

## **MUNICIPALITY OF ANCHORAGE** ASSEMBLY INFORMATION MEMORANDUM

AIM 56-2021

Meeting Date: April 13, 2021

FROM: 1 Acting Mayor 2 3 SUBJECT: Year End General Government Revenue Status Report to the Assembly 4 - as of December 31, 2020 5 6 7 Attached is information regarding the unaudited status of general government revenues (i.e., series 100 funds only; not including series 200, 300, and 600 fund revenues) as of 8 year-end December 31, 2020. The 2020 unaudited year-end negative revenue 9 10 variance is currently <\$29.4M> as of activity posted in SAP through March 30, 2021 (including Fund 163000 and YTD unrealized gain/loss on investments). The 11 magnitude of this negative revenue variance was driven by COVID-19 and its affects 12 in 2020. The attached documents include: 13 14 15 (1) An Executive Summary reporting actual year-end posted revenues, including 16 year-end revenue accruals and year end property tax deferred revenue 17 adjustments (i.e., year-end December 31 month-end closing numbers as of March 18 30, 2021 - note: these numbers may be subject to additional year-end adjustments by Controller Division and/or external auditor); 19 20 21 (2) Revenue Account Summary report by major category and by individual SAP 22 revenue account as of March 30, 2021; and 23 24 (3) Previously prepared Departmental Summary, showing departmental revenues 25 relative to budget as of February 24, 2021 (note: post year-end adjustments 26 increased the bottom line negative revenue variance by approximately \$5.7M versus the above referenced attachments with "as of" dates of March 30, 2021. 27 28 The vast majority of change in the overall revenue variance was associated with 29 non-department specific areas (i.e., Taxes and Reserves) as a result of the \$5M 30 year-end deferred revenue adjustment made to property tax revenues by the 31 Controller Division in March 2021, per GAAP revenue recognition standards 32 applied each year; and 33 34 (4) Previously prepared Executive Summary Graphs showing quarterly and historical 35 revenue data in graphical form associated with selected major general 36 government revenue sources as of February 24, 2021 (note: no overall material 37 change in the revenue data underlying these graphs; the historical trends and year 38 end revenue trends and variances closely reflect year-end revenue results). 39 40 Note: the attached reports include in their respective totals: (a) year-end recorded 41 unrealized gain/loss on investments; (b) revenue variance associated with budgeted

bond sale proceeds; (c) budgeted premium of bond sales and (d) revenue variance
 associated with Permit Center Fund 163000 (formerly Fund 181).

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Year-end actual posted revenues are compared to the final, revised budget for 2020 in order to calculate variance amounts. The revenue data is presented in various forms to suit the interest of the reader (i.e., executive summary level + department summary + individual revenue account detail).

9 Per AMC 6.40.015, this AIM serves as notification to the Municipal Assembly of an
10 unaudited year-end revenue shortfall that exceeds 1% of the total general
11 government operating budget. The negative variance amount of <\$29.4M>
12 amounts to approximately 5.5% of the total general government operating budget.

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14 The 2021 revenue status reports are planned for submittal to the Assembly on a 15 recurring cycle starting with the June/July report and carrying through with the 16 December report. On a quarterly basis, Treasury expects to provide graphs covering 17 significant cyclical revenues.

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- 19 Prepared by: Daniel Moore, Municipal Treasurer
- 20 Concurrence: Alexander Slivka, CFO
- 21 Concurrence: Anna C. Henderson, Municipal Manager
- 22 Respectfully submitted: Austin Quinn-Davidson, Acting Mayor

#### Executive Summary of FY 2020 General Government (100) Fund Revenue Variances for Selected Accounts and Departments in millions of dollars excluding all 200, 300, and 600 Funds

	*As of March 30, 2021*		FY 2020 Budget (\$millions)	FY 2020 Pro Forma Year-end (\$millions)	FY 2020 Variance (\$millions)
Total			785.6	756.2	-29.4
Taxes					-18.7
	Room Tax in General Government (100) Funds	decr	13.4	5.4	
	Rental Vehicle Tax	decr	7.3	3.1	
	Tobacco Tax	decr	20.0	19.1	
	Motor Fuel Tax	decr	13.4	11.7	
	Motor Vehicle Registration Tax	incr	10.7	10.9	
	Marijuana Sales Tax	incr	4.1	5.3	
	Private PILT	no change	1.9	1.9	
	MUSA/MESA and 1.25% MUSA/MESA	decr	30.1	29.3	
	Utility Revenue Distribution	no change	3.3	3.3	
	Real and Personal Property Taxes including ASD	decr	582.6	578.5	
	Penalties and Interest on Deling Property Taxes	decr	2.6	2.3	
Constru	uction-Related Revenues				-0.1
	Fire Department Permit Plan reviews Fund 131000	decr	0.6	0.5	
	Building Safety Fund 163000 (formerly 181)	decr	6.7	6.5	
	Construction Right of Way Permits Fund 101000	incr	1.0	1.3	
Investn	nent Earnings				1.2
	Municipal Cash Pool, Construction Pool, and TANS	incr	2.3	2.9	
	MOA Trust Fund Contribution	incr	13.4	14.0	
	d Departments				40.0
(exclud	ling prior year expense recovery)			o =	-10.0
	PFD Garnishments mostly for Police	decr	4.0	3.5	
	Police (excluding delinquent fines collections)	decr	3.6	2.9	
	Fire (excluding building permit plan reviews)	decr	13.3	8.6	
	Health	decr	2.5	1.9	
	Public Transportation (excluding BABS)	decr	3.9	2.4	
	Parks and Recreation (excluding BABS)	decr	2.6	0.4	
State a	nd Federal Revenues				-4.0
	Municipal Assistance	decr	4.6	0.4	
	All Other State and Federal Revenues	incr	4.3	4.6	
Other g	eneral government revenue variance (net)	incr	27.5	29.0	1.5
	Il Excluding prior year expense recoveries and bo ds and premiums	ond sale	779.8	749.8	(30.0)
	Prior Year Expense Recoveries	incr	-	0.7	0.7
	Bond Sales, Premium on TANS, and Loan Proceed	۶ decr	5.8	5.7	-0.1
	cluding prior year expense recoveries and bond s ds and premiums	sale	785.6	756.2	-29.4

Note that numbers in each column may not sum to the total due to rounding.

