



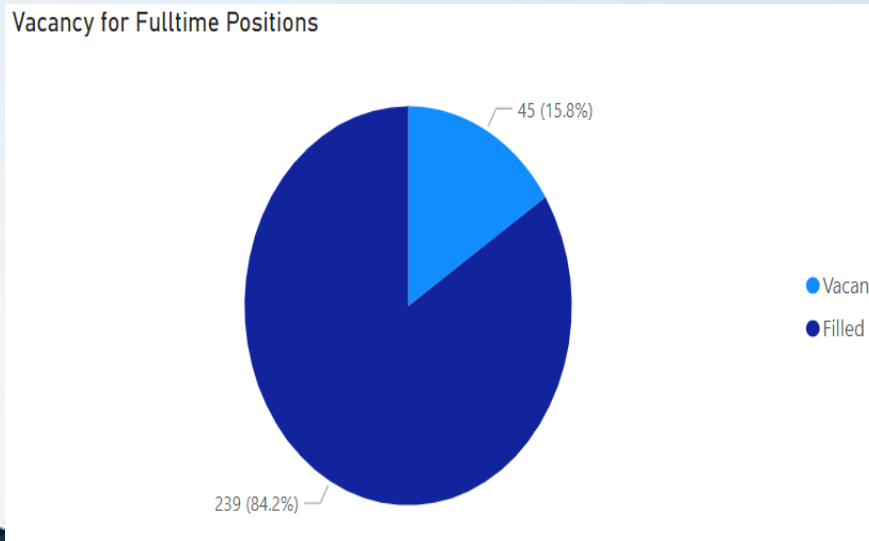
Grant Funding and Snow Removal Services

*A presentation to
Assembly Enterprise and Utility Oversight Committee
October 26, 2023*

Mark A. Corsentino, P.E., General Manager

Presentation Goals

- Understand AWWU workforce business needs and goals with respect to grants and snow removal
- Overall understanding of AWWU workforce objectives
 - 100% AWWU Staff Utilization – pride, dedication, accountability and ownership
 - Constantly recruit to fill vacancies
 - Supplement non-reoccurring/temporary business needs with contracting
 - Whether AWWU has 0% Vacancies or 50% Vacancies, supplemental contracting is a tool used to meet non-reoccurring/temporary business needs



