

**For Matson and Tote:**

1. The debt service estimate for financing the current design is \$200 million per year. Are you willing to support the tariff increases necessary to finance this construction?
2. What level of tariff increases are you willing to support?
3. What impact would tariff increases have on your business?
4. What impact do you believe tariff increases would have on alternative means of shipping goods to Anchorage?
5. Is it possible for you to shift your days of delivery to Anchorage so that we could build a combined facility at a lower cost?
6. We have been presented with an alternative design that would build a platform dock in front of a stabilized sheet pile dock face on the North End. Would you be willing to consider a move to the North End as was initially contemplated if it would mean a substantial difference in cost?
7. Are there operational advantages or disadvantages to the current design as compared to the alternative design?

**For Cement and Petroleum:**

1. Are you willing to support the estimated five times increase in tariffs to pay for the financing of the new POL dock?
2. What level of tariff increase are you willing to support?
3. What impact would tariff increases have on your business?
4. What impact do you believe tariff increases would have on alternative means of shipping your products to Anchorage?