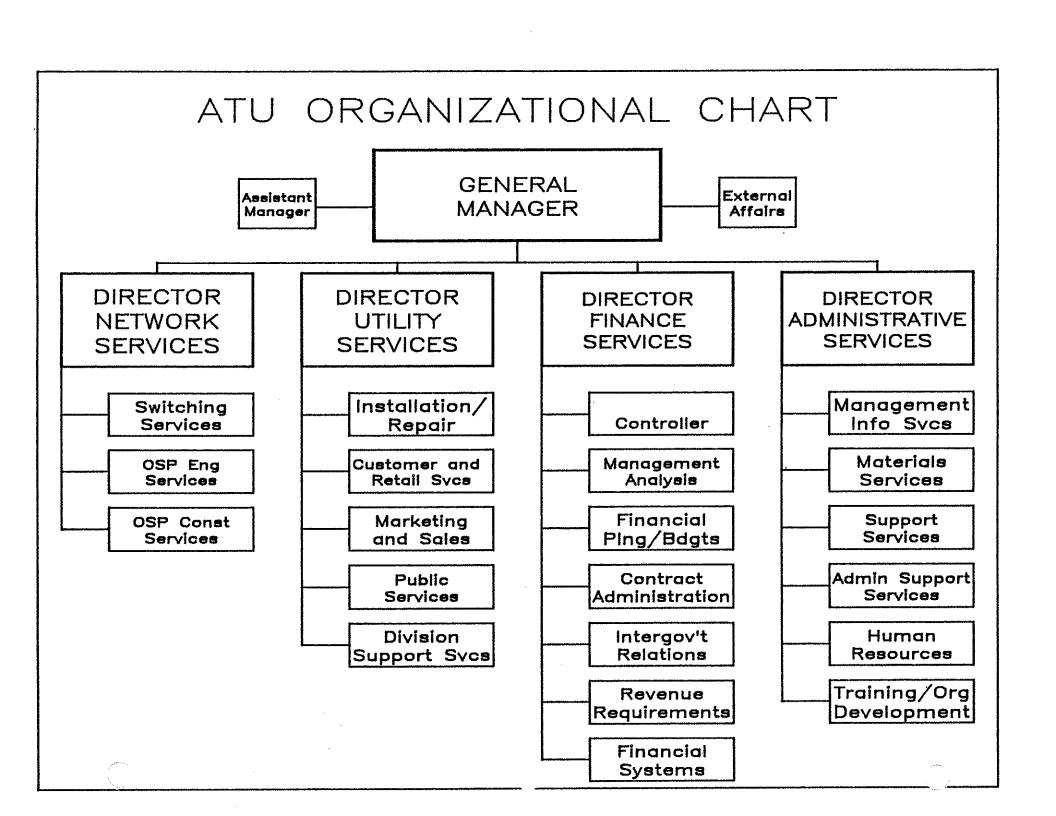
ANCHORAGE TELEPHONE UTILITY



ANCHORAGE TELEPHONE UTILITY

BUSINESS PLAN AND OPERATING BUDGET

1987 - 1992

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MISSION STATEMENT

The mission of the Anchorage Telephone Utility is to provide effective and responsive telecommunications services to our evolving market places, and to enhance our public ownership interest through: prudent and progressive entry into new service opportunities, fostering a work atmosphere that is motivating and promotes individual responsibility, employee performance and pride; pursuing opportunities for dynamic communications with customers, employees and business associates.

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GOALS TO ACCOMPLISH MISSION

- 1. Provide prompt, efficient, and courteous service to customers, with concern for their individual needs.
- 2. Maintain modern and technologically sophisticated switching and transmission systems that will meet customer service requirements.
- 3. Provide a management structure with sufficient skills to direct our activities in the most efficient and economical manner.
- 4. Actively formulate and implement comprehensive strategic, market, product, technological, operational and financial plans in order to establish a clear direction for the organization.
- 5. Achieve the revenue requirement for regulated services and optimize annual revenues in non-regulated services.
- 6. Establish optimum control over expenses.
- 7. Provide residential and business customers with solutions to their telecommunication needs utilizing the existing network whenever possible.
- 8. Maintain market share in customer premise equipment product lines.
- 9. Enhance the data processing services to improve customer service, reduce costs through automation; and provide timely, more detailed information for management decision-making.
- 10. Promote the public image of ATU and educate the public on continuing industry developments.
- 11. Offer a work climate that is motivating, and promotes individual responsibility, employee performance, and pride.
- 12. Maintain employee competence through a fair recruitment program and continual training programs.

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- Conduct an open dialog with customers, employees, the financial community, and all levels of government on these goals and other appropriate matters. 13.
- Investigate and implement, as appropriate, new products and 14.

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PLANNING ASSUMPTIONS

The following assumptions are used in developing ATU's 1987-1992 Business Plan:

- 1. The technological advances in telecommunications such as digital switching, fiber optic cable, and cellular radio will not significantly change during the planning period and ATU will maximize the use of these technologies in its network.
- 2. The Anchorage economy has stabilized and the fast paced growth experienced in the 1970's will not likely occur again.
- 3. The telecommunications industry will continue the trend toward deregulation and the sale of customer premise equipment will become more competive.
- 4. The market for customer premise equipment will show an increased tendency for both residential and business customers to own their own equipment. Price will be the primary consideration for purchase by home users; and functions, features, reliability and financing alternatives will be the major criteria for the commercial customer.
- 5. Business customers, with heavy long distance usage, will continue to by-pass the existing regulated networks.
- 6. New services, such as Integrated Business Services and Integrated Services Digital Network, will utilize and expand the capability of the existing network.
- 7. ATU will continue to diversify and offer enhanced services within its area of expertise of local telephone service.
- 8. Distributed Customer Record Information Service (DCRIS) will be implemented in January 1987.

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- 9. Financial Management System (FMS) will be implemented in the first quarter of 1987.
- 10. Inside wiring will be detariffed January 1, 1987.
- Billing and collection will be deregulated January 1, 1987.
- 12. In June 1986, the residential access charge increased to \$2 per month. The business and residential access charges will not change in 1987.
- 13. Regulatory changes will continue to shift local costs, previously covered by long distance charges, to local service.
- 14. A continued emphasis will be placed upon developing a marketing, sales and service-oriented organization for both regulated and non-regulated services and products.
- 15. Emphasis will be placed on all aspects of employee training; technical, management, skills and personal development.
- 16. ATU will conduct employee awareness programs designed to provide direction on how ATU can better serve the customer.
- 17. The ATU-IBEW labor agreement will be modified to provide more efficient, flexible and economical compensation plans for sales, marketing and marketing support employees.
- 18. Current ATU facilities are adequate to meet future office and operations space requirements; however, extensive remodeling will continue and there will be an increased emphasis placed upon security in all facilities.
- 19. The Municipal government will continue to recognize and support the evolving enterprise nature of ATU.