Status	Req #	Title	Recruitment Period (percentage directly from NEOGOV entry)	Division/Section	Position Code	Hiring Manager	Approval	Created On	Owner	Notes	CERT list provided	Candidates Referred (open continuous only)
Open (currently recruiting in NEOGOV) posted on Muni.org 10/09/2023	2023-09138	Fuel Service Technician	External/Continuous	AWWU Support Maintenance 2	30001310	Jennifer Thorne Alyssa Farra Luisa Katsiboko	Complete	06/26/2023	Jennifer Thorne	27 days advertised 3 candidates referred 10/11/2023		
Open (currently recruiting in NEOGOV) posted on Muni.org 10/09/2023	2023-09135	Process Control Technician (SCADA)	External/Continuous	Industrial Control Systems	30001318	Jennifer Thorne Alyssa Farra Luisa Katsiboko	Approved	06/31/2023	Jennifer Thorne	18 days advertised 1 candidate referred 10/09/2023		
Open (currently recruiting in NEOGOV) posted on Muni.org 10/13/2023	2023-09132 (lead to requisition 2023-09095)	Account Representative II	External/Open Continuous	CC Billing & Reconciliation	30001471	David Swisher Sherina Morris Janelle Fries Alyssa Farra Luisa Katsiboko Will Brown	Draft	10/04/2023	Sherina Morris	34 days advertised 3 of 3 candidates placed 5 additional candidates referred on 10/17/2023		
Open (currently recruiting in NEOGOV) posted on Muni.org 09/13/2023	2023-09133 (lead to requisition 2023-09095)	Account Representative II	External/Open Continuous	Contact Center Account Services	30001469	Bethara Snel David Swisher Sherina Morris Janelle Fries Alyssa Farra Luisa Katsiboko Will Brown	Approved	06/11/2023	Sherina Morris	36 days advertised 3 of 3 candidates placed 5 additional candidates referred on 10/17/2023		
Open (currently recruiting in NEOGOV) posted on Muni.org 12/28/22	2022-08381	ICS SCADA Programmer (2 vacancies)	External/Open Continuous	AWWU Industrial Control Systems	30001310	Bethara Snel Luisa Katsiboko Jennifer Thorne Alyssa Farra	Complete	12/19/2022	Jennifer Thorne	294 days advertised 1 candidate referred 09/12/2023 (candidate declined offer)		X
NeoGov Recruitment LT Update 10/16/2023 29 AWWU positions currently in the recruitment process.												
Status	Req #	Title	Recruitment Period (percentage directly from NEOGOV entry)	Division/Section	Position Code	Hiring Manager	Approval	Created On	Owner	Notes	CERT list provided	Candidates Referred (open continuous only)
Open (currently recruiting in NEOGOV) posted on Muni.org 06/20/22 (postponed for the summer of 2023)	3053-08180 (using Req # for posting 2023-07141)	Public Service Intern V - Range NCR / 10 (SASO) (2 vacancies)	External/Open Continuous	AWWU SAS	30000615	Wendy Drow Alyssa Farra Luisa Katsiboko	Complete	06/16/2022	Wendy Drow	486 days advertised (multiple positions) 1 candidate referred 09/16/2022, 1 candidate referred 10/10/2023		X
Open (currently recruiting in NEOGOV) posted on Muni.org 04/15/2023	2023-09126	Collection and Distribution Operator (3 vacancies)	External/Continuous	Systems Maintenance 2	30001276 30001285 30001326	Jennifer Thorne Luisa Katsiboko Alyssa Farra	Approved	08/28/2022	Jennifer Thorne	24 days advertised Candidate referred 10/04/2023	6	X
Open (currently recruiting in NEOGOV) posted on Muni.org 09/12/23	2023-08533/ 2023-08538	Engineering Technician III (2 vacancies)	External/Open Continuous	AWWU Project Management 1	30001448	Luisa Katsiboko Wendy Drow Alyssa Farra	Complete	02/24/2023	Wendy Drow	183 days advertised Candidate referred 10/09/2023	2	X



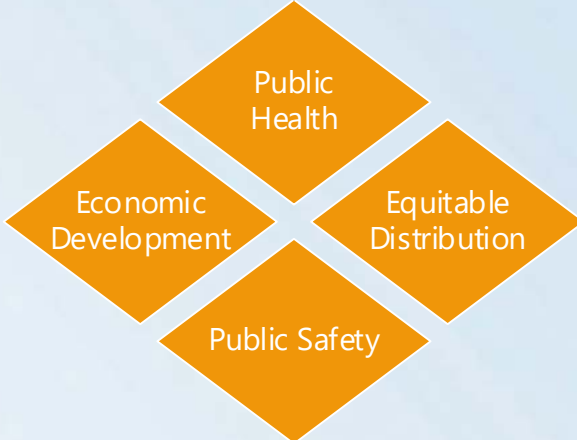
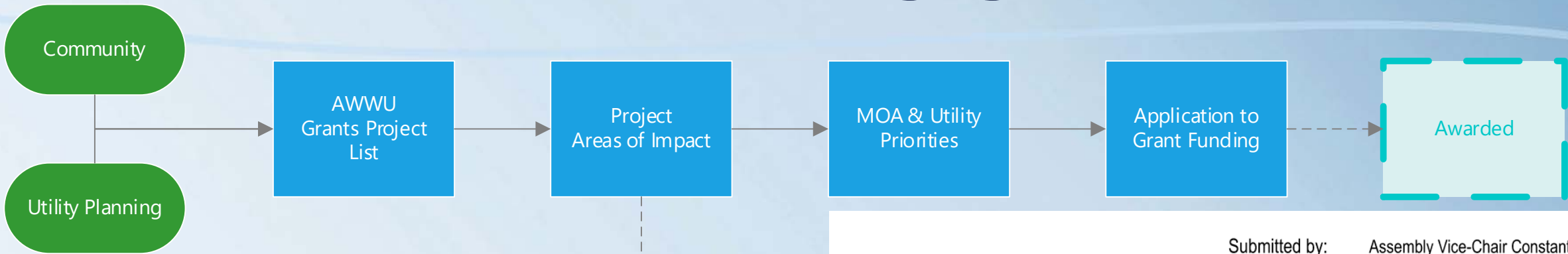
Recent Grant Sources*