#### Summary of FY 2020 Revenue Variances for each Account in the General Government (100) Funds This table excludes all revenues in the 200, 300, and 600 funds in the Operating Budget

			Las	st Updated: As o	of March 30, 2021			
			Actual 2019	Budget 2020	Pro Forma End of Year 2020	Pro Forma Variance 2020	Percent Change in 2020 Budget compared to 2019 End of Year Actual	Percent Change in 2020 EOY Pro Forma compared to 2019 End of Year Actual
Subtotals From:	for major of To:	categories for each range of						
401010	401059	Property Taxes	558,653,127	585,361,077	580,746,564	(4,614,513)	5%	4%
401060	401999	Other Taxes	68,399,550	68,694,175	55,245,781	(13,448,394)	0%	-19%
402000	402999	Assessments in Lieu of Taxes	3,463,769	3,582,908	3,575,052	(7,856)	3%	
403000	403999	Special Assessments	340,068	227,830	797,172	569,342	-33%	134%
404000	404999	Certificates/Permits/Licens es	8,921,403	10,152,800	9,602,035	(550,765)	14%	8%
405000	405089	State Grants & Other State Revenues	7,667,981	7,689,300	3,690,243	(3,999,057)	0%	-52%
405090	405999	Federal Grants & Other Federal Revenues	672,408	269,000	308,263	39,263	-60%	-54%
406000	406999	Fees & Charges for Services	23,483,006	31,059,746	22,194,482	(8,865,264)	32%	-5%
407000	407999	Fines & Forfeitures	7,267,704	6,036,906	6,250,801	213,895	-17%	-14%
408060	408515	Other Charges for Services	3,564,945	1,073,788	1,616,562	542,774	-70%	-55%
408550	408999	Other Revenues	1,331,334	2,296,812	1,510,895	(785,917)	73%	13%
430000	430039	Unrestricted & Restricted Cont. from Outside Orgs.	136,528	139,331	137,941	(1,390)	2%	1%
440000	449999	Investment Income	4,663,751	1,707,080	2,918,842	1,211,762	-63%	-37%
450000	450040	Contributions/Transfers From Other Funds	11,592,134	28,470,837	29,704,201	1,233,364	146%	156%
450060	450080	MUSA/MESA, 1.25% MUSA/MESA, and URD	27,913,953	32,710,370	31,952,305	(758,065)	17%	14%
460000	469999	Other Financing Sources/Non-Operating Revenues	12,317,610	6,092,682	5,958,978	(133,704)	-51%	-52%
Subtotal E	xcluding Pi	emium on Bond Sales and	726,366,151	779,724,951	749,840,848	(29,884,102)	7%	3%
	Expense F				. ,			
Sales, and	d Prior Year	roceeds, Premium on Bond Expense Recovery (in "other	14,023,119	5,839,692	6,369,269	529,578	-58%	-55%
Charges to	or services"	<u>)</u>	740,389,270	785,564,642	756,210,117	(29,354,525)		2%

#### Detail for each revenue account

Taxes

Taxes								
	401010	Real Property Taxes	509,370,991	533,985,865	528,949,755	(5,036,110)	5%	4%
	401020	Personal Property Taxes	46,422,774	48,605,332	49,539,025	933,693	5%	7%
	401030	P & I On Delq Taxes	2,645,810	2,600,000	2,319,760	(280,240)	-2%	-12%
	401040	Tax Cost Recoveries	(8,748)	10,100	(125,695)	(135,795)	0%	0%
	401041	Tax Cost Recoveries on	222,300	159,780	63,720	(96,060)		
		Foreclosed Property						
	401044	Tax Cost Recoveries on	-	-	-	-		
		Foreclosed Property						
	401050	Areawide Prop Tax Credit	-	-	-	-	0%	0%
	401060	Auto Tax	10,825,678	10,700,000	10,895,112	195,112	-1%	1%
	401070	Collection Service Fees	-	-	-	-	0%	0%
	401080	Tobacco Tax	19,849,332	20,000,000	19,101,324	(898,676)	1%	-4%
	401090	P & I On Tobacco Tax	21,882	12,000	42,704	30,704	-45%	95%
	401100	Aircraft Tax	182,160	182,000	167,580	(14,420)	0%	-8%
	401105	Marijuana Sales Tax	4,041,331	4,100,000	5,269,900	1,169,900	1%	30%
	401106	Marijuana Sales Tax P & I	42,009	11,000	41,495	30,495	-74%	-1%
	401110	Hotel & Motel Taxes	12,980,387	12,840,050	4,766,148	(8,073,902)	-1%	-63%
	401120	P&I On Hotel&Motel Taxes	33,415	40,125	28,229	(11,896)	20%	-16%
	401130	Motor Vehicle Rental Tax	6,949,397	7,300,000	3,130,797	(4,169,203)	5%	-55%
	401140	Penalty and Int on MV	3,792	34,000	101,117	67,117	797%	2567%
		Rental						
	401150	Fuel Excise Tax	13,435,159	13,440,000	11,693,166	(1,746,834)	0%	-13%
	401151	Fuel Excise Tax P & I	35,009	35,000	8,211	(26,789)	0%	-77%
Payment	in Lieu of T	axes						
	402010	ACDA MESA & 1.25%	703,725	679,908	672,833	(7,075)	-3%	-4%
		MESA						
	402020	Pmt in Lieu of Tax Private	1,787,154	1,930,000	1,934,893	4,893	8%	8%
	402030	Pmt in Lieu of Tax State	226,684	227,000	221,152	(5,848)	0%	-2%
	402040	Pmt in Lieu of Tax Federal	746,206	746,000	746,175	175	0%	0%
Assessm	ent Collecti	ons						
	403010	Assessment Collections	230,070	160,000	695,014	535,014	-30%	202%
	403020	P & I On Assessments	109,998	67,830	102,158	34,328	-38%	-7%
Permits								
	404010	Plmbr/Gas/Sht Metal Cert	27,869	159,730	133,230	(26,500)	473%	378%
	404020	Taxi Cab Permits	549,795	414,050	201,676	(212,375)	-25%	-63%
	404030	Plmbr/Gas/Sht Metal Exam	9,675	11,020	5,340	(5,680)	14%	-45%
	404040	Chauffeur Lic Biannual	24,725	21,000	17,390	(3,610)	-15%	-30%
	404050	Taxicab Permit Revision	16,800	5,000	38,190	33,190	-70%	127%
	404060	Local Business Licenses	107,726	520,150	493,043	(27,108)	383%	358%
	404070	Chauffeur Appeal/Loss	-		-	-	0%	0%
	404075	Marijuana Licensing Fee	41,100	41,000	22,400	(18,600)	0%	-45%
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	404079	Small Cell Site License	2,000	12,000	25,686	13,686	500%	1184%
		Annual Fee	0.050.050	0.000.040	0.400.000	(450,044)		
	404090	Bldg Permit Plan Reviews	2,352,058	2,282,340	2,129,329	(153,011)	-3%	-9%
	404095	Electronic Plan Review	-	-	-	-	0%	0%
	40.4400	Surchrg Bldg/Grade/Clearing Permit	0.007.111	0.450.005	0.440.000	(10,005)	000/	
	404100	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	2,367,111	3,158,905	3,142,000	(16,905)	33%	33%
	404110	Electrical Permit	265,483	484,840	233,727	(251,113)	83%	-12%
	404120	Mech/Gas/Plumbing	566,375	641,780	621,141	(20,639)	13%	10%
		Permits	00.005	54.040	00 750	(05, 450)	0.00/	
	404130	Sign Permits	38,995	54,210	28,753	(25,458)	39%	-26%
	404140	Constructin & ROW Permits	1,161,925	1,030,000	1,254,844	224,844	-11%	8%
	404150	Elevator Permits	609,958	578,875	664,403	85,528	-5%	9%
	404160	Mobile Home/Park Permits	3,175	9,580	994	<u>(8,586)</u>	202%	-69%
	404170	Land Use Permits	143,460	110,870	108,551	(2,319)	-23%	-24%
	404180	Parking & Access	13,035	7,650	10,833	3,183	-41%	-17%
		Agreemnt						
	404200	Veh Emission Certificatn	-	-	-	-	0%	0%
	404210	Animal Licenses	238,447	256,500	184,788	(71,713)	8%	-23%
	404220	Miscellaneous Permits	381,690	353,300	285,721	(67,579)	-7%	-25%
State and	l Federal In	tergovernmental Revenues						
	405010	State Grant Revenue-Direct	-	-	-	-	0%	0%
	405030	SOA Traffic Signal Reimb	1,938,981	1,900,000	2,149,819	249,819	-2%	11%
	405050	Municipal Assistance	4,557,777	4,600,000	375,000	(4,225,000)	1%	-92%
	405051	On Behalf Cont Pension	-	-	-	-		
		Revenue						
	405060	Liquor Licenses	383,700	399,300	398,100	(1,200)	4%	4%
	405070	Electric Co-Op Allocation	787,524	790,000	767,324	(22,676)	0%	-3%
	405100	Federal Grant Revenue-	79,300	60,000	73,800	13,800	-24%	-7%
		Direct						
	405120	Build America Bond	384,506	-	53,483	53,483	-100%	-86%
		Subsidy						
	405130	Fisheries Tax	143,344	143,000	119,219	(23,781)	0%	-17%
	405140	National Forest Alloc	65,258	66,000	61,761	(4,239)	1%	-5%
	405150	State Grant Rev-Pass Thru	-	-	-	-	0%	0%
Fees								
	406010	Land Use Permits	-	-	-	-	0%	0%
	406020	Inspections	329,610	415,000	258,105	(156,895)	26%	-22%
	406030	Landscape Plan Review	12,216	17,000	14,782	(2,218)	39%	21%
		Pmt	·		•			
	406050	Platting Fees	353,097	375,765	264,425	(111,340)	6%	-25%
	406060	Zoning Fees	431,997	449,970	404,535	(45,435)	4%	-6%
	406110	Sale Of Publications	6,242	4,690	2,956	(1,735)	-25%	-53%