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FACTORS DRIVING THE UTILITY

- 1. ATU charter to provide the best possible telephone service at the most reasonable cost to the Anchorage community.
- 2. Continued deregulation developments within the telephone industry and the movement to cost based pricing for all services.
- 3. Customer demand for efficient, timely and reliable telephone service.
- 4. Customer demand to pay for only those services they use.
- 5. Advancements in telecommunications technology which provide ATU with opportunities to offer new services and generate additional revenue from the local network. These new technologies will challenge the Utility to aggressively market and competitively price these services to insure protection of the network.
- 6. Increased competition in all areas of customer premise equipment sales and service.
- 7. Inherent lag in the regulatory process before the Alaska Public Utilities Commission.
- 8. Municipal government policies impacting the operation of the Utility.
- 9. Human resource planning and the implementation of a career development and training program.

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Introduction Division Workplans

The Workplans present specific objectives and tasks that will be accomplished during the budget year by each Division. The objectives support the mission and goals of ATU. The tasks describe specific measureable actions that will be done to achieve the objective.

MUNICIPALITY OF ANCHORAGE PAGE Public Utilities Unit No Utility Unit No Division Unit No 8001 ANCHORAGE TELEPHONE UTILITY 8300 GENERAL MANAGER'S OFFICE AND ADMINISTRATIVE SERVICES DIVISION

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ANCHORAGE TELEPHONE UTILITY - DIVISION OVERVIEW

General Manager's Office

The General Manager focuses the direction for the utility. The General Manager's staff includes the Assistant General Manager, External Affairs personnel and attorneys. As needed the staff is expanded to temporarily include project managers, who will be in charge of major new project implementations.

The General Manager's office coordinates the establishment of the utility mission and goals that serve as the focal point for all management action plans.

The importance of customer relations takes on added significance since the utility is publicly owned. Through the Mayor and the Assembly, Anchorage citizens have the ability to influence the direction of ATU. The General Manager's office insures that these channels of communication remain open, and that ATU remains responsive to the needs of the community.

As the industry moves towards competition, the challenges of managing the Utility are magnified. The General Manager is mandated to provide the administrative framework in which the energies of the men and women of ATU can be nutured and directed towards successfully addressing the dynamic future of the Utility. The General Manager has implemented training programs that will focus the behavior of ATU employees towards a company dedicated to service.

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DIVISION WORKPLAN - OBJECTIVES AND TASKS

General Manager's Office

- 1. PROMOTE THE VIABILITY OF THE COMMUNICATIONS NETWORK.
 - O Support programs that ensure the viability, utilize the capabilities, and protect the network.
 - o Diversify the products and services offered by the Utility.
 - Leverage the products and services off the existing network.
- 2. PROMOTE A UTILITY WIDE EMPHASIS ON ACHIEVING CUSTOMER SATISFACTION.
 - o Provide comprehensive training programs for all employees that will stress and promote service to the customer.
 - o Provide targeted customer interface training to front line employees including service representatives, marketing personnel and installers.
 - o Implement a comprehensive computerized customer record management system (DCRIS) to facilitate retrieval and update of customer records.
 - o Stress the primary business philosophy that all levels of Utility personnel are responsible to the customer.
 - Provide incentives, such as personal recognition and monetary rewards, for personnel who contribute effective suggestions on improving customer relations.
 - Periodically measure customer satisfaction through Utility sponsored and independent surveys.

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Provide buildings and other facilities that accommodate the needs of the customer.

3. DEVELOP A LONG-RANGE STRATEGIC PLAN.

- O Direct the development of a written strategic plan for the Utility.
- O Involve all levels of management in the development and implementation of the strategic plan.
- O Direct timely, periodic and consistent status sessions on financial, technological, operational, and capital plans.
- o Involve union management in business and strategic planning so that they understand and support Utility actions.

4. IMPROVE ORGANIZATIONAL EFFECTIVENESS.

- O Develop an internal organizational structure that is geared to effectively serve the customer.
- Establish clear and unique lines of authority and responsibility for each division and communicate these to each employee.
- o Insure a smooth organizational implementation of DCRIS (Distributed Customer Record Information System).
- O Direct timely, consistent management staff sessions for directors to discuss critical business issues.
- o Provide enhancement to internal resources to manage the affairs of the Utility and reduce the need for outside consulting.
- O Using questionnaires and open forums, obtain employee feedback on the effectiveness of their organization.

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- 5. DEVELOP A POSITIVE WORKING RELATIONSHIP WITH MUNICIPAL MANAGEMENT AND REGULATORY COMMISSIONS.
 - o Involve municipal management in the business and strategic planning of the Utility so that they will understand and support Utility goals.
 - O Promote a harmonious working relationship with federal and state regulatory authorities with which the Utility must interface.
- 6. DEVELOP FORMAL INDUSTRIAL RELATIONS POLICY.
 - Administer labor/management issues in a timely and positive manner.
 - Address key employee issues regarding work rules, staffing ratios, enterprise considerations of the non-regulated division, and productivity incentives.
 - O Develop a formal ATU workforce planning process and procedure that will anticipate the need to retrain workers as technology changes and insure that a consistently adept workforce is available.
 - o Promote a Career Development Task Force made up of employees from all ranks within the Utility that will address career opportunities within ATU.
 - o Develop formal negotiations' analysis and planning for major bargaining unit contract negotiations.
- 7. PROMOTE EMPLOYEE AWARENESS AND A POSITIVE WORKING ATMOSPHERE.
 - o Develop and promote an employee training program centered around major "themes" of importance to the Utility such as customer service, productivity and entrepreneurial thinking. Offer these seminars to all employees.

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0	Promote an employee awareness of individual responsibility and that each employee has a vested interest in the performance of the Utility through consistent communication programs that address the importance and individual worth of each employee to the Utility.	1
o .	Sponsor employee orientation seminars for all employees, both long term and new, that provide an overview of the Utility, the management structure, and the relationship between the different sections.	
o	Publish a General Manager's Newsletter providing timely and factual information on the state of the Utility and the important issues facing the Utility, including business plans and budgets.	
o	Using questionnaires, suggestion boxes and open forums, answer questions and obtain suggestions on improving the Utility.	
0	Promote management integrity by adopting a fair and objective system of employee appraisal and consideration for promotions.	
8. ENHANCE	PUBLIC AWARENESS AND IMPROVE PUBLIC IMAGE OF THE UTILITY.	
o	Utilize all public forums to bring the identity and importance of ATU to the community; promote the public benefits derived from municipal ownership of ATU.	
o	Inform the public on regulatory issues as they affect the Utility and how the Utility will respond.	
0	Sponsor ATU involvement in community affairs.	
o	Actively participate in the Municipal open door program and present worthwhile programs to the public at these sessions.	
O	Provide the public with open house visitation schedules at the Utility facilities.	