- Federal Funding Sources
 - Congressionally Directed Spending (CDS)
 - Not Competitive
 - 20% Match
 - Project size varies based on subcommittee
 - Building Resilient Infrastructure and Communities (BRIC) Grant
 - Competitive FEMA Grant
 - 25% Match
 - Projects up to \$50 million

*Until the recent CDS opportunities, AWWU has rarely received grants of material value; AWWU pays for capital improvements via bonds, loans and equity



Grant Process Engagement



Municipal Clerk's Office
Approved
Date: March 21, 2023

Submitted by: Assembly Vice-Chair Constant,
 Assembly Member Quinn-Davidson,
 and Assembly Member Volland
 Prepared by: Legislative Services Office
 For reading: March 21, 2023

ANCHORAGE, ALASKA
AR No. 2023-94(S)

1 **A RESOLUTION OF THE ANCHORAGE MUNICIPAL ASSEMBLY**
 2 **RECOMMENDING PROJECTS FOR FEDERAL FUNDING AND SUPPORT IN**
 3 **2023-24.**

4
 5 **WHEREAS**, as the state's largest community and home to forty percent of Alaskan
 6 residents, Anchorage is a critical hub for Alaska's economic, industrial, medical,
 7 social, and educational activities; and,

15 **Section 3.** Funding for Anchorage Water and Wastewater Utility's Community
 16 Project Funding and Congressionally Directed Spending Federal requests that
 17 improve the public health, fire protection capacity, water quality, economic
 18 development, and housing supply of Anchorage; and support of the competitive
 19 federal grant application of AWWU's highest priority project, the King Street Warm
 20 Storage Building. AWWU provides water and sewer service to over half of Alaska's
 21 population, the Port of Alaska, Anchorage International Airport, and Joint Base
 22 Elmendorf Richardson.



Grant Funding Summary (AWWU only)

- CDS FY23 – Awarded, pending EPA application
 - \$20 Million (all sewer)
- CDS FY24 - Not Awarded, but optimistic of success
 - \$13 Million (all water)
- BRIC Grant FY23 – Not Submitted, Competitive
 - \$35 Million