406130	Appraisal Appeal Fee	5,826	5,000	(1,703)	(6,703)	-14%	-129%
406140	Veh Emission Inspec Fees	-	-	-	-	0%	0%
406160	Clinic Fees	198,120	188,880	5,536	(183,344)	-5%	-97%
406170	Sanitary Inspection Fees	1,669,198	1,626,095	1,461,271	(164,824)	-3%	-12%
406180	Reproductive Health Fees	234,842	370,275	37,884	(332,391)	58%	-84%
406220	Transit Advertising Fees	364,784	316,000	371,074	55,074	-13%	2%
406250	Transit Bus Pass Sales	1,597,983	1,600,000	981,956	(618,044)	0%	-39%
406260	Transit Fare Box Receipts	1,735,497	1,740,000	942,934	(797,066)	0%	-46%
406280	Programs, Lessons, & Camps	123,119	139,100	24,835	(114,265)	13%	-80%
406290	Rec Center Rentals & Activites	678,406	617,750	239,592	(378,158)	-9%	-65%
406300	Aquatics	788,019	973,935	282,686	(691,249)	24%	-64%
406310	Camping Fees	118,432	98,500	7,275	(91,225)	-17%	-94%
406320	Library Non-Resident Fees	585	1,500	-	(1,500)	156%	-100%
406330	Park Land & Operations	606,131	526,910	223,452	(303,458)	-13%	-63%
406340	Golf Fees	21,804	25,000	22,405	(2,595)	15%	3%
406350	Library Fees	690	500	30	(470)	-28%	-96%
406370	Fire Service Fees	30,300	20,000	32,000	12,000	-34%	6%
406380	Ambulance Service Fees	8,610,688	12,583,333	7,789,927	(4,793,406)	46%	-10%
406400	Fire Alarm Fees	37,225	75,000	30,742	(44.258)	101%	-17%
406410	Hazardous Mat Fac & Trans	202,093	200,000	215,036	15,036	-1%	6%
406420	Fire Inspection Fees	120,268	143,200	164,134	20,934	19%	36%
406440	Cemetery Fees	344,283	322,634	359,998	37,364	-6%	5%
406450	Mapping Fees	1,673	4,000	722	(3,278)	139%	-57%
406460	Abatements	-	-	-	-	0%	0%
406480	E-911 Surcharge	-	-	-	-	0%	0%
406490	DWI Impound/Admin Fees	509,884	510,000	550,424	40,424	0%	8%
406495	APD Range Usage Fee	4,115	-	7,088	7,088	-100%	72%
406500	Police Services	-	192,174	351,346	159,172	0%	0%
406510	Animal Shelter Fees	273,610	246,750	197,060	(49,690)	-10%	-28%
406520	Animal Drop-Off Fees	18,298	29,000	13,702	(15,298)	58%	-25%
406530	Incarceration Cost Recovy	202,558	152,000	185,689	33,689	-25%	-8%
406540	Other Charges For Services	-	3,502,000	3,241,451	(260,549)	0%	0%
406550	Address Fees	26,175	23,500	21,623	(1,877)	-10%	-17%
406560	Service Fees-School Dist	367,942	931,500	286,098	(645,402)	153%	-22%
406570	Micro-Fiche Fees	50	100	50	(50)	100%	0%
406580	Copier Fees	50,746	35,450	30,595	(4,855)	-30%	-40%
406590	Anch Pkg Auth Serv Fees	-		-	-	0%	0%
406600	Late Fees	16,510	8,000	26,857	18,857	-52%	63%
406605	Contracted Services-PW Project	-	-	-	-		