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9. ADDRESS UTILITY RELATED LEGAL ISSUES EFFECTIVELY AND ON TIME.

- o Address the non-regulatory affairs of the Utility, such as employment litigation, contracts, negotiations, and real estate issues.
- o Address the regulatory issues and proceedings before the Alaska Public Utilities Commission and the Federal Communications Commission.
- o Retain municipal attorneys who specialize in regulatory matters and are regular counselors to the executive staff.

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ANCHORAGE TELEPHONE UTILITY - DIVISION OVERVIEW

Administrative Services

This division provides the support services necessary to efficiently run internal ATU operations. The services include data processing, facilities management, vehicles, warehousing and personnel.

The Management Information Systems (MIS) section is responsible for establishing, adapting and maintaining ATU software, including the new DCRIS and Financial Management Systems. MIS works with ATU users to clarify and supply their information requirements. For instance, in 1987, they will work with Utility Services Division in the creation of a marketing database.

MIS is responsible for determining ATU hardware and software requirements. MIS also manages the Comprehensive Electronic Office (CEO) which provides the majority of ATU employees with word processing, communications and document filing. This service provides significant labor savings because it replaces the heavy demand for secretarial, clerical and distribution services.

The appearance of ATU buildings, grounds and vehicles play a major role in forming the customer's opinion of the Utility. The internal management of these assets also affects the productivity of ATU personnel. The efficient operation of the warehouse is essential to keeping employee waiting time at a minimum.

Human Resources provides career development and employee training. These are major factors in successfully developing a service attitude among the employees.

Administrative Services provides the internal support capabilities of word processing, copying, internal and external mail, safety and project management administration.

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DIVISION WORKPLAN - OBJECTIVES AND TASKS

Administrative Services

Management Information Services Section

- 1. CONVERT REDUNDANT MANUAL AND AUTOMATED FILES INTO INTEGRATED DCRIS DATA BASES TO IMPROVE CUSTOMER SERVICE.
 - Automate service order, billing and accounts receivable processes to facilitate customer response and assistance.
 - Incorporate plant records into the service order process to provide a total inventory and status of central office equipment.
 - O Continue support of the automated system to meet expanding and changing business requirements.
 - O Acquire and implement a geo-mapping system to capture, report and map the location and value of all ATU assets residing in the field.
 - o Pursue the concept of sharing this mapping data with authorized government agencies and private businesses.
- 2. ACTIVATE THE FINANCIAL MANAGEMENT SYSTEM (FMS) SOFTWARE TO PROVIDE ATU MANAGEMENT WITH TIMELY AND ENHANCED DECISION MAKING SUPPORT.
 - o Install software package(s) that allow financial tracking and reporting at desired level of detail.

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- o Provide maintenance support to these packages in response to changing reporting and business requirements.
- 3. IMPROVE DIRECTORY ASSISTANCE RESPONSE TIME AND INCREASE SYSTEM CAPACITY.
 - Develop procedures and training to provide round-the-clock support.
- 4. EXPAND AND IMPROVE CEO CAPABILITIES.
 - Upgrade and reconfigure computer hardware to support expanding requirements.
 - O Continue to train all users in proper usage and system enhancements.
 - Monitor and balance the system to maintain acceptable response times.
- 5. EXPAND END USER DECISION SUPPORT CAPABILITIES.
 - O Complete the design and documentation of the ATU business model (entities and data elements).
 - O Acquire and install interactive decision support facilities for the end user.
 - o Train and assist end users in the proper use and capabilities of decision support facilities resulting in greater self-sufficiency and reduced MIS programming support.
 - Develop and refine policies and procedures defining the role the Information Center will have in support of end user computing needs.

6. EXPAND SYSTEMS DEVELOPMENT AND MAINTENANCE CAPABILITIES.

- House development and maintenance personnel in a common facility to improve supervisory control.
- Acquire and install fourth generation application development tools to reduce the program development time and personnel requirements.
- o Accelerate cross-training on the various ATU computer systems to insure sufficient technical back-up and provide personnel with improved professional development.

7. IMPROVE CENTRAL OFFICE SWITCH INFORMATION PROCESSING.

- Establish within MIS a group dedicated to Central Office "Switch Support" data collection and manipulation activities.
- Work with other divisions to determine switch related data processing needs.
- O Acquire and develop software to fulfill identified requirements.

8. PROVIDE FACILITY AND FLEET MAINTENANCE SUPPORT.

- o Evaluate and acquire appropriate systems so that facility and equipment maintenance activities may be scheduled, tracked, reported, etc. resulting in reduced costs and down time.
- o Evaluate, acquire and install an automated fueling package to provide fuel consumption and vehicle efficiency information.

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- 9. PROVIDE AUTOMATED SUPPORT TO IMPROVE ATU'S COMPETITIVE POSTURE IN THE MARKET PLACE.
 - Assist marketing staff in developing an integrated marketing support program.
 - Acquire and develop the software which will provide this support.
 - o Furnish support as needed in response to a changing business environment.
- 10. INSURE ADEQUATE COMPUTER RESOURCES ARE AVAILABLE TO SUPPORT ATU REQUIREMENTS.
 - Monitor existing resource use and allocation to insure efficient usage and provide basis for future acquisitions.
 - Upgrade computer and communications hardware and software to support planned and/or projected applications.
 - o Review, test and modify the MIS disaster recovery plan to insure the availability of processing resources for ATU'S critical operations.

Materials Management Section

- 1. IMPLEMENT ON-LINE INVENTORY AND PURCHASING CONTROL SYSTEM.
 - o Conduct studies and assist users in determining the most economical and efficient way to provide customer material needs.

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O Utilize automated system to establish reorder points, quantity on hand, materials in transit and/or on order, identify obsolete or slow moving items, etc. all in the interest of providing the most efficient operation possible.

- 2. DESIGN NEW EFFICIENT WAREHOUSE FACILITY.
 - O Participate in the design phase to insure that the most efficient facility is constructed to meet current and future needs.
 - Research and insure that the proper material handling equipment is incorporated in construction.
- 3. CONTROL THE LEVEL AND VALUE OF INVENTORY RESIDING IN INSTALLER/REPAIR VEHICLES.
 - Participate in a feasibility study to develop standard inventory that may be maintained on vehicles to improve inventory control and accountability.
 - o Investigate possibilities of warehouse personnel stocking vehicles and loading staged equipment after hours.
- 4. IDENTIFY AND DISPOSE OF SURPLUS MATERIALS TO AFFORD BETTER WAREHOUSE UTILIZATION.
 - O Define guidelines and generate procedures to expedite the removal and disposal of surplus materials.

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- 5. REDUCE ACTUAL INVENTORY STORED IN WAREHOUSE BY UTILIZING VENDOR FACILITIES TO ACHIEVE COST SAVINGS.
 - Coordinate with various major vendors, having local offices, the possibility of establishing a material "pipe line".
 - O Determine the feasibility of ATU warehousing immediate needs, the vendor warehousing sufficient quantities to fulfill orders promptly and the vendor having materials to transit to replenish his supply.
 - o Implement resulting agreements and decisions.