NEWS RELEASE

LISA MURKOWSKI
UNITED STATES SENATOR ★ ALASKA

FOR IMMEDIATE RELEASE

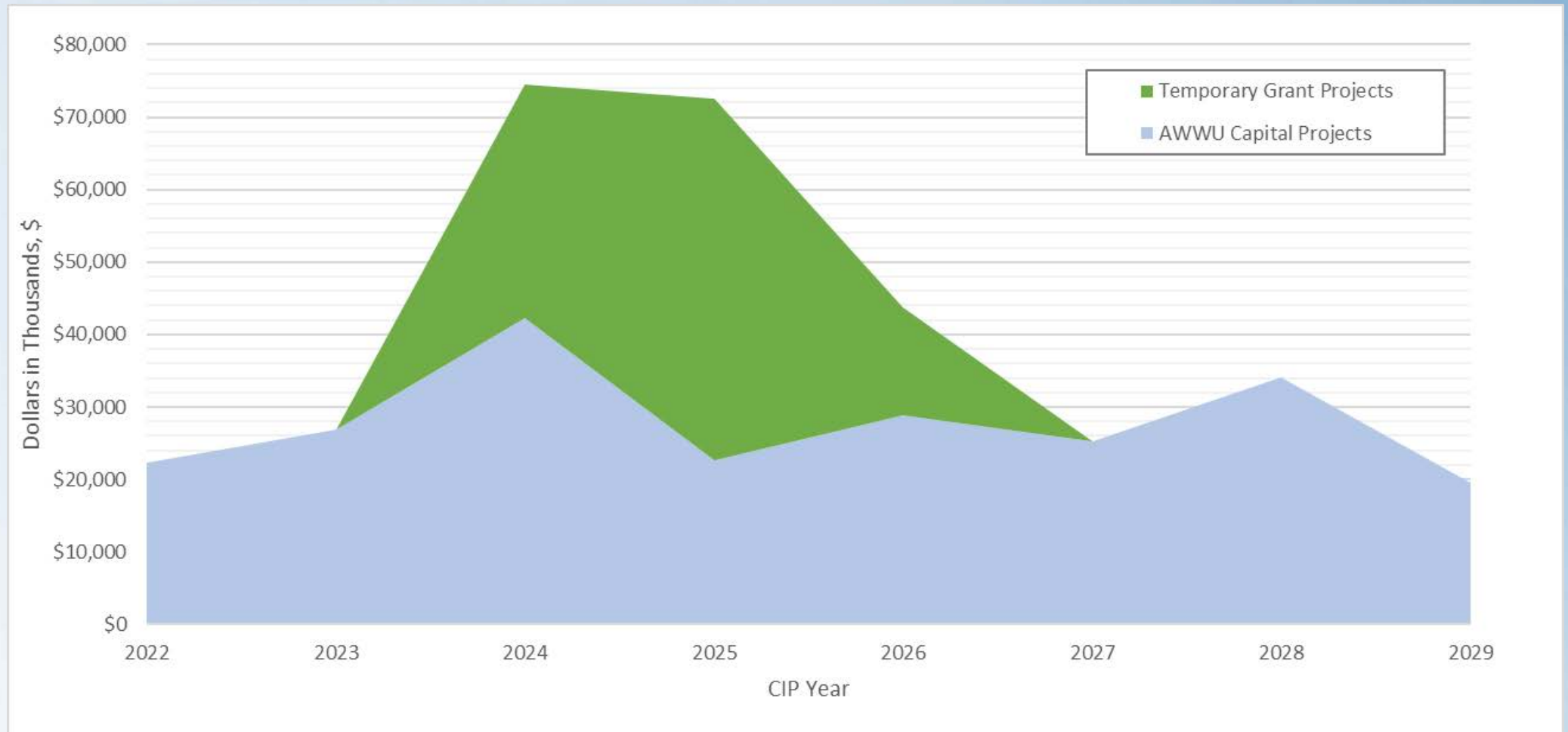
July 27, 2023

Murkowski Directs Significant Water, Wastewater Investments for Alaska Through Interior Appropriations Bill