	406600	Misc Non-Operating Income					00/	
	406608	Misc Non-Operating Income	-	-	-	-	0%	0%
	406610	Computer Time Fees	-	200	-	(200)	0%	0%
	406620	Reimbursed Cost Employee	149,068	121,300	149,270	27,970	-19%	0%
	406621	Relations	3.669	4.000	2 620	(070)	9%	4.0/
	406621	Reimbursed Cost Payroll Fee	3,009	4,000	3,628	(373)	9%	-1%
	406625	Reimbursed Cost	3,097,090	2,351,634	2,903,832	552,197	-24%	-6%
	406630	Golf Course Loan Surchrg	-	-	-	-	0%	0%
	406640	Parking Garages & Lots	43.328	41.601	21,372	(20,229)	-4%	-51%
	406650	Demolition Services	-	-	-	-	0%	0%
	406660	Lost Book Reimbursement	14,349	15,000	4,774	(10,226)	5%	-67%
	406670	Sale Of Books	1,059	-	747	747	-100%	-29%
	406672	Passport Fees	15,824	14,500	5,258	(9,242)	-8%	-67%
Fines			- / -	,				
	407010	SOA Traffic Court Fines	2,865,513	2,149,000	2,643,314	494,314	-25%	-8%
	407020	SOA Trial Court Fines	1,941,672	1,460,000	1,459,019	(981)	-25%	-25%
	407030	Library Fines	89,638	-	1,389	1,389	-100%	-98%
	407040	APD Counter Fines	1,874,180	1,900,000	1,666,349	(233,651)	1%	-11%
	407050	Other Fines & Forfeitures	332,412	336,906	362,919	26,013	1%	9%
	407060	Pre-Trial Diversion Cost	49,520	50,000	48,375	(1,625)	1%	-2%
	407070	Zoning Enforcement Fines	263	-	(472)	(472)	-100%	-280%
	407080	I&M Enforcement Fines	1,600	-	1,904	1,904	-100%	19%
	407090	Administrative Fines, Civ	1,225	-	300	300	-100%	-76%
	407100	Curfew Fines	1,180	2,000	861	(1,139)	69%	-27%
	407110	Parking Enforcement Fines	109,717	138,000	65,916	(72,084)	26%	-40%
	407120	Minor Tobacco Fines	784	1,000	927	(73)	28%	18%
Charges	for Service							
	408060	Other Collection Revenues	190,897	170,000	137,806	(32,194)	-11%	-28%
	408090	Recycle Rebate	-	100	-	(100)	0%	0%
	408380	Prior Yr Expense Recovery	2,029,056	-	701,038	701,038	-100%	-65%
	408390	Insurance Recoveries	450,711	122,049	69,925	(52,124)	-73%	-84%
	408395	Claims & Judgments	9,836	-	-	-	-100%	-100%
	408400	Criminal Rule 8 Collect	301,068	226,000	267,647	41,647	-25%	-11%
		Costs						
	408405	Lease & Rental Revenue	480,117	445,639	413,225	(32,414)	-7%	-14%
	408420	Building Rental	132,111	100,000	26,921	(73,079)	-24%	-80%
	408430	Amusement Surcharge	(28,852)	10,000	-	(10,000)	0%	0%
Other Re						-		
	408550	Cash Over & Short	(1,122)	-	(1,496)	(1,496)	0%	0%
	408560	Appeal Receipts	100	1,100	3,540	2,440	1000%	3440%
	408570	Sale Of Contractor Specs	-	500	-	(500)	0%	0%
	408575	Reimbursed Cost	(43)	-	(8)	(8)	0%	0%
	408580	Miscellaneous Revenues	1,332,399	2,295,212	1,508,859	(786,353)	72%	13%
	409400	Gas Revenue Surcharge	-	-	-	-	0%	0%

	430020	Unrestricted Contribution	-	-	-	-	0%	0%
	430030	Restricted Contributions	136,528	139,331	137,941	(1,390)	2%	19
	430050	Capital Contributions Full	-	-	-	-		
		Accrual						
	430060	Capital Contributions (MOA)	-	-	-	-		
vestme	ent Earnings							
	439045	Interest Earned Restricted Funds	36,148	-	11,337	11,337	-100%	-69%
	440010	Cash Pools Short-Term Int	1,716,273	1,249,080	(1,412,753)	(2,661,833)	-27%	-182%
	440020	Const Investm Pool Int	50,789	-	12,239	12,239	-100%	-76%
	440030	TANS Interest Earnings	2,822,315	434,000	4,273,664	3,839,664		
ontribut	440040 tions from C	Other Short Term Interest	38,226	24,000	34,355	10,355	-37%	-10%
	450010	Contributions Other Funds	5,092,134	15,070,837	15,704,201	- 633,364	196%	208%
	450040	Contribution frm MOA Trust	6,500,000	13,400,000	14,000,000	600,000	106%	115%
		Fnd						
IUSA/MI	ESA and Util	lity Revenue Distributions				-		
	450060	MUSA/MESA	26,918,644	29,414,084	28,636,506	(777,578)	9%	6%
	450070	1.25% MUSA/MESA	146,223	-	-	-	-100%	-100%
	450080	Utility Revenue Distribution	849,086	3,296,286	3,315,799	19,513	288%	291%
ther Fin	nancing Sou	rces/Non-Operating Revenues				-		
	460010	Bond Sale Proceeds	4,100,000	2,990,126	-	(2,990,126)	-27%	-100%
	460020	Proceeds-Refunding Bonds	-	-	-	-	0%	0%
	460030	Premium On Bond Sales	5,813,162	245,959	3,764,625	3,518,666	-96%	-35%
	460035	Premium on TANS	285,300	634,000	634,000	-	122%	122%
	460040	Loan Proceeds	1,795,600	1,969,607	1,269,607	(700,000)	10%	-29%
	460070	Other Property Sales	206,334	252,990	111,199	(141,791)	23%	-46%
	460080	Land Sales-Cash	117,213	-	179,548	179,548	-100%	53%
	460086	Cost Recovery Revenues	-	-	-	-		
ubtotal	Excluding Pr	remium on Bond Sales and	726,366,151	779,724,951	749,840,848	(29,884,102)	7%	3%
	ar Expense R	,						
Subtotal	Bond Sale P	roceeds, Premium on Bond	14,023,119	5,839,692	6,369,269	529,578	N/A	N/A
Sales, ar	nd Prior Year	Expense Recovery (in "other						
otal			740,389,270	785,564,642	756,210,117	(29,354,525)	6%	2%
Compone	ents of Real	and Personal Property Taxes f	or Municipality an					
	401010	Real Property Taxes to Municipality	282,133,287	287,305,100	282,268,990	(5,036,110)	2%	0%
	401020	Personal Property Taxes to Municipality	26,439,095	26,371,028	27,304,721	933,693	0%	3%
		Total to Municipality	308,572,383	313,676,128	309,573,710	(4,102,418)	2%	0%
	401010	Real Property Taxes to ASD	227,237,704	246,680,765	246,680,765	-	9%	9%