Administrative Support Section

- 1. REVIEW/ANALYZE EFFECTIVENESS OF CENTRALIZED WORD PROCESSING UNIT.
 - Analyze impact of CEO on word processing functions.
 - Determine Utility needs and provide necessary support.
 - Eliminate duplication of document preparation.
 - o Provide electronic filing system and record access.
- 2. DETERMINE COPIER AND REPRODUCTION NEEDS.
 - O Conduct study to determine number, size, location and lease/purchase agreement of copy equipment in order to provide economical efficient service.
 - o Standardize reproduction procedures and educate employees on available services.

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3. IMPLEMENT PROJECT MANAGEMENT ADMINISTRATOR CONCEPT.

- Recruit and train project administrators who will assist and provide technical support to managers involved in major projects. Utilization of administrators will enhance the efficiency and success of a project while in turn reduce costs involved.
- Procure hardware and software needs.
- o Develop standards and directives to insure standardization.
- Expand and maintain reporting and briefing room.
- PERFORM BULK MAILING AND UTILITY BILL FUNCTIONS.
 - Establish positions and equipment necessary to perform functions currently being accomplished by another agency.
 - Initiate action to have currently involved employees and appropriate equipment transferred to ATU.

Vehicle Services Section

- ANALYZE ALL COSTS AND EXPENSES ASSOCIATED WITH THE VEHICLE SECTIONS.
 - O Continue to coordinate with Finance to determine appropriate and accurate overhead charges,
 - o Review scheduling and assignments of work force to determine most effective utilization.
 - Review procedures for purchasing, usage and control of supplies and minor equipment to reduce cost.

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- 2. MODERNIZE GARAGE FACILITIES.
 - Expand existing work area to accommodate needs.
 - O Upgrade and purchase major tools and work equipment to allow functions currently being done on contract to be accomplished in-house.
 - o Install new automated fueling system and upgrade fuel dock area.
- 3. IMPROVE THE VEHICLE MAINTENANCE SCHEDULING PROGRAM TO REDUCE DOWN-TIME AND EMERGENCY REPAIRS.
 - Expand preventive maintenance program to encompass all vehicles.
 - o Include non-scheduled maintenance activities to provide total vehicle history for analysis.
 - Incorporate various single purpose manual records in automated system.
- IMPROVE VEHICLE FLEET UTILIZATION.
 - o Continue to optimize vehicle usage by increasing pool concept.
 - o Monitor utilization and insure vehicle is appropriate for the job.
- 5. PROCURE NEW AND REPLACEMENT VEHICLES.
 - o Work with user to determine exact specifications required.

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- Continue to standardize, down-size and convert to diesel power when feasible.
- Convert new vehicles to standard color (off white) as the ATU blue is a special order. This will greatly reduce delivery time and result in considerable saving both at time of purchase and whenever body repair work is required.
- O Insure new vehicles will comply with I/M standards at time of purchase.
- 6. INSURE ALL REQUIRED VEHICLES COMPLY WITH I/M PROGRAM.
 - Continue to train personnel in program requirements and procedures.
 - Continue the timely inspection of vehicles.
 - Maintain records to insure continued certification allowing in-house inspections.

Facilities Services Section

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- 1. REDUCE BUILDING COSTS AND MAINTENANCE FACTORS.
 - Continue development of preventive maintenance program.
 - o Review workforce scheduling and utilization.
 - Enhance supply and material controls.
 - O Continue to have journeymen certified in specific trades to increase self-efficiency.

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- 2. COMPLETE IMPLEMENTATION OF SPACE UTILIZATION STUDY.
 - 0 Convert North Wire Center (Broadway area) to training center.
 - Relocate Technical Assistance Center to new location. O
- UPGRADE FIRE AND SECURITY SYSTEMS AT ALL ATU FACILITIES. 3.
 - Install detection and halon hardware at appropriate 0 sites.
 - Utilize closed circuit TV to strengthen security. 0
 - Expand card access 0 system to restrict entry authorized personnel.
- DEVELOP PUBLIC SERVICES COMPLEX ANNEX PROPERTY. 4.
 - 0 Continue beautification program; include cable yard.
- IMPROVE VEHICLE SHOP AND PARKING AREAS. 5.
 - Expand garage to provide necessary work area. (1988) 0
 - Construct canopy for fuel dispensing island. (1987) 0
 - Construct covering for outdoor parking area. (1988) 0
- AMPLIFY IN-HOUSE ENGINEERING SERVICES. 6.
 - Implement a computer aided structural design system. 0
 - Research, develop and install a computerized estimating system.

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- Automate original drawings of all ATU facilities and maintain as-built for all buildings.
- 7. UPGRADE AIR CONDITIONING SYSTEM FOR CENTRAL OFFICE COMPUTER CENTER.
 - Conduct heat load analysis to determine appropriate size replacement unit needed to accommodate computer system growth.
 - Purchase and install appropriate system.

Personnel Services Section

- 1. ENHANCE PERSONNEL RECORD KEEPING FUNCTIONS.
 - o Identify requirements and user needs.
 - O Integrate current data base with new automated system.
- 2. PROVIDE CAREER DEVELOPMENT AND TRAINING PROGRAMS.
 - Participate in developing a flexible training facility at NWC.
 - o Identify technical training needs required to stay abreast of a rapidly changing industry as well as encourage personal growth and career path direction.
 - O Provide technical training to raise the level of proficiency to insure that current and anticipated customer needs are fulfilled.
 - Identify and provide professional development training for supervisors/managers on a continuing basis.

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- O In conjunction with the message contained in "Service America" --- serve the customer --- training in interpersonal skills will be afforded at all levels of the Utility. This will be an on-going program and affect the way the Utility conducts its business.
- 3. MONITOR AND SUPPORT SAFETY COMPLIANCE PROGRAMS.
 - o Inspect work areas and job performance to insure safe and healthful working conditions and compliance with regulatory rules and regulations.
 - Conduct safety and first aid training and raise employee safety awareness.
 - O Streamline the reporting of and response to unsafe conditions or work practices.
 - Institute a safety award program to stimulate interest.
 - o Investigate the cause of all accidents and take corrective action to preclude reoccurrence.
- 4. CONDUCT ALL PERSONNEL ACTIVITIES IN A MANNER THAT IS IN THE BEST INTEREST OF THE UTILITY AND IN COMPLIANCE WITH CONSENT DECREE AND LABOR AGREEMENTS.
 - Perform job analysis to insure job descriptions are accurate and appropriate.
 - Monitor all recruitment and promotional activities to insure fairness and compliance with Consent Degree and labor contracts.
 - Participate in labor productivity and contract negotiations.