As Ranking Member, Murkowski Delivers Another Round of Big Wins for Alaska

- **Kake:** \$3.61 million for a project that will provide remediation for a highly contaminated former school building in Kake by removing building debris and contaminated soil.
- **Bethel:** \$5.01 million for a project to remove the numerous derelict vessels found at Steamboat Slough to prevent public and environmental health risks.
- **Statewide:** \$1.7 million to the Ocean Conservancy to support a pilot program for backhaul of marine debris from multiple remote coastal communities in Alaska, likely including Dutch Harbor, St. George, St. Paul, Pt. Heiden, Nome, and Yakutat.
- **Fairbanks:** \$1.5 million to protect public health and the environment by utilizing a biosolids treatment unit.
- **Dillingham:** \$4.72 million to expand capacity and improve operations of Dillingham's landfill.
- **Whittier:** \$5 million to perform a partial building assessment and remediate the contamination in the Buckner Building of Whittier—where there is a significant concern regarding the building's high level of asbestos, lead, PCBs, and petroleum contamination.
- **Aleutians East Borough:** \$86.71 million for the Denali Commission to address waste and contamination removal from small, isolated communities in Alaska, by outfitting a barge with waste removal, soil, and water treatment equipment.
- **Hooper Bay:** \$1.5 million for the Native Village of Hooper Bay for waste collection and landfill improvements.
- **Angoon:** \$3 million to improve Angoon's community landfill and waste management system, including the storage and transportation of solid waste.
- **Gustavus:** \$3.02 million to construct a new main building for the Gustavus Disposal & Recycling Center.
- **Pelican:** \$4 million to make improvements to Pelican's septic tank and disposal system.
- **Craig:** \$3 million to engineer and redesign the water system with targeted upgrades to improve capacity, efficiency, and resiliency of water treatment for the City of Craig.
- **Wrangell:** \$2.5 million to replace the community's aged and inefficient water treatment plant with a new facility to provide safer drinking water as well as better accommodate community changes in demand for water.
- **Anchorage:** \$1.75 million to replace failing private wells with reliable public water service.
- **Kiana:** \$500,000 to update 50-year-old lines, pumps, manholes, and other needed infrastructure in Kiana's water and sewer system.
- **Mat-Su Borough:** \$5.1 million to replace critical water lines in South Talkeetna.
- **Ketchikan:** \$1.5 million to eliminate failing sewer mains from throughout Forest Park Drive in order to reduce infiltration and inflow and eliminate mains with deformation and bellies that cause grease build-up and backup.
- **Anchorage:** \$5.3 million to the Anchorage Water and Wastewater Utility for public drinking water access.
- **Haines:** \$2 million for water and sewer upgrades for the Haines Borough's new community facility.
- **Girdwood:** \$300,000 to the Anchorage Water and Wastewater Utility to replace a failing private water service with safe and reliable public water service in Girdwood.
- **Anchorage:** \$1.2 million to the Anchorage Water and Wastewater Utility to construct a regional water pipeline to improve emergency and fire protection water transmission and supply.
- **Anchorage:** \$3.75 million to the Anchorage Water and Wastewater Utility for a fire protection well in the Anchorage Terraces subdivision.
- **Statewide:** \$3.5 million for the Alaska Division of Forestry to provide funding to carry out fuels reduction projects that align with community wildfire protection plans.
- **Denali Borough:** \$640,000 for pedestrian pathways from Crabbies Crossing to the Denali Park Entrance to enhance safety for the residents adjacent to Denali National Park.
- **Fairbanks:** \$3.5 million for the University of Alaska Fairbanks (UAF) to acquire a radiocarbon dating instrument and conduct research on identifying rare earth elements, volcano and earthquake activity, and mercury concentrations in food.
- **Ahtna Region:** \$998,000 for the Ahtna Intertribal Resource Commission for a project that will identify and prioritize critical minerals on abandoned mines and material sites conveyed to Ahtna as an operation of the Alaska Native Claims Settlement Act.
- **Statewide:** \$2 million for the Alaska Department of Fish and Game to support a cooperative and comprehensive response to widespread decline of salmon abundances including research, assessment and enhancement activities to rebuild salmon populations to levels capable of sustaining the communities that depend on subsistence, commercial and recreational uses of salmon, including those on Norton Sound and the Yukon, Kuskokwim, Nushagak, and Kenai Rivers.
- **Statewide:** \$2 million for the Alaska Department of Fish and Game for critical salmon stocks research and enhancement to monitor mortality, changes to fecundity, changes to the health and survival of eggs, and other processes.
- **Anchorage:** \$239,000 for the University of Alaska Anchorage (UAA) to research the relationship between rock glaciers and downstream water quality through an interdisciplinary comparative field program.
- **Talkeetna:** \$500,000 for the Talkeetna Historical Society for rehabilitation and support efforts to preserve history for future generations.
- **Nenana:** \$500,000 for repairs of the SS Nenana, the last remaining sternwheeler in Alaska. The SS Nenana is on the National Register of Historic Places and a National Historic Landmark.
- **Mekoryuk:** \$5.6 million to provide first time running water and wastewater collection.
- **Chefornak:** \$6.4 million to provide first time running water and wastewater collection.
- **Unalaska:** \$210,000 to prevent the further loss of Native languages by providing the opportunity for Tribes to receive funding to document and revitalize languages that are at risk of disappearing because of a declining native-speaker population.
- **Anchorage:** \$631,000 for the Alaska Native Heritage Center for Lach'qu Sukdu Research Program.

'24-'29 AWWU CIP Potential Impact from Grants



A Method to Deliver on Grants: PMO

- PMO is a Program Management Office
 - A PMO manages multiple *Projects* that are within the *Program*
 - *E.g. 1984-88 Eklutna Water Project \$148M*
- Leverage Expertise & Efficiency from private sector
- Maintain Existing Capital Program with AWWU Staff
- Qualifications based RFP
- Local contractors = Local hires
- Advantages:
 - Economic Development
 - Efficiency – can expand, contract or cancel based on volume
 - Expertise – targeted delivery (w/grant requirements)



PMO Proposed Schedule

- Assembly Work session: October 2023
- Advertisement (45 day) November - December 2023
- RFP Review, Interviews : January – February 2024
- Award: March 15, 2024
- Get to Work: 2024 – 2029 plus two 1-year extensions
- Questions before shifting to Snow Removal?