401020	Personal Property Taxes to	19,983,679	22,234,304	22,234,304	-	11%	11%
	ASD						
	Total to ASD	247,221,383	268,915,069	268,915,069	-	9%	9%
	Total for Municipality and	555,793,766	582,591,197	578,488,779	(4,102,418)	5%	4%
	ASD						

#### Summary of FY 2020 Revenue Variances for Each Department and Major Divisions for General Government (100) Funds

This summary excludes 200, 300, and 600 funds in the Operating Budget

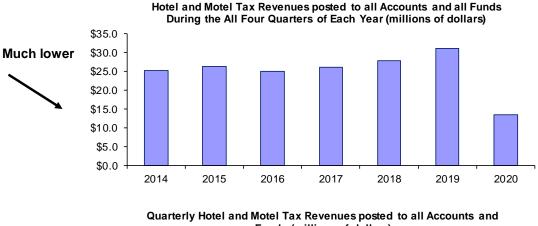
Exec Mgr	•	2020 Budget (\$millions)	to Date (\$millions)	2020 Pro Forma Rest of year (\$millions)	of Year (\$millions)	2020 Pro Forma Variance (\$millions)	2020 Variance (percent)	Primary revenue accounts contributing to variance in each department
CFO	Taxes & Reserves	443.9	422.8	5.1	427.9	(16.0)	(3.6%)	Room tax, rental vehicle tax, tobacco tax, motor fuel tax, MUSA, and Municipal Assistance offset by motor vehicle registration tax,
								investment earnings, marijuana tax, and property tax
	Non-Departmental (School District)	268.9	268.9	-	268.9	-	-	No variance
	Finance	15.1	13.4	1.7	15.2	0.1		Small variance.
	Purchasing	0.5	0.4	_	0.4	(0.1)	(16%)	Mostly Miscellaneous Revenues and Reimbursed Costs
	Subtotal - Chief Fiscal Officer	728.4	705.5	6.8	712.4	(16.0)	(2.2%)	Program taxes and Municipal Assistance offset by investment earnings, property tax, and marijuana tax
Muni	Fire	13.9	9.1	-	9.1	(4.8)	(34.6%)	Ambulance Service Fees
	Police (including PFD garnishments)	7.5	7.4	_	7.4	(0.1)		PFD garnishments offset by several accounts
managor	Public Transportation	3.9	2.4	-	2.4	(1.4)		Temporary service suspensions and restricted use
	Health	2.5	1.9	-	1.9	(0.6)		Clinic Fees and Reproductive Health Fees below target
	Maintenance & Operations	0.8	1.4	-	1.4	0.6		Assessment Collections and Insurance Recoveries
	Project Management & Engineering	0.3	0.3	-	0.3	(0.0)	(1.7%)	Currently no significant projected variance
	Public Works Administration	0.10	0.08	-	0.08	(0.02)		Small variance
	Traffic	1.5	1.7	-	1.7	0.1		Small offsetting variances in several accounts
	Municipal Manager	0.5	0.3	-	0.3	(0.2)		50% discount on Transportation Inspection permits and licenses
	Human Resources	4.3	3.1	1.2	4.3	0.0	0.7%	Currently no projected variance. Rest of year is mostly Contributions
								from Other Funds.
	Subtotal: Municipal Manager	35.3	27.6	1.2	28.8	(6.4)	(18.2%)	Mostly deferred SEMT reimbursements and transit bus fare
ECD	Development Services (Fund 101 only)	2.7	2.7	-	2.7	(0.0)		Mostly Construction Right of Way permits
excluding	Library	0.2	0.0	-	0.0	(0.1)	(71.1%)	Library fees and room rentals lower due to limited services
Building	Parks and Recreation	2.6	0.9	-	0.9	(1.7)		Canceled programs, closed facilities, and restricted uses
Safety	Culture, Entertainment, & Arts Venues	0.1	0.0	-	0.0	(0.1)	(93.3%)	Small variance for Rec Facilities and Rentals revenue account
	Planning	0.9	0.7	-	0.7	(0.2)	(17.8%)	25% discount for Title 21 fees and permits
	Real Estate	0.6	0.7	0.1	0.8	0.2	35.3%	Mostly Tax Cost Recoveries
	Subtotal - Economic and Community	7.0	5.0	0.1	5.1	(1.9)	(26.7%)	Mostly Parks and Rec fees and discounted permit fees
Other	Municipal Attorney	0.6	0.6	-	0.6	0.0		Small variance
	Internal Audit	0.1	0.1	-	0.1	(0.0)	(1.0%)	Currently no projected variance
	Assembly	0.1	0.1	-	0.1	(0.0)		Currently no projected variance
	Equal Rights Commission	0.1	0.1	-	0.1	0.0	23.0%	Currently no projected variance
	Subtotal - Other	0.9	0.9	-	0.9	0.0	1.7%	Currently no projected variance
Subtotal e	excluding Fund 163 and bond sales	771.5	739.1	8.1	747.2	(24.3)	(3.1%)	Mostly Program Taxes, Municipal Assistance, and Ambulance Service Fees
Building	Taxes & Reserves (Fund 163000 only)	(0.1)	(0.0)		(0.0)	0.1	(86.4%)	Small variance
Safety	Building Safety (Fund 163000 only)	6.8	6.5	-	6.5	(0.2)	· · · · ·	25% discount for Title 23 fees and permits
	Sub total: Fund 163000	6.7	6.5	-	6.5	(0.2)		Mostly fee discounts
	excluding bond sales proceeds and	778.1	745.6	- 8.1	753.7	(0.2)	/	Mostly Program Taxes, Municipal Assistance, and Ambulance
	and Prior Year Expense Recovery	110.1	/ 43.0	0.1	/ 53./	(24.4)	(3.1%)	Service Fees
P. 011101110	Prior Year Expense Recovery	-	0.7	_	0.7	0.7	NA	Unbudgeted prior year expense recoveries
	Bond Sale Proceeds, Premium on Bond	- 5.1	1.3	3.8	5.1	-		Currently no projected variance, however postings are not complete
Total	Dona Gale Froceeus, Fremium on Dona	783.2	747.6	<u> </u>	759.5	(23.7)		Mostly Program Taxes, Municipal Assistance, and Ambulance Service Fees

# FY 2020 QUARTERLY REVENUE REVIEW

## Treasury Division

February 24, 2021

Program Taxes	2
Room Tax	2
Rental Vehicle Tax	3
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Motor Vehicle Registration Tax	7
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### Hotel and Motel Tax Revenues (Accounts 401110 and 406625 in Funds 101, 141, 161, and 202)

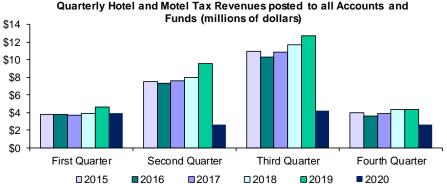
First quarter room tax revenues in FY 2020 were about 15% lower than the same quarter last year.