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ANCHORAGE TELEPHONE UTILITY - DIVISION OVERVIEW

Utility Services

Utility Services includes the responsibility for direct customer interface. Employees in this division deal with customers every day. They can most directly effect ATU'S goal of "getting and staying close to the customer." They setup new telephone service; bill the customer; provide customer service; perform installation and maintenance; and sell, lease or rent customer premise equipment. They manage the coin operated pay telephones throughout the city.

Utility Services is the customer service and marketing arm of the Utility. With the advent of competition, these functions have taken on added importance. As a first step in providing better customer service, the division will implement Distributed Customer Record Information Service (DCRIS) in January 1987. This is a new on-line interactive database that will hold all customer records and provide a service order, billing and accounts receivable system. The next step is to provide in-depth training for all employees on utilizing DCRIS and to develop the importance of serving the customer. The goal of this division is to efficiently and effectively interact with the customer at all points of contact.

Advertising and marketing programs will be developed for both regulated and non-regulated products and services. Consultants will be utilized to help ATU develop effective, cohesive programs in this area. Services will be flexible and it will be possible to put various components together that will personalize the service for each customer. Sales representatives will be trained to analyze the telecommunications needs of the customer and offer "total solutions". This is a significant redirection from the previous approach of asking customers to select from an inflexible menu of available offerings.

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DIVISION WORKPLAN - OBJECTIVES AND TASKS

Utility Services

- 1. DEVELOP OVERALL MARKET STRATEGIES FOR ATU.
 - O Contract with professional consultant to develop market research and strategies.
 - Contract with advertising agency.
- 2. DEVELOP REVENUE GOALS FOR ATU PRODUCTS AND SERVICES.
 - o Establish sales goals.
 - Report on forecasts and explain variances.
- 3. IMPLEMENT PHASE I OF DCRIS IN JANUARY 1987.
 - o Establish and conduct a comprehensive service and sales training program so that a customer only has to deal with one ATU representative for new service, service enhancements, billing activities, credit verification, and directory white page listing.
 - Establish new customer billing process to replace Utility Customer Service process.
 - o Establish and monitor daily management reports.
 - Establish and accomplish quality of service standards.

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- 4. PLAN, DEVELOP AND IMPLEMENT PHASE II OF DCRIS.
 - o Add telephone numbers, line equipment, class of service and calling features to the DCRIS on-line database.
- 5. STREAMLINE KEY, PBX, DATA AND SINGLE-LINE EQUIPMENT (CPE) OFFERED BY ATU.
 - Select a variety of CPE that meets varying customer requirements.
 - o Reduce the assortment of redundant equipment offered by ATU.
 - Maintain awareness of CPE technological advancements available and determine services suitable for ATU to offer.
- 6. DEVELOP MARKETING STRATEGIES FOR CPE SERVICES.
 - Develop account representative and associate account representative positions.
 - Assign existing and potential business customers to account representatives.
 - O Thoroughly train sales and marketing representatives on how to identify customer requirements and offer the customer a "solution" to his telecommunication needs.
 - Train sales and marketing representatives on the benefits and shortcomings of the competitors' product offerings.
 - o Aggressively market new equipment to the embedded CPE customers.
 - O Complete a plan to handle disposal of obsolete CPE that customers return to ATU.
 - Provide customer instruction on the operation of equipment sold or leased by ATU.

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- 7. DEVELOP MARKETING STRATEGIES FOR CUSTOM CALLING FEATURES.
 - o Train DCRIS representatives on selling techniques.
 - O Aggressively market custom calling features in the residential market.
 - O Investigate offering additional customer calling features, such as Teenage Conference Calling and Selective Call Forwarding.
- 8. DEVELOP AND IMPLEMENT INCENTIVE PROGRAMS FOR SALES AND MARKETING PERSONNEL.
 - Develop viable incentive programs for sales and marketing personnel.
 - Negotiate with union representatives to amend work and compensation plans for sales and marketing personnel.
 - O Alter the Municipal Code, personnel rules and other requirements to allow for incentive programs.
 - Provide an internal accounting mechanism for calculating compensation programs.
- 9. PROVIDE A HIGH QUALITY OF DIRECTORY ASSISTANCE FOR MOST OF THE STATE.
 - O In the first quarter of 1987, implement the new directory assistance software called Automated Response Unit.
 - Achieve established quality standards.
 - Establish and implement new standards for determining quality of service.
 - o Establish and implement programs that encourage employee suggestions on better ways to serve the customer.

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- 10. DEVELOP AND IMPLEMENT NEW DIRECTORY ASSISTANCE SERVICES.
 - o Develop and implement a Directory Assistance Charge Plan in 1987.
 - O Investigate potential new services, such as Directories on Site, Yellow Page Inquiries and Voice Intercept Services.
- 11. IN CONJUNCTION WITH GTE YELLOW PAGES, PUBLISH AN ANCHORAGE TELEPHONE DIRECTORY.
 - O Develop a plan to reduce the size of the telephone directory.
 - o Investigate possibility of publishing directories semi-annually.
 - O Investigate possibility of publishing directories for other Alaskan telephone companies.
- 12. OFFER A HIGH QUALITY OF COIN OPERATED TELEPHONE SERVICE.
 - o Install 200 new coin telephones in 1987.
 - o Install sit down telephone booths at the airport.
 - O Install about 50 telephones, that accept credit card charging, in the airport and major hotels.
 - o Insure adequate handicapped access to coin telephones.
 - O Investigate potential new coin operated telephones, such as drive-up telephones.
- 13. OFFER A HIGH QUALITY OF INSTALLATION AND MAINTENANCE.
 - Install new testing computer for PBXs and key systems.
 - Cross-train installation/repairman on all product and service offerings.

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- O Develop and market maintenance contracts to both business and residential customers.
- 14. DEVELOP AND IMPLEMENT A DIVISION-WIDE QUALITY SERVICE ASSURANCE PROGRAM.
- 15. DEVELOP EMERGENCY OPERATING POLICIES, PROCEDURES AND SYSTEMS.
 - Develop emergency backup systems.

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- o Train employees on emergency procedures
- Offer business customers a training service on emergency action plans.

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ANCHORAGE TELEPHONE UTILITY - DIVISION OVERVIEW

Network Services

This division is responsible for maintaining the regulated network, which includes the central offices and the outside plant distribution system. ATU is franchised by the State of Alaska to provide local communications service in the Anchorage Bowl area on an exclusive basis. Therefore, these facilities must provide the best possible service.

The sections in this division include Central Office Engineering; Installation and Maintenance; Electronic Engineering; Engineering; Cellular Services; Outside Plant Engineering; and Outside Plant Construction.

Highly trained engineers are necessary to design and build these facilities and highly trained technicians are required to construct and maintain them. They must keep up-to-date on the latest technology and recommend purchase of new hardware and software that will maintain the service needed by the customers. The conversion to state of the art digital switching centers and fiber optic transmission systems is being accomplished by this division.