CONGRESSIONAL RECORD — SENATE

INTERIOR AND ENVIRONMENT INCORPORATION OF
COMMUNITY PROJECT FUNDING ITEMS/CONGRESSIONALLY DIRECTED SPENDING ITEMS—Continued

Agency	Account	State	Project	Amount
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	Municipality of Anchorage for the Regional Landfill Leachate Treatment Facility	13,000,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	City of Kenai for Digester Blower Replacements at the Wastewater Treatment Plant	2,900,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	City of Seldovia for Bloch Street Sewer Line Replacement	746,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	City of Wasilla for Wastewater Treatment Plant Sludge Digester	2,500,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	Municipality of Anchorage for the Powder Reserve Access Project	4,500,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	Municipality of Anchorage for Ruane Road Culvert Replacement	1,600,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	City of St. George for Potable Water and Sewer Line Replacement	3,000,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	City of Seward for Sludge Removal for the Lowell Point and SMC Sewage Treatment Lagoons	2,000,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	City of Soldotna for Wastewater Treatment Plant Headworks Rehabilitation	680,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	City of Wasilla for Wastewater Treatment Plant Sludge Drying Beds	2,300,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	City of Soldotna for Wastewater Biosolids Dewatering	960,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	Municipality of Anchorage for the Holtan Hills Sewer Access Project	2,500,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	City of Valdez for Municipal Sewer Force Main Replacement	5,000,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	City of Palmer for Wastewater Treatment System Upgrade	6,900,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	City of Seldovia for Lower Section of Raw Water Transmission Line Replacement	414,000
Environmental Protection Agency	STAG—Clean Water State Revolving Fund	AK	City of Soldotna for pH Control of Wastewater Effluent	320,000

Snow Removal Needs of AWWU

- @150 Sites from Eklutna to Girdwood + ~7600 Hydrants
- Staffing for Standard Events
 - Field Services in CS - Plumbers
 - Distribution Operations - Plumbers
 - Treatment Facility Staff - Plumbers
 - O&M Systems, B&G, Hydrant Crew - Plumbers
 - Contractors
- Emergency Events – All Hands-on Deck, including contractors
- Inconsistent work, not core work; generally done via ‘other duties as assigned’, generally done via OVT outside of normal work schedules
- AWWU preference & prioritization is for staff to perform core work over snow removal
 - Diversion of Work from Critical Duties
 - Wear & Tear on Equipment
 - Employee burnout
 - Takes away from emergency readiness

From: Brandon McGuire <McGuire@ualocal367.org>
Sent: Thursday, October 14, 2021 9:15 AM
To: Merchant, Carl O. <Carl.Merchant@awwu.biz>
Cc: Boulier, David J. <David.Boulier@awwu.biz>; Matey, Michael J. <Michael.Matey@awwu.biz>
Subject: Snow Removal

This is an email from an external entity. DO NOT click links or open attachments unless you recognize the sender and know the content is safe.

Morning Dave and Carl,

Thank you for the opportunity to meet with the members yesterday morning. Sorry for not getting this email out to you sooner.

It's the Union's understanding that our members at 3000 Arctic no longer desire to perform the snow removal aspect of that facility, but have agreed to do so this winter season with the understanding that it's the employers intent to outsource this indefinitely after this winter season.

During our meeting we discussed unforeseen circumstances where the manpower of UA Local 367 wouldn't be available to perform the work. If a situation arises where voluntary overtime is required for snow removal, and the members of UA Local 367 working at the 3000 Arctic location are not able and willing to perform that duty, providing no member of UA Local 367 is having their work displaced, the Union has no intent of filing a grievance should you or Dave perform this covered work.

The intent of this email is to help the employer ensure their responsibilities are met, with the understanding that our members are reluctantly agreeing to this work. It is not the unions intent to agree to the employer, or any employer representative, performing covered bargaining work if there is a member(s) who is reasonably willing and available to perform this work.

Should an event arise where there is a disagreement as to whether a member was not provided an opportunity to perform this work as discussed, the union agrees to meet with that employee and the employer to discuss the issue prior to any grievance being filed.