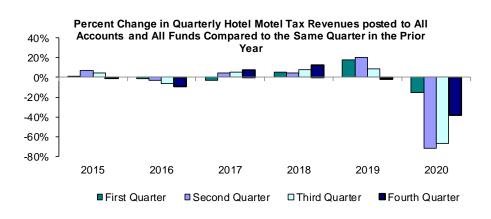
Second quarter tax revenues were about 72% lower than the same quarter last year.

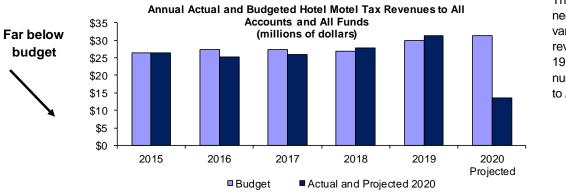
Third quarter tax revenues were about 67% lower than the same quarter last year.

Fourth quarter tax revenues were about 38% lower than the same quarter last year.

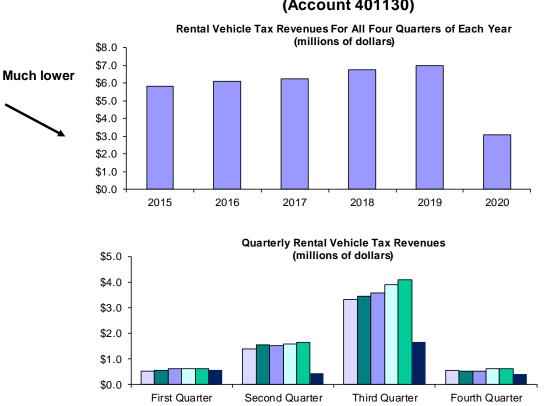
Revenues for all four quarters as a whole for FY 2020 were about 57% lower than the same period last year







#### There is a large projected negative year-end variance for room tax revenues because COVID-19 has reduced the number of visitors coming to Alaska.



2015

2016

#### Rental Vehicle Tax Revenues (Account 401130)

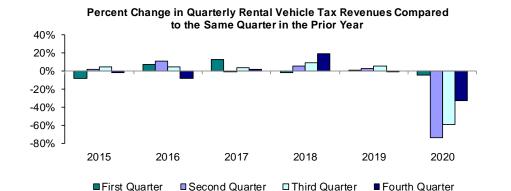
Rental vehicle tax revenues for the first quarter of FY 2020 were about 5% lower than the same quarter last year.

Second quarter tax revenues were about 74% lower than the same period last year.

Third quarter tax revenues were about 60% lower than the same period last year.

Fourth quarter tax revenues were about 34% lower than the same period last year.

Revenues for all four quarters as a whole in FY 2020 were about 56% lower than the same period last year.

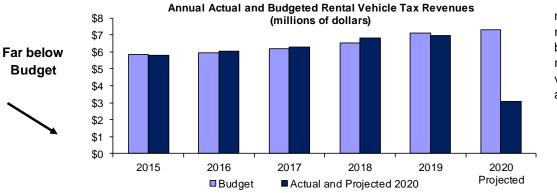


2017

2018

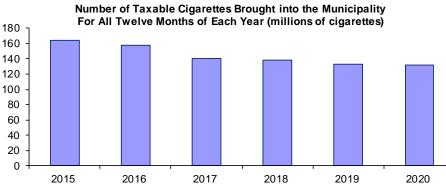
2019

2020

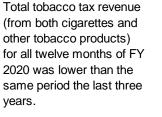


There is a large projected negative variance for rental vehicle tax revenues because COVID-19 reduced the number of visitors coming to Alaska and renting cars.

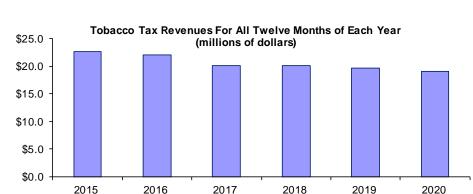
## Tobacco Tax (Account 401080)



The number of taxable cigarettes brought into the Municipality during all twelve months of FY 2020 was close to the same amount in the same period over the last two years.



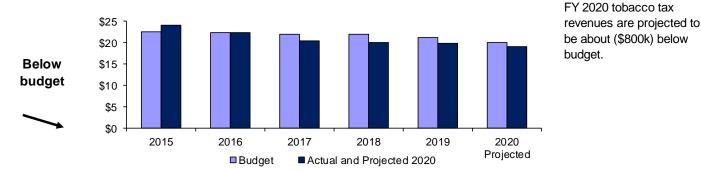
Below Target



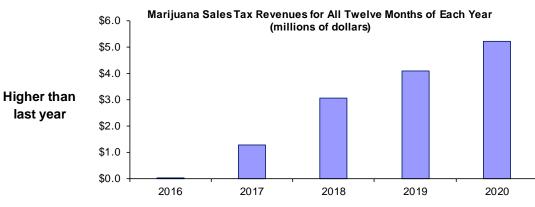
**Quarterly Tobacco Tax Revenues** (millions of dollars) \$7 \$6 \$5 \$4 \$3 \$2 \$1 \$0 First Quarter Third Quarter Fourth Quarter Second Quarter 2015 2016 2017 2018 2019 2020

There was a significant drop in tobacco tax revenues in the fourth quarter. The large distributors likely deferred some of their cigarette acquisitions until after the lower cigarette mill rate took effect on January 1, 2021. They may increase their cigarette acquisitions in early 2021.



