Revenue Summary Highlights

As of 9/12/25\*

## Overall 2025 YTD Revenue Realization

2025 Q1 Selected Revised Budgeted Revenues:\$597.2M2025 YTD Actual Selected Revenues posted in SAP:\$458.7M2025 YTD Revenue Realization:76.8%

## **Highlights of Selected Major Revenues**

Included in Tax Increase Limitation							
	2024 Actuals	2025 Budget	2025 YTD Actual	2025 YTD % Realization	Baseline info for projection	Current Outlook or Trend vs. Budget	Addt'l Comments
Real Property Tax (SAP acct 401010) (excl. ASD Fund Center 189105)	\$327.7M	\$351.0M	\$349.9M	99.7%	Expected YTD based on historical accounting data. Bills created in May, sent in June.		Current Year Real (and Personal) Property Tax Revenue is posted when billed and delinquent property tax payments are posted when received and adjusted at year-end by Controller Division per accounting standards.
Personal Property Tax (SAP acct 401020) (excl. ASD Fund Center 189105)	\$31.5M	\$31.1M	\$2.9M	9.3%	Expected YTD based on historical accounting data. Bills created in September, sent in October.		See preceding comment re: property tax revenue accounting standards.
Room Tax (SAP acct 401110)	\$45.7M	\$45.1M	\$26.2M	39.4%	Expected YTD based on historical accounting data, which are received on either a <u>monthly or quarterly basis</u> , with filings due in January, April, July, and October.	The bulk of Room Tax revenues are received quarterly, so January's filings were accrued to 2024. Four months (July through October) bring in roughly 65% of the tax. Q4 filings will not be collected until January 2026.	=
Ambulance Service Fees & SEMT Reimbursement Revenues (SAP rev accts 405170, 406380)	\$31.1M	\$26.4M	\$5.2M	19.6%	Expected YTD based on historical accounting data. Reporting results through 09/12/25.	2025 SEMT has not yet been received or perhaps not coded.	t 2025 budgeted EMS revenues along with 2025 SEMT Program revenues.
Tobacco Tax (SAP acct 401080)	\$23.7M	\$21.0M	\$10.7M	51.0%	Expected YTD based on historical accounting data. Reporting results through 09/12/25.	Tobacco Tax is collected monthly, with one month lag, e.g. December is not collected until the next year.	Tobacco tax remittances are historically higher during the summer months.
MUSA/MESA (SAP acct 450060)	\$19.7M	\$20.0M	\$14.2M	70.7%		,	Municipal utilities and enterprises pay their annual MUSA/MESA payments during Q3. Have not yet received SWS or port transfers.
MOA Trust Fund (SAP acct 450040)	\$16.3M	\$16.5M	\$0.0M	0.0%	Based on 2024 dividend amount calculated at 4.00% payout, consistent with AMC 6.50.060 calculation methodology. One payment is paid in June, another in December.	6 June 2025 payment has not yet been recorded.	Annual dividend calculation is determined as of March 31 of each year.
Motor Fuel Excise Tax (SAP acct 401150)	\$13.4M	\$14.0M	\$8.1M	57.9%	Expected YTD based on historical accounting data. Reporting results through 09/12/25.	Motor Fuel Tax is collected monthly, with one month lag, e.g. December is not collected until the next year. This does seem to be trending higher than usual YTD.	Fuel Excise Tax is based on gallons of fuel purchased, not on price per gallon.

2025 YTD %
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	2024 Actuals	2025 Budget	2025 YTD Actual		Baseline info for projection	Current Outlook or Trend vs. Budget	Addt'l Comments
Private PILT (SAP acct 402020)	\$11.0M	\$10.6M	\$11.4M		Expected YTD based on historical accounting data.  Based on contractual payments payable to MOA.	Private PILT is paid from May - September.	Includes annual payments received from Aurora Base Housing and Chugach Electric.
Auto Registration Tax (SAP acct 401060)	\$10.8M	\$10.5M	\$7.8M		Expected YTD based on historical accounting data.  Reporting results through 09/12/25.	2024 results were \$400K below budget. Recordings have not been posted from March 2025 on.	Actuals derived from MOA's receipts from the State of Alaska.
Rental Vehicle Tax (SAP acct 401130)	\$10.0M	\$9.5M	\$3.7M	39.2%	Expected YTD based on historical accounting data. Filings are received on a <u>quarterly basis</u> , due in January, April, July, and October.	The bulk of Room Tax revenues are received quarterly, so January's filings were accrued to 2024. Four months (July through October) bring in roughly 65% of the tax. Q4 filings will not be collected until January 2026.	Similar to assumptions and trends used for room tax (see above). Note, however, magnitude of price changes quarter-to-quarter with rental vehicle tax tends to be greater than with room tax.
Garnishment Revenues (SAP rev accts 407010, 407020, 406530, 406625, 408400 - almost entirely tied to APD's budget)	\$5.3M	\$4.1M	\$1.0M		Expected YTD based on historical accounting data. Reporting results through 09/12/25.	The PFD amount for 2025 will be approximately \$1,000.	PFD revenue realization is not linear and can vary significantly year-to-year based on a number of major factors.
Building Safety Fund (163000) (various SAP rev accts in Fund 163000)	\$8.5M	\$6.9M	\$7.1M		Expected YTD based on historical accounting data. Reporting results through 09/12/25.	2024 results were \$2.2M above budget.	Separate fund associated with Bldg. Permit Center.
Municipal Assistance (SAP acct 405050)	\$4.1M	\$3.5M	\$0.0M	0.0%	Alaska Municipal League (AML) and SOA Dept of Commerce, Community, and Economic Development used as primary sources of projected revenue sharing amount.		SOA expected to make payment to MOA following receipt of annual financial report from MOA.
Cash Pool Earnings Revenue Accounts (incl. TANS) (SAP accts 440010, 440020, 440030)	(\$0.7M)	\$3.0M	(\$1.4M)*	-0.3%	*Estimation of earnings by Public Finance & Investment Division as of 09/12/25.		Earnings and market value of Cash Pool investments can vary significantly month-to-month.
APD Counter Fines (SAP acct 407040)	\$1.8M	\$1.7M	\$0.5M	30.7%	Expected YTD based on historical accounting data. Reporting results through 09/12/25.		Grant funds are used from traffic enforcement.
Excluded from Tax Increase Limitation							
	2024 Actuals	2025 Budget	2025 YTD Actual	2025 YTD % Realization	Baseline info for projection	Current Outlook or Trend vs. Budget	Addt'l Comments
Alcohol Retail Sales Tax Fund 206000 (SAP rev accts 401095, 401096, 401097)	\$14.5M	\$16.4M	\$8.4M	51.7%	Reporting results through 09/12/25.	Alcohol Tax is collected monthly, with one month lag, e.g. December is not collected until the next year.	
Marijuana Tax Fund 208000	\$5.6M	\$5.9M	\$3.0M	51.7%	Expected YTD based on historical accounting data. Reporting results through 09/12/25.	Marijuana Tax is collected monthly, with one month lag, e.g. December is not collected until the next year	

<sup>\*</sup> per SAP extract report generated as of 09/12/25 except where noted; revenue highlights include all 100 Fund Gen'l Gov't Operating Budget Revenues, plus full amount of room tax (all funds) as well as information re: separate fund revenues for Building Safety Fund and Alcohol Tax Fund. 2024 Budget figures, where available, are from Treasury's first quarter reviesions submitted to OMB.

year.

Note: Gray highlighting indicates year-to-date (YTD) Realization 20% or greater than expected. Black highlighting indicates YTD Realization 20% less than expected.

(SAP acct 401105)