINKS CURATED BY MOOSE'S TOOTH FESTIVAL IS 16 & UP (HOWEVER WE ALLOW PARENT/LEGAL GUARDIAN TO ATTEND WITH YOUTH UNDER 16)

LOCAL FOOD & MERCHANDISE VENDORS FROM ALL OVER ALASKA LIVE ARTIST MURALS FROM LOCAL ARTISTS

> LARGER NATIONAL HEADLINERS

LATER HOURS (FESTIVAL OPEN UNTIL MIDNIGHT) EXPECTED ATTENDANCE PER DAY : 7,000

OUT OF STATE ATTENDANCE : 1200 PATRONS (800 IN 2023, 300 IN 2022)

OUT OF STATE ARTIST / PRODUCTION CREW TRAVEL PARTIES : 150-165 (60 IN 2022)



## **THE NUMBERS...**

2023 :

FOOD TRUCKS: 14

**VENDORS: 20** 

2024 PROJECTED :

FOOD TRUCKS : 20

**VENDORS: 25** 

LOCAL STAFF : 30

2023:

LOCAL CONTRACTED COMPANY STAFF : 30

2024 PROJECTED :

**LOCAL STAFF : 45** 

LOCAL CONTRACTED STAFF : 45 HOTEL ROOMS : 160 (FESTIVAL RELATED)

2023:

**AIRBNB NIGHTS: 30** 

2024 PROJECTED :

HOTEL ROOM NIGHTS : 200 (FESTIVAL RELATED)

**AIRBNBS: 40** 

OUT OF STATE VISITORS:

2023:

800

IN-STATE VISITORS (OUTSIDE OF ANCHORAGE): 1000

2024 PROJECTED :

OUT OF STATE : 1200 IN-STATE : 1500



JUNE 16TH-18TH 2023 | CUDDY PARK | ANCHORAGE, AK

FRIDAY JUNE 16TH

CLAUDE VONSTROKE • NGHTMRE • ???????? • MIJA TURNOVER • JUSTIN JAY • HANNAH WANTS • LIL DARKIE GG MAGREE • LUCILLE CROFT • TONY H • RG TWO TOME • FROZEN FOUNDERS ZANE PENNY • BROTHER BUFFALO • HUSSE • GOSHFATHER • JOE BRADY • THINKZWICE

TWO FEET • FREDDIE GIBBS • ALUNA • SHIP WREK EVAN BIJA • PHANTOMS • CHROME SPARKS • ARIA OHLSSON MARK FARINA • CHARLES D • STARYA • ED WASHINGTON • ASHLEY YOUNG • SHE AVERV YOUVES • THE BUESTLIST • GOVY • CLINT SAMPLES TEN DUING • FRI SERVICE • RACHEL MONAE TED DIG SISTA

- SUNDAY JUNE 18"- RAE SREMMURD DHGEESY • WE CAME AS ROMANS • SILVERSTEIN • FUEGO MURDA BEATZ • SET IT OFF • BIG BOSS UETT • MEDIUM BUILD FLAMINGOSIS • INNER WAVE • TELYKAST • BEJIHA • JAY SIMMONS • SUNDOG TRASH PANADAS • HAD DAT • CODY BMLKY- KNOWPS BLADES • DJ GRE • POSTERCHILD • SANT BEON BLACKWATER RAILROAD'S SUPERJAM • DATKIDSHAWN • FOODTRUCKS • INTERRETIVE RAT • CARNIVAL RIDES 21+ EXPERIENCES & BARS CURATED BY THE MOOSES TOOTH



TICKETS & INFO @ SUNDOWNALASKA.COM

**MUSIC TOURISM** 

ALMOST EVERY NATIONAL ARTIST THAT VISITED ALASKA FOR SUNDOWN SHARED IMAGES OF ANCHORAGE, AND ALASKA TO MILLIONS OF FOLLOWERS. ARTISTS HAVE FILMED MUSIC VIDEOS AND SHARED COUNTLESS PHOTOS, VIDEOS AND EXPERIENCES OF ALASKA THAT WOULD HAVE COST ANY MARKETING AGENCY THOUSANDS OF DOLLARS. MUSIC TOURISM AND MUSIC FESTIVAL TOURISM HAVE THE POWER TO POWER OUR ECONOMY AND DRIVE BUSINESS IN OTHER AVENUES NOT YET TAPPED.



SATURDAY JUNE 17TH -



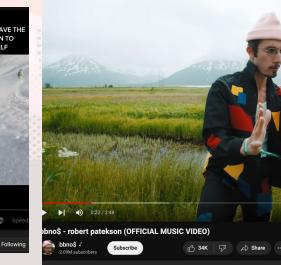




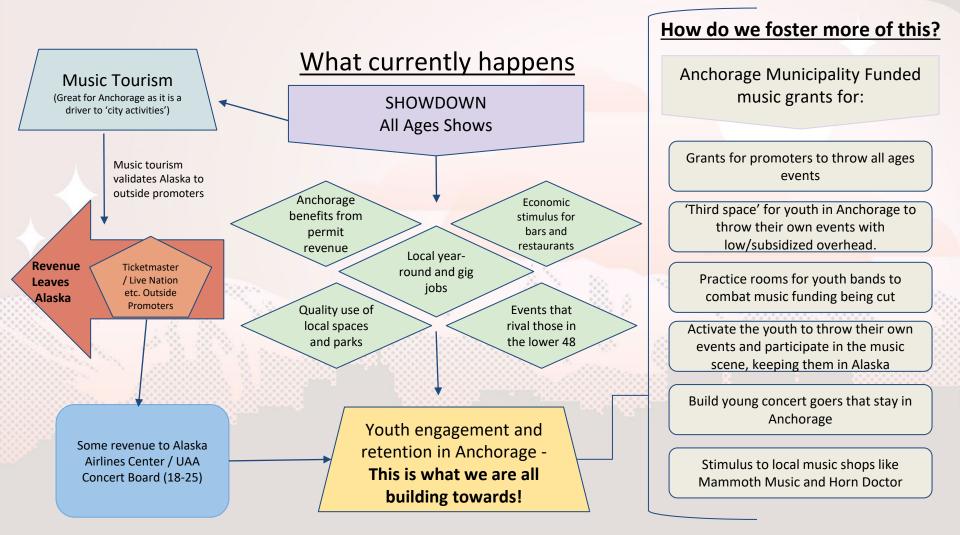
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steveaoki 😒

Steve Acki . 2023-4-1



1.1M views 1 year ago #bbnomula #robert #alaska



## **HOW CAN YOU HELP?**

• SHARE WITH YOUR CONSTITUENTS (MAILING LIST, SOCIAL MEDIA)

 WORK PROACTIVELY WITH US TO FIND SOLUTIONS FOR AREAS OF CONCERN IN MIDTOWN (ARCHIVES LOT ETC)

HELP US IDENTIFY MORE PUBLIC-PRIVATE PARTNERSHIPS
 Festivals are really successful when they are generated by a subcultural
 infrastructure of alt-weekly magazines and music venues, then winning support
 of [convention and visitors bureaus], chambers and city halls (ie Loussac, Egan
 Center etc). As well as businesses that may benefit from partnering or
 participating in our festival in your districts.