

## Assembly Budget/Finance Committee

July 15, 2021

### Revenue Summary Highlights\* from MOA Treasury

\*as of June 2021 month end, SAP extract report generated 7/12/21; revenue highlights include all 100 Fund Gen'l Gov't Operating Budget Revenues, plus information re: separate fund revenues for Building Safety Fund and Alcohol Tax Fund

#### Overall 2021 YTD Revenue Realization

- 2021 Total Budgeted Revenues: \$802.8M (incl. ASD)
- 2021 YTD Actual Revenues posted in SAP: \$619.0M
- 2021 YTD Revenue Realization: 77.1% (vs. 74.5% for same YTD time period in 2020)

#### Highlights of Select Major Revenues: Preliminary Outlook or Trend

	2020 Actual	2021 Budget	2021 YTD posted rev in SAP	2021 YTD Realization	Baseline info for projection	Current Outlook or Trend vs. Budget	Add'l Comments
<b>Room Tax (GG portion)</b>	\$4.8M	\$9.4M	\$1.1M (reflects only Q1 fillings from short-term room rental operators; historically (Pre-COVID) Q1 fillings represent 14% of annual room tax revenues).	12%	Based on partial, prelim info from major hotels per May 2021 info shared	Expected to meet or modestly exceed budget	2021 budget assumed 50% recovery from the 2020 COVID year. Room tax is shared 3-ways betw. GG, Dena'ina Ctr, and Visit Anchorage. Q2 2021 filing data will be known by Aug 10. Q1 2021 is not predictive.
<b>Rental Vehicle Tax</b>	\$3.1M	\$5.1M	\$500K (reflects only Q1 fillings from rental vehicle operators; historically (Pre-COVID) Q1 fillings represent 9% of annual room tax revenues).	10%	Need to wait for Q2 2021 filing info on Aug 10.	Expected to meet or modestly exceed budget	Similar assumptions and trend used for room tax (see above)
<b>Tobacco Tax</b>	\$19.1M	\$20.7M	\$8.1M	39%	Based on 5 months of filings.	Expected to be within	

	2020 Actual	2021 Budget	2021 YTD posted rev in SAP	2021 YTD Realization	Baseline info for projection	Current Outlook or Trend vs. Budget	Add'l Comments
						\$500K of reaching budget	
<b>Marijuana Tax</b>	\$5.3M	\$5.4M	\$2.2M	41%	Based on 5 months of filings.	Expected to exceed budget by \$300K+	
<b>Aircraft Registration Tax</b>	\$168K	\$126K	\$97K	77%	Majority of annual billing occurred during 1 <sup>st</sup> half 2021	Expected to meet budget	Phase out of personal-use component of revenue in Q4 2021, due to passage of Tax Omnibus bill (AO 2020-96, As Amended)
<b>Motor Fuel Excise Tax</b>	\$11.7M	\$12.6M	\$4.5M	36%	Based on 5 months of filings.	Expected to meet budget	Seasonality impact exists and is TBD.
<b>Auto Registration Tax</b>	\$10.9M	\$10.7M	\$2.8M	26%	Further research needed re: YTD postings.	Expected to meet budget	Working to determine if DMV is current in transmitting funds to MOA
<b>Private PILT</b>	\$1.9M	\$11.8M	\$2.0M	17%	Waiting for more info re: details of 2021 budgeted amount from OMB.	Assumed to meet budget	Assume that remaining balance of Private PILT to be posted is tied to ML&P sale contract terms with CEA and replacement of ML&P MUSA payment
<b>Municipal Assistance</b>	\$375K	\$1.7M	\$98K	6%	Future status unknown.	TBD	Subject to AK Legislature / Governor decisions
<b>Real Property Tax (incl. ASD)</b>	\$529M	\$562M	\$560M	94%	Based on Roll 1 real property tax billing in mid-May 2021.	Expected to meet budget when analyzing combined	Revenue is posted when billed

	2020 Actual	2021 Budget	2021 YTD posted rev in SAP	2021 YTD Realization	Baseline info for projection	Current Outlook or Trend vs. Budget	Add'l Comments
						tax principal, interest and penalty	
<b>Personal Property Tax (incl. ASD)</b>	\$51.2M	\$50.8M	(\$551K)	N/A	Based on personal property Rolls 2-7, which are not yet billed.	TBD	Revenue is posted when billed. Timely rolls billed Aug 1. Late/Involuntary personal property tax rolls to be billed in Q4 2021.
<b>APD Counter Fines</b>	\$1.7M	\$1.8M	\$944K	52%	Based on SAP postings thru 7/12.	Expected to exceed budget by \$300K+	Increase in grant funds available for traffic enforcement.
<b>2021 PFD Garnishment Revenues (mostly APD)</b>	\$3.9M	\$4.2M	N/A	N/A	Annual PFD garnishment revenues are not posted in SAP until Q4 each year.	TBD. Per recent news reports, 50% - 100% of PFD revenue may be at risk of not being realized.	Subject to AK Legislature / Governor decisions. 2021 budget assumed a \$1,000 dividend check amount.
<b>Ambulance Service Fees</b>	\$7.8M	\$10.3M	\$3.4M	33%	Based on SAP postings thru 7/12.	TBD	Revenues are adjusted quarterly by Controller Division based on collectability. Currently working to reach out to AFD for a more specific \$\$\$ estimate or range re: potential revenue variance.
<b>Cash Pool Earnings Revenue</b>	\$2.9M	\$1.4M	(\$84K)	N/A	SAP postings still to be done for Mar thru	Current projection is a negative	Earnings and market value of Cash Pool investments can

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<b>Accounts (incl. TANS)</b>					June 2021, due to year end annual report taking priority.	revenue variance of <\$958K>.	significantly vary month-to-month.
<b>MOA Trust Fund</b>	\$14.0	\$18.7	\$15.0M	80%	Based on actual AMC defined dividend calc and market value information.	Positive revenue variance of \$100K.	Annual dividend calc is determined as of March 31 of each year. Remainder of dividend will be paid during 2 <sup>nd</sup> half of 2021.
<b>Bldg Safety Fund (163000)</b>	\$6.5M	\$5.0M	\$3.1M	62%	Based on SAP postings thru 7/12.	Appears in position to exceed budget, however excess stays within the Bldg Safety fund.	Separate fund associated with Bldg Permit center. Currently working to reach out to department for a more specific \$\$\$ estimate re: revenue variance.
<b>Alcohol Retail Sales Tax (Fund 206000)</b>	N/A	\$11.8M	\$3.7M	31%	Based on 4 months of filings (Feb – May 2021)	Expected to meet or slightly exceed budget.	Separate, dedicated fund. Tax began Feb 1 2021. Currently tracking at 106% of midpoint target thru first 4 months of filings (i.e., \$200K ahead of orig. projection). Seasonality is built into projection.