New services utilizing the network such as Integrated Business Service, Cellular Mobile Radio Service, Digital Access Cross Connect System and Integrated Services Digital Network are just some of those for which the Division will plan and build the electronic facilities to support.

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DIVISION WORKPLAN - OBJECTIVES AND TASKS

NETWORK SERVICES

ADMINISTRATION

- 1. ORGANIZE AN EFFECTIVE EMPLOYEE AWARENESS PROGRAM TO KEEP THE TOTAL WORKFORCE INFORMED ON CURRENT AND FUTURE ISSUES THAT AFFECT THE UTILITY AND ITS EMPLOYEES.
 - o Publish frequent newsletters and memos addressing the issues.
 - Relay information from the General Manager's and Directors' staff meetings to manager/supervisors and on to foreman/employees.
 - O Discuss issues and solicit employee questions and suggestions.
- 2. EXPAND AND IMPROVE PROJECT MANAGEMENT.
 - Apply project management concepts to major construction projects.
 - o Incorporate performance, budget and scheduling measurements.
 - Motivate and instill team effort in project management team members.
- RE-ESTABLISH THE QUALITY ASSURANCE PROGRAM.
 - o Establish the cost of quality standards.

Continue to plan for fiber optic hubs for subscriber

feeder system.

- Develop opportunities for advancement.
- Provide motivation for all employees through participation and awareness of new technology.
- O Increase professionalism at all levels by providing training and setting standards.
- o Provide seminars for personnel development.
- o Promote team awareness, the "one company" concept.
- 8. SUPPORT IMPLEMENTATION AND ON-GOING DISTRIBUTED CUSTOMER RECORDS INFORMATION SYSTEM (DCRIS) REQUIREMENTS.
- 9. SUPPORT THE PLANNING AND IMPLEMENTATION OF THE NEW FINANCIAL MANAGEMENT SYSTEM.
- 10. ESTABLISH FUNCTIONAL JOB DESCRIPTIONS FOR EXISTING STAFF.
 - Compare job descriptions with functions actually performed and revise existing job descriptions where applicable.
 - Develop job descriptions for those positions not defined.
 - Obtain necessary approvals at all levels.
 - Meet with each affected employee concerning the revised job descriptions.

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- 11. DEVELOP EMERGENCY ACTION MANUAL FOR VARIOUS DISASTER SITUATIONS.
 - o Obtain input from public safety organizations.
 - Confer with equipment manufacturers.
 - o Review proposed manual with appropriate management levels.
 - o Train affected personnel in use of manual procedures.
- 12. PROVIDE TECHNICAL RESOURCES TO MARKETING AND SALES FOR NEW SERVICE OFFERINGS.
 - Calculate capital funds requirement.
- 13. ESTABLISH TECHNICAL LIBRARY.
 - Consolidate technical publications and documents in one area for divisional use.
 - Maintain and distribute updates on technical data.
 - Make available protective equipment.

SWITCHING SERVICES SECTION - ADMINISTRATION

- 1. IMPLEMENT INTEGRATED BUSINESS SERVICES.
 - o Engineer IBS features in DMS-100 digital switching systems to support and enhance new and evolving network services.

Unit No.

- 2. CONTINUE DEVELOPMENT AND IMPLEMENTATION OF A TRANSMISSION PLAN THAT USES LIGHTWAVE SYSTEMS.
 - o Guarantee network survivability by establishing redundant routes.
 - o Evaluate and select carriers for private line services.
- 3. ANALYZE AND ENGINEER EQUAL ACCESS CAPABILITIES AT WIRE CENTERS FOR INTER-EXCHANGE CARRIERS.
- 4. EVALUATE AND IMPLEMENT DYNAMIC NETWORK ARCHITECTURE.
 - Support Integrated Services Digital Network (ISDN).

SWITCHING SERVICES SECTION - CENTRAL OFFICE INSTALLATION

- 1. INSTALL ADDITIONS TO DIGITAL SWITCHING.
 - o Implement new fiber optic systems.
 - o Implement cellular radio systems.
 - o Implement digital access cross-connect system.
- 2. PROVIDE EFFICIENT CENTRAL OFFICE INSTALLATION.
 - o Prepare policies, procedures and standards.
 - o Prepare management reports.

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SWITCHING SERVICES SECTION - CENTRAL OFFICE MAINTENANCE

- 1. COMPLETE CUTOVER OF PRIVATE LINE CIRCUITS TO NEW TEST FACILITY.
 - Coordinate circuit transfer with customers and central office personnel.
 - Cross-train personnel in the operation and maintenance of the system.
- 2. REORGANIZE CENTRAL OFFICE MAINTENANCE SECTION.
 - o Develop personnel program to transition job responsibilities from electro-mechanical to those of an all digital network.
 - Negotiate required job revisions with IBEW union.
- 3. COMPLETE A POWER REQUIREMENTS STUDY FOR ALL CENTRAL OFFICE SITES.
 - o Acquire test apparatus.
 - o Develop procedures and train personnel on test apparatus.
- 4. REDUCE CENTRAL OFFICE RELATED SUBSCRIBER TROUBLE REPORTS.
 - O Update the office index concept of monitoring systems operation.
 - Develop an automated report that highlights recurring system trouble.

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5.	IN 198 CIRCUI	37, REDUCE BY 5% THE "NO T T PACKS RETURNED TO THE MA	ROUBLE NUFACT	FOUND" CENTRAL OFFICE URER FOR REPAIR.	
	o F	Provide additional training	for t	echnical personnel.	
		Nork with manufacturers a product knowledge.	nd us	er groups to increase	
,	o F	Reinforce static awareness.			
6.	DEVELO	OP AND IMPLEMENT SITE SECUR	ITY SY	STEMS.	
7.	RELOCA	ATE TECHNICAL ASSISTANCE CE	NTER.		
	o \$	Select and gain approval fo	r site	•	
	o F	Prepare remodeling specific	ations	•	
	o F	Relocate all communications	facil	ities.	
SWITCHING S	SERVICES	SECTION - ELECTRONIC ENGIN	EERING	(SOFTWARE CONTROL)	
1.	DEVELO	OP AND ESTABLISH AN EFFECTI	VE SOF	TWARE CONTROL SYSTEM.	
	п	Increase level of techni maintain the ability to c expertise in regards to ele	ontinu	e to provide in-house	
	M	Maintain software control Maintain all offices at the applicable.			
	o E	Provide technical support f	or pot	ential new projects.	
	o f	Retain only applicable soft	ware o	n site.	

- Increase efficiency of network engineering section through improved methods and procedures.
- o Train technical staff.
- 3. DEVELOP SUPPORT DOCUMENTATION TO ASSIST IMPLEMENTATION OF CELLULAR RADIO SERVICE.
 - o Provide switching and network plans for cellular radio.
 - Insure adequate service is maintained.