Regards,
Brandon McGuire | Business Agent
UA Local 367 Plumbers & Steamfitters
610 W. 54th Avenue, Anchorage, AK 99518
907-562-2810 office | 907-244-7997 cell
mcguire@ualocal367.org | ualocal367.org



PLUMBERS & STEAMFITTERS
UA LOCAL 367

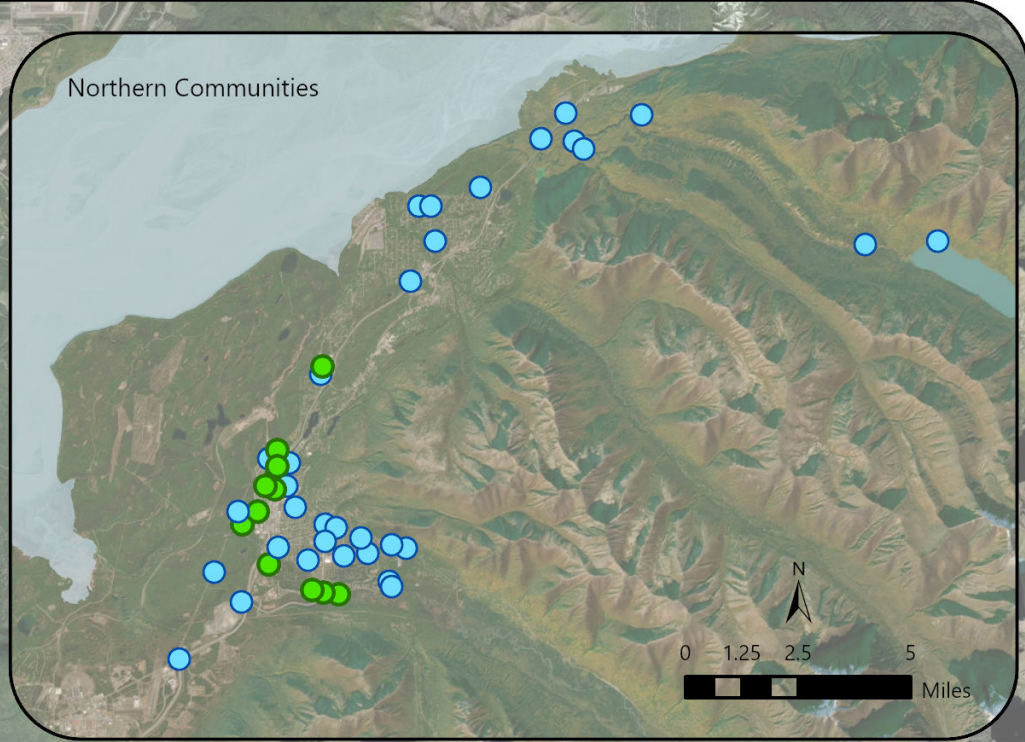




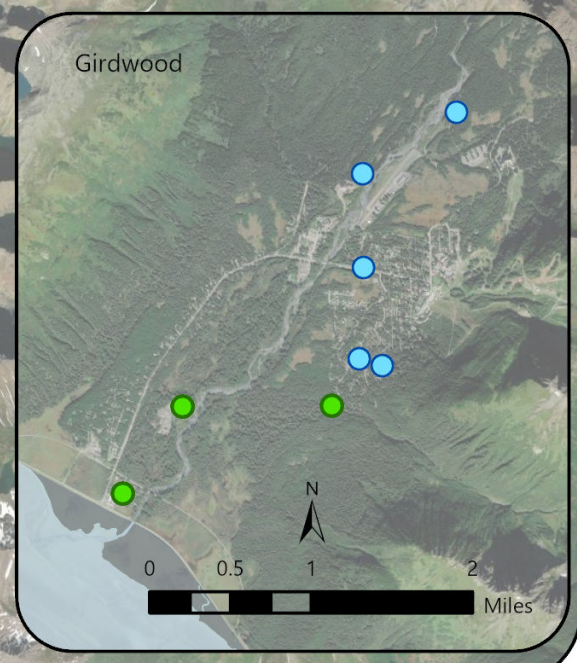
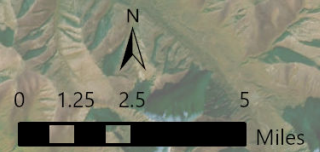
Municipality of Anchorage
Anchorage Water and Wastewater Utility
Facilities Requiring O&M Access
Anchorage Bowl