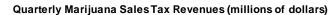


Treasury Quarterly Revenue Review

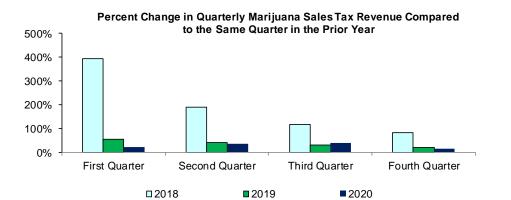


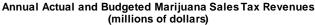
Marijuana Sales Tax Revenues (Account 401105)

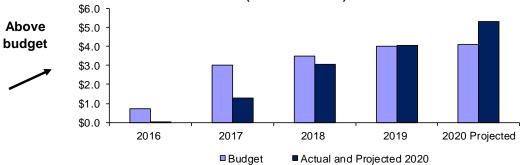
> Marijuana sales tax revenues during all twelve months of FY 2020 were higher than FY 2019 due to continued growth in the local cannabis market.



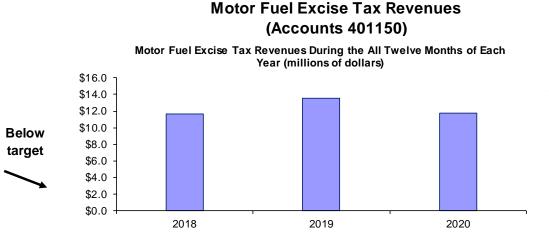




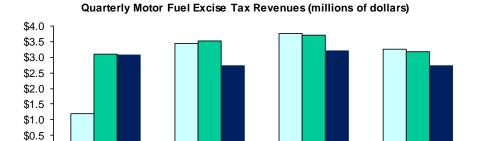




Marijuana sales tax revenues are currently projected to be about \$1.1M above budget.



Motor fuel excise tax revenues received during all twelve months of 2020 were lower than the same period last year and are below target.



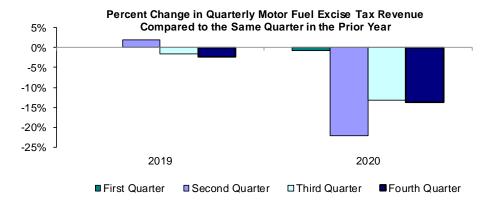
Second Quarter

Third Quarter

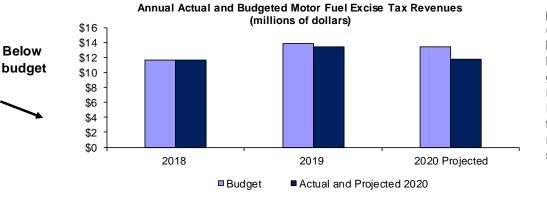
2020

Fourth Quarter

There was a drop in motor fuel tax revenues in the second, third, and fourth quarters as residents drove less because of business closures, working from home, and reduced economic activity during COVID-19.



2019

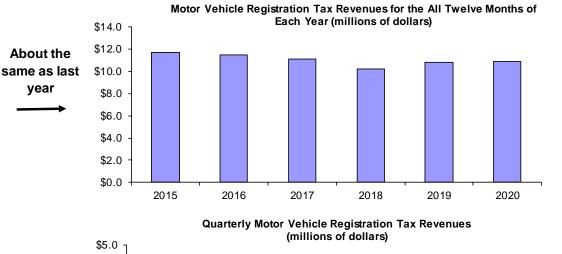


Year-end revenues are projected to be about (\$1.6M) below budget because residents drove less and consumed less gasoline during COVIDrelated business closures. In addition, there were fewer tourists driving rental cars during the summer.

\$0.0

First Quarter

□2018

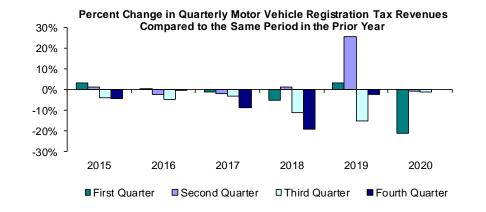


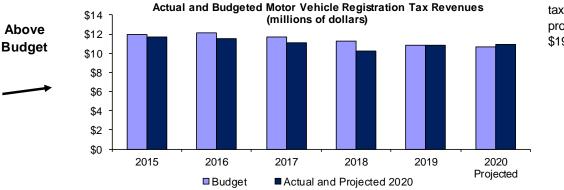
### Motor Vehicle Registration Tax (Account 401060)

Motor vehicle registration tax revenues received during in all twelve months of FY 2020 were about the same level as FY 2019.

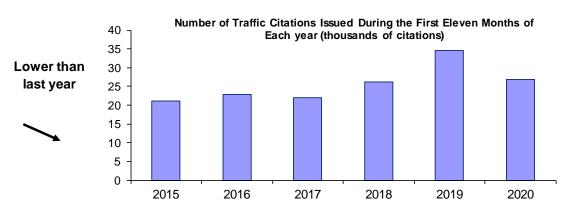
The unusual increases in the second quarter of 2019 and 2020 were due to the State Division of Motor Vehicles processing backlogs of registrations before the close of the State's fiscal year in June.





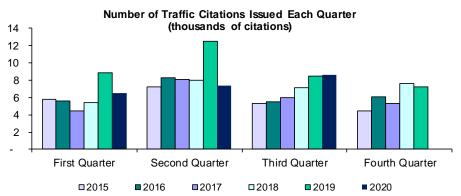


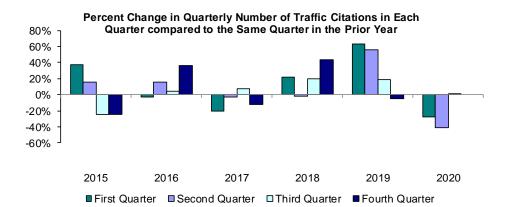
Motor vehicle registration tax revenues are currently projected to be about \$195k above budget.

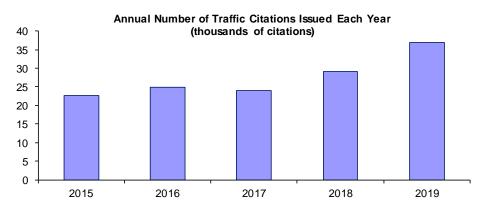


#### **Number of Traffic Citations**

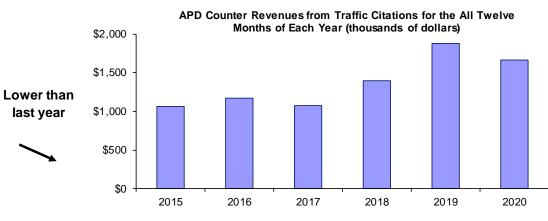
The number of traffic citations issued during the first eleven months of FY 2020 was lower than the same period last year. Data for December are not yet available.





