



MUNICIPALITY OF ANCHORAGE

ASSEMBLY MEMORANDUM

No. AM 333-2022

Meeting Date: June 7, 2022

1 **FROM: MAYOR**

2
3 **SUBJECT: SOLE SOURCE PURCHASE FOR SEVEN EMERGENCY SHELTER SYSTEMS**
4 **FROM AIR SHELTERS USA, LLC (AIR SHELTERS) FOR THE MUNICIPALITY**
5 **OF ANCHORAGE (MOA), ANCHORAGE HEALTH DEPARTMENT (AHD)**
6 **(\$843,568.81).**
7

8 AHD is requesting approval of a Sole Source purchase of seven ZUMRO emergency sheltering
9 systems from Air Shelters in the total amount of \$843,568.81.
10

11 Although there are other shelters suppliers, a Sole Source purchase is requested with Air
12 Shelters because:
13

14 Air Shelters USA, LLC is the Sole Source manufacturer and retailer of the ZUMRO system.
15 The ZUMRO system has unique qualities that make it more suitable for use in Anchorage.
16

- 17 1. The system is more durable and compact, making it easier to store and transport.
- 18 2. It can be assembled in less than 10 minutes with 1 to 2 personnel. In comparison, the
19 the alternative sheltering system takes 90 to 120 minutes to set up with 5 to 7
20 personnel. During an emergency response, these differences are critical.
- 21 3. The ZUMRO system matches AHD's current inventory and is used throughout Alaska,
22 ensuring that all equipment is compatible.
- 23 4. The sheltering systems will enhance AHD's public health emergency response
24 capabilities. They can be used as alternate care sites to support hospital
25 decompression during medical surges such as those experienced during the COVID-19
26 Pandemic.
27

28 Based upon the above information and attached Department Memorandum, it is recommended
29 that the Assembly approve this Sole Source purchase of seven emergency sheltering systems
30 from Air Shelters in the amount of \$843,568.81.
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32 This is the written determination of the Purchasing Director as required by Title 7.
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34 Recommended by: Joe Gerace, Director, Anchorage Health Department

35 Concurrence: Rachelle A. Alger, Purchasing Director

36 Fund Certification: Travis C. Frisk, CFO

37 231900-2000138-80002763-511090 \$843,568.81

38 (SOA Covid-19 CF Grant)

39 Concur: Amy Demboski, Municipal Manager

40 Respectfully submitted: Dave Bronson, Mayor



Date: May 18, 2022

To: Rachelle A. Alger, Purchasing Director

Thru: *JG* Joe Gerace, Director

Thru: *KR* Kimberly Rash, Deputy Director

From: *TL* Tamiah Liebersbach, Administration Manager

Subject: Sole Source Request—ZUMRO Shelter System from Air Shelters USA, LLC

The Anchorage Health Department (AHD) respectfully requests the Purchasing Department approve a sole source purchase of 7 ZUMRO emergency sheltering systems and accessories from Air Shelters USA, LLC in the amount of \$843,568.81.

Air Shelters USA, LLC is uniquely qualified to provide the ZUMRO emergency sheltering systems and accessories as they are the sole source manufacturer and retailer of the ZUMRO systems. AHD is requesting purchase of the ZUMRO systems for several reasons. There are two main vendors for shelters of this type. The ZUMRO system has unique qualities that make it more suitable for use in Anchorage. The system is more durable, is more compact making it easier to store and transport, and can be assembled in less than 10 minutes with 1 to 2 personnel. In comparison, the alternative sheltering system takes 90 to 120 minutes to set up and with 5 to 7 personnel. During an emergency response, these differences are critical. In addition, the ZUMRO system matches AHD's current inventory and is used throughout Alaska, ensuring that all equipment is compatible.

The sheltering systems will enhance AHD's public health emergency response capabilities. They can be used as Alternate Care Sites to support hospital decompression during medical surges such as those experienced during the COVID-19 Pandemic.

Funding for this purchase comes from Center for Disease Control and Prevention funds regranted to AHD from the State of Alaska Department of Health and Social Services to support pandemic response and preparedness.

If you have any questions, please contact me at 907-343-4798.