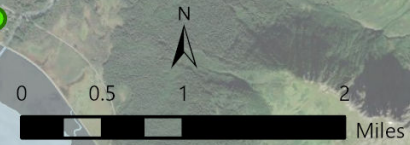
- Sewer Facility
- Water Facility



Northern Communities



Girdwood



Non-Encumbering Contract(s) for Snow Removal Services

- Re-establishment of Historic Services
 - Standard Service Prior to 2017 – 3000 Arctic and King Street
 - Currently in Procurement
- AM 785-2023 – Contract Service for 66 Sites
 - Water Distribution Facilities
 - Two Septage Receiving Stations
- Sites Selected Based on Criticality and Complexity & Workforce requests
- “As Needed” Service –
 - Contract is an extension of AWWU staff ‘as needed’
 - AWWU employees have the first right to perform
 - Will Not Replace AWWU Employees



Cost of Snow Removal Contracts

- AM 785-2023, 66 Sites
 - Not to Exceed \$351,607
 - Two, One Year Renewal Options at the Same Unit Price
 - Consumes Non-Labor Operating Budget
 - Non-Encumbering, as needed
- 3000 Arctic and Septage Receiving Stations - Contract In Procurement
 - ROA to Purchasing at \$105,200 per year
 - Non-Encumbering, as needed
- Contract Unit Prices are Not Directly Comparable with AWWU Labor
 - Contract Unit Prices Vary per Site and Service
 - AWWU Hourly Wages Vary per Employee and Equipment
 - A point of reference was that AWWU helped MOA with Snow Removal last year and charged MOA on average @\$150/hr per AWWU employee (with equipment & fuel), which was all done on voluntary OVT. In comparison, the downtown hauling contract was @\$130/hr (with equipment/fuel)





MUNICIPALITY OF ANCHORAGE

ASSEMBLY MEMORANDUM

No. AM 785-2023

Meeting Date: October 10, 2023

AM 785-2023 Proposed Edits

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From: MAYOR

Subject: RECOMMENDATION OF AWARD OF A NON-ENCUMBERING CONTRACT WITH HIGHMARK SERVICES (HIGHMARK) TO PROVIDE SNOWPLOWING AND REMOVAL SERVICES TO THE MUNICIPALITY OF ANCHORAGE (MOA), ANCHORAGE WATER AND WASTEWATER UTILITY (AWWU) (NOT TO EXCEED \$351,607.50).

AWWU requested that the Purchasing Department issue an Invitation to Bid (ITB) for snowplowing and snow removal services for all AWWU facilities. As a result, ITB 2023B072 was issued on August 9, 2023. Bids were opened on September 6, 2023. The solicitation was divided into three different bid schedules, and a total of 10 contractors submitted bids. Highmark provided the lowest responsive and responsible bid for schedules two and three. AWWU is requesting approval of a Non-Encumbering Contract to Highmark with a Not to Exceed (NTE) amount of \$351,607.50 for the period of performance beginning upon execution through a period of 12 months, with two additional one-year options to renew at the same unit prices, upon mutual consent of both parties and lawful appropriation of funds.

These services have historically been performed in part by AWWU staff, but there have always been supplemental snow removal contracts for the various 150 plus AWWU facilities requiring snow removal and sanding. Due to multiple factors, including staffing requesting more outside assistance so they can focus on their core water and wastewater work, issues, equipment maintenance concerns, productivity considerations, and other reasons, AWWU has determined thatis adding these additional contracting these services out is more cost-effective and efficient. This Contract will support snowplowing and removal at 64 primarily remote AWWU locations. A subsequent Contract for AWWU headquarters and other main sites is expected to be awarded through another solicitation, prior to the first snowfall.

Based upon the above information it is recommended that the Assembly approve this Non-Encumbering Contract with Highmark in the NTE amount of \$351,607.50, with two one-year options to renew at the same unit price, upon mutual consent of both parties and lawful appropriation of funds. If all options are exercised, the total NTE amount will be \$1,054,822.50. The contractor is offering a 20% prompt payment discount, which has the potential of reducing the estimated spend to \$281,286.00 per year. As this Contract is non-encumbering, funding sources will be identified prior to the issuance of purchase orders authorizing the individual requests for this service.

Prepared by: Ryan Marquis, Principal Commodity Buyer, Purchasing
Reviewed by: David Robl, **Foreman, AWWU**
Recommended by: Mark A. Corsentino, P.E., General Manager, AWWU



Questions?