SWITCHING SERVICES SECTION - CELLULAR SERVICES

1. PROVIDE NEW AND ENHANCED SERVICE OFFERINGS TO OUR SUBSCRIBERS.

MUNICIPALITY OF ANCHORAGE PAGE Public Utilities Unit No. Utility Unit No Division Unit No 8001 ANCHORAGE TELEPHONE UTILITY 8300 Develop "full 0 service" mobile and portable telecommunications network: encompassing cellular mobile radio, paging, specialized mobile radio, and mobile satellite services for mobile and rural fixed

location subscribers.

OUTSIDE PLANT ENGINEERING SECTION

- 1. CONTINUE IMPLEMENTATION AND DEVELOPMENT OF LONG RANGE OUTSIDE PLANT PLANNING PROGRAM (LROPP).
 - O Continue establishing "exchange feeder route analysis plans" for all wire centers.
 - o Research and document the most economical feeder network configuration.
 - Develop outside plant program maps.
 - Sectionalize wire centers into documented distribution areas.
 - Expand long-range forecasts to identify capital improvement projects.
 - Establish data base for mechanized fill counting program.
 - Monitor plans to assure continued validity.
 - Expand administrative route layouts.
 - Continue long-range outside plant planning program (LROPP) and provide "serving area concept" training to the engineering personnel.

Establish a material encumbrance system.

1. IMPROVE CAPACITY OF EXISTING OUTSIDE PLANT CABLES.

OUTSIDE PLANT CONSTRUCTION SERVICES SECTION

- o Evaluate existing records to identify integrity of each cable.
- O Continue standard operating procedures for "bad pair" recovery program.
- o Train personnel in the latest methods and equipment.

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	o 01	otain and/or replace equip	ment.	•	
	o De ei	evelop plan to systemati ntire plant.	cally	monitor and maintain	
	o Co ex	pordinate programs with constitutions with constitutions and future plant.	OSP e	ngineering to enhance	
2.	COMPUTE	ERIZE WORK ORDER TRACKING.			
	o Co	ontinue development of quack and schedule manpower	uantif worklo	iable information to	
	o Re	efine manpower techniques ecognize production levels.	throug	h quantitative data to	
	o Co eç	orrelate data to develor quipment requirements.	o long	range manpower and	
	o Pr ir	rovide Outside Plant Engi nformation for planning.	ineerin	ng with more accurate	
	o Es ad	stablish training to use (tracki	ng system to its full	
	o In	mplement graphic program.			
3.	IMPROVE	PRODUCTIVITY AND EFFICIEN	ICY OF	WORK FORCE.	
	ef	onitor industry standards ficient and improved c echniques.	and constru	information on more action equipment and	
		tablish criteria for derstanding of work orders	bette	r presentation and	
	o Pr	omote industrial safety tr	aining		

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Continue manpower and equipment to correct deficiency.

Coordinate findings with Outside Plant Engineering to

Update utility records to reflect corrections.

aid in planning program.

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ANCHORAGE TELEPHONE UTILITY - DIVISION OVERVIEW

Financial Services

Financial Services Division is responsible for promoting the financial integrity and reporting the economic status of the utility. The division is composed of General and Plant Accounting, Financial Planning & Budgets, Revenue Requirements, Contract Administration, Management Analysis and Intergovernmental Relations.

The financial management capability of the utility will be greatly enhanced in January 1987 when the new Financial Management System (FMS) is implemented. The new integrated software will include general ledger, purchasing, inventory, accounts payable and work order sub-systems. Prior to the new system, ATU utilized the municipal Financial Information System (FIS) which proved to be inadequate in many ways. The new system is an absolute necessity for preparing ATU to establish financial accountability.

The General and Plant Accounting sections collect and account for financial data and prepare detailed financial statements that report on the state of the business. The Financial Planning & Budgets section forecasts the financial impact of management decisions on the future state of the business and coordinates the preparation of operating and capital budgets. They prepare the written business and strategic plans for the utility, and examine the financial feasibility of on-going and new business ventures.

The Revenue Requirements section monitors and files comments on FCC and APUC proposed regulatory changes, develops and revises rates for tariffed services, prepares jurisdictional cost separations studies, maintains the Carrier Access Billing System, and informs and educates ATU personnel regarding changes in regulations.

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The Contract Administration section reviews requests for proposal and contracts affecting ATU, and negotiates new contracts. During 1987, the Management Analysis section will develop a research system that will report on productivity, performance and responsibility. It will also develop and monitor compliance of operating and administrative policies, procedures and standards.

The Intergovernmental Relations section will work on establishing a better rapport between ATU and governmental bodies such as, the Municipality and the APUC. Other functions of the division include payroll and accounts payable.

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DIVISION WORKPLAN - OBJECTIVES AND TASKS

FINANCE

1. CONVERT TO AN INTEGRATED ACCOUNTING SYSTEM.

General Accounting

- Develop accounting report formats that utilize the new financial management system by fourth quarter of 1987.
- Establish general accounting procedures by the end of the second quarter, 1987.
- Train Utility personnel on all interfaces with the new accounting system throughout the year.
 - Provide new account codes established in 1986 and training on their use by the end of the first quarter.
 - Train personnel to utilize new input forms by the end of the first quarter.
 - Train personnel to interpret new reports all during the year.
- Establish an accounts receivable tracking system the first quarter.
 - Review the current revenue accounting of financial leases, reimbursable work orders and other non-standard bills and identify problem areas the first quarter.

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	Plant A	Accounting			
4	o Mo	odify the overhead allocati ne new general ledger syste	on sys	stem to interface with	h
	ac	tablish an automated continuity stem that will provide used to the community of the continuity of the	init c	net. work order soll	L
•	o Es	tablish a cost accounting	system	•	
	Financi	al Planning and Budgets			
	o Es fi	tablish section budget varst quarter.	arianc	e reports by end of	
	o Co qu	mplete setup of on-line pag arter.	yroll :	system by end of first	:
2.	PROVIDE INFORMA		FINAN	CIAL AND ACCOUNTING	}
	General	Accounting			
	o Pu	blish an accounting manu tegrated accounting system	al th by the	at reflects the new e first quarter.	
	o Pro	ovide periodic training roughout the year.	on	account code usage	
	o Fo	rmalize accounting data inp	ut con	itrols and procedures.	
	Plant Ad	counting			
	o Upo	date labor rate studies.			

support long range

strategic

planning

O

Draft and

development.