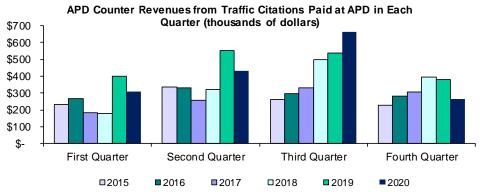


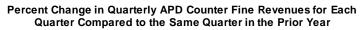
The annual total number of citations remained relatively stable between 2013 and 2017 but increased in 2018 and 2019.

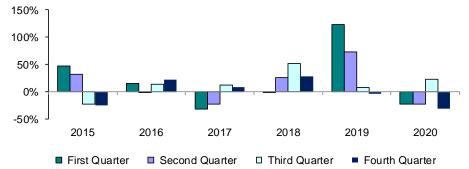


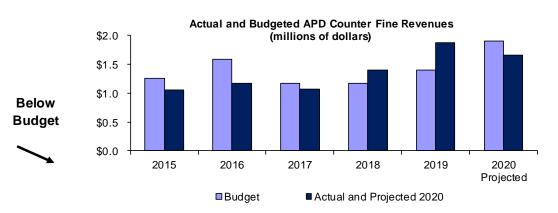
#### APD Counter Fines (Account 407040)

APD Counter Fine revenues received during all twelve months of 2020 were lower than the same period in 2019.

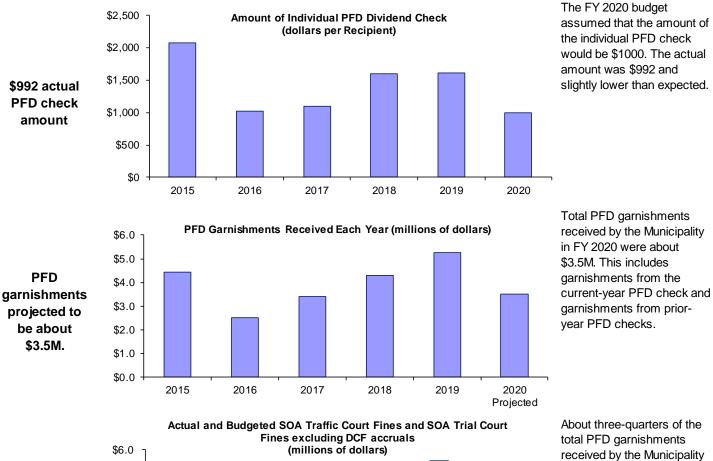








APD Counter Fine revenues are currently projected to be about (\$234k) below budget.



#### **SOA Traffic Court Fines and SOA Trial Court Fines** (Accounts 407010 and 407020)

About three-quarters of the total PFD garnishments received by the Municipality are for delinquent traffic court fines (407010) and delinquent criminal fines (407020). The remaining PFD garnishments are distributed across about twenty other accounts. 2020

Projected

**Treasury Quarterly Revenue Review** 2/24/2021

\$5.0

\$4.0

\$3.0

\$2.0

\$1.0

\$0.0

2015

2016

Budget

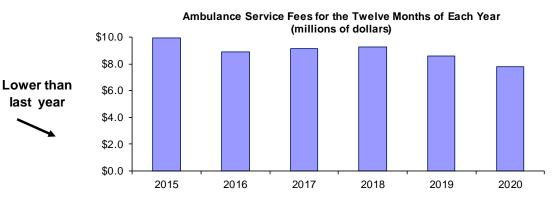
2017

2018

Actual and Projected 2020

2019

# Ambulance Service Fees (Account 406380)



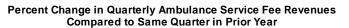
Ambulance Service Fees for all twelve months of FY 2020 were about (10%) lower than the same period last year.

Revenues in the second quarter were unusually low because of a large adjustment for doubtful accounts.

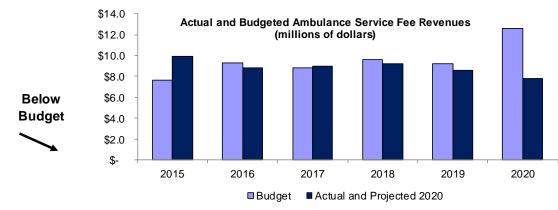


**Quarterly Ambulance Service Fee Revenues** 

(millions of dollars)







The FY 2020 budget was set \$3.3M above last year in anticipation of higher reimbursements for Medicare and Medicaid EMS transports from the new Supplemental Emergency Medical Transport (SEMT) Program.

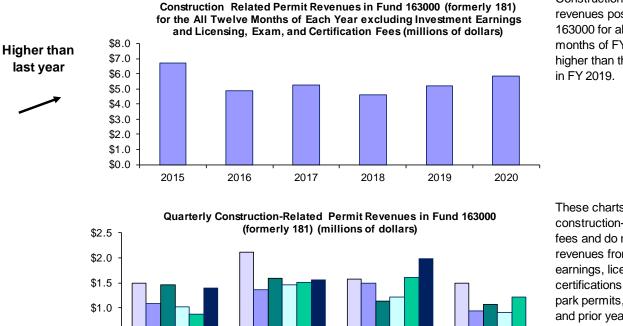
The Municipality has not yet started receiving these higher reimbursements.

reimbursements budgeted for FY 2020 will probably be deferred to FY 2021.

Because of this deferral, there is a projected negative variance for ambulance service fees in FY 2020.

The SEMT

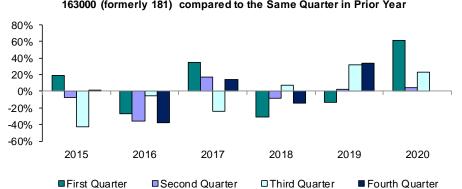
# Construction-Related Building Permit Revenues in Fund 163000 (formerly 181) (excluding investment earnings and fees from licenses, exams, and certifications)



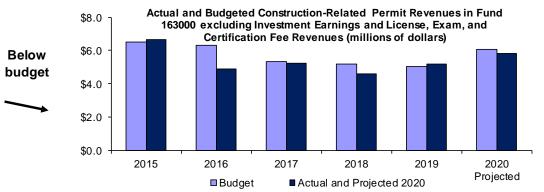
Construction-related permit revenues posted in Fund 163000 for all twelve months of FY 2020 were higher than the same period in FY 2019.

These charts include only construction-related permit fees and do not include revenues from investment earnings, licenses, exams, certifications, mobile home park permits, copier fees, and prior year expense recoveries posted in Fund 163000.





#### Percent Change in Quarterly Construction Related Revenues in Fund 163000 (formerly 181) compared to the Same Quarter in Prior Year



Construction-related permit fee revenues are currently projected to be (\$256k) below budget primarily because AO 2020-46 authorized a 25% discount on construction-related permits and fees.

\$0.5

\$0.0