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		o D	evelop and implement long eports.	range	financial forecast and	<u>1</u>
	4.	EDUCAT	E ATU PERSONNEL ON REGULAT	ORY IS	SUES	
		Revenu	e Requirements			
		m	esign classes and condu atters, tariffs, accoun rocedures throughout the y	ting	raining on regulatory and cost separation	
		S	onduct periodic sessions ection to discuss and dete hange on ATU jobs and job	rmine	the impact of industry	
	5.	DETERM	INE AND DEVELOP REGULATED	REVENU	E SOURCES AVAILABLE.	
		Revenu	e Requirements			
		o M	onitor and update interimoll settlements.	sett	lements for intrastate	
		o D	evelop rates for all new s	ervice	s offered by ATU.	
		o . I	mplement Part 69 of the FC	C Rule	s and Regulations.	
	6.	ADEQUA	TELY RESPOND TO FEDERAL AN	STAT	E REGULATORY DECISIONS.	
•	•	Revenu	e Requirements			
		o M	onitor federal and state re	gulat	ory proceedings.	
		o C	ontinue interstate tariff a	and co	st support filings.	
		o Co	onduct activities necessary	, for a	ennal access.	

Contract Administration

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	o Re	view all Request for Propo	sal (R	FP) affecting ATU.		
	_	Respond to GSA RFP as r	equire	d.		
		sure that all executed reements.	contr	acts reflect current		
	-	Rewrite ATU's contracts	as re	quired.		
	-	Review all customer and	vendo	r contracts.		
	-	Review and renegotiate contracts.	if r	necessary all federal		
	o An	alyze and negotiate all ne	w cont	racts.		
	o Id	entify and number all A ntracts.	TU cu	stomers and supplier		
10.	ANALYZE ALTERNA	AND ADVISE MANAGEMENT ON TIVES FACING THE UTILITY.	I FINA	NCIAL IMPLICATIONS OF		
	Financia	al Planning & Budgets				
	o Pro đu:	ovide financial evaluation ring 1987.	n of p	products and services		
		Provide qualitative and each new venture.	đ quan	titative analysis of		
	oten.	Provide financial states	ments i	for each new venture.	•	
	o Pro	ovide financial indicator ternative construction meth	s to	be used to evaluate		
	Revenue	Requirements				
		•	•			

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- Provide input during the year of changes in the 0 telecommunication industry that could impact new ventures.
- DEVELOP A MANAGEMENT ANALYSIS FUNCTION TO ASSIST ATU PROVIDE PROMPT, EFFICIENT SERVICE AT A REASONABLE COST.

Management Analysis

- 0 Develop a main research reporting system productivity, performance, responsibility accounting by year end, 1987.
- 0 operating Develop administrative and policies. procedures and standards.
- Conduct internal control and procedure compliance studies throughout the year.
- 12. PROVIDE ON-GOING LIAISON BETWEEN UTILITY MANAGEMENT AND REGULATORY AND LEGISLATIVE AGENCIES.

Intergovernmental Relations

- Monitor state and federal regulatory actions. 0
- Establish improved liaison with Alaska Public Utilities 0 Commission.
- Maintain timely analysis of docket files and proposed 0 changes in statutes, regulations and ordinances.
- 0 Establish liaison with Municipal Attorney on regulatory issues and track Municipal court actions affecting the Utility.
- Coordinate all legislative issues affecting the utility. 0

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			(\$ in thou	ısands)					
•		1987	1988	<u>19</u>	<u>89</u>	<u>1990</u>	<u>1991</u>	19	992
Growth in Access Lines (%)		23.6	0 000						
Access Lines (*)		.71%	2.83%	3	.21%	3.44%	3.81%		3.969
Revenue	•	.32,157	\$135,072	\$136	,945	\$141,501	\$145,027	\$150	0,062
Expenses Net Income		17,157	121,072		,445	123,501	126,027	129	9,562
Non-regulated Net Income	Þ	15,000	\$ 14,000	\$ 16	,500	\$ 18,000	\$ 19,000	\$ 20	0,500
(included above)	\$	400	\$ 750	\$ 1	,000	\$ 1,000	\$ 1,000	s :	1,000
Regulated Rate of Return		9.3%	9.0%	0	0.0	0.00			-
-		2.38	9.08	9	.0%	9.0%	9.0%	9	9.0%
Personnel (year end)		1,098	1,099	1	,068	1,075	1,082		1,090
Capital Expenditure Budget	: \$	37,845	\$ 47,840	\$ 38	370	\$ 37,272	\$ 39,215	e 4.	. 252
				3 30	, 3 / 0	\$ 31,212	\$ 39,215	\$ 4.	1,353
Bond Sales	\$	10,000	\$ 20,000	\$ 8	,000	\$ 13,000	\$ 14,000	\$ 15	5,000
Revenue Distribution (max.									
allowable - 5% revenue)		6,400	\$ 6,700	\$ 6	,800	\$ 7,000	\$ 7,200	\$ 7	7,500
			•				•		-

Public Utilities	Unit No	Utility		Unit No.	Division		
	8001	ANCHORAGE	TELEPHONE UTILITY	8300			
	•	MUN	ICIPALITY OF ANCHORAGE FINANCIAL DATA				
KEY FINANCIAL RATIOS			1985	1986		1987	1987
LINE ITEM (DESCRIPTION		ACTUAL	PRO FOR		PROPOSED	ADOPTED
						:	
Current Ratio (times)			2.58	2.3	В	2.00	
Long Term Debt/Gross Plant (%)			62%	55	8	51%	
Debt/Equity (%)			58/42	56/4	4	55/45	
Rate of Return (%)			13.3%	11.0	8	9.3%	
Bond Debt Coverage (times)			2.52	2.4	6	2.30	
Operating Margin (R	Regulated -	8)	24.7% 22.3%		8	19.7%	•
Net Profit Margin (Total Compa	ny - %)	15.9%	13.1%		11.3%	
	·						
							•
		•			***************************************		

Public Utilities	Unit No.	Utility		Unit No.	Division		
	8001	ANCHORAGE	TELEPHONE UTILITY	8300			
			NICIPALITY OF ANCHORAGE		· I · · · · · · · · · · · · · · · · · ·		
KEY MEASUREMENT RATIOS			FINANCIAL DATA	•		1987	1987
			1985	1986			
LINE ITEM DESCRIP	TION		ACTUAL	PRO FOR	IMA	PROPOSED	ADOPTED
Access Lines (Total)			115,524	117,2	00	118,032	
Access Lines Growth Rate	9		2.24%	1.4	5%	0.71%	
Regulated Operating Revo	enue Pe	r	877	88	0	938	,
Regulated Operating Expension Access Line (\$)	ense Pe	r	660	68	3	754	
Total Toll Service Rever Access Line (\$)	nue Per		496	51	3	568	
Total Local Service Revo	enue Pe	r	287	26	8	. 253	
Net Book Cost Per Acces	s Line	(\$)	1,826	1,88	4	2,102	
Regulated Operating Expe Plant Investment	ense pe	r \$1000 ·	290.12	274.6	0	275.77	
Regulated Operating Reve Plant Investment	enue Pe	r \$1000	385.42	353.6	1	343.25	

Public Utilities	Unit No.	Utility	Unit No.	Division	Unit No.
		Anchorage Telephone Utility			

1987 BUDGET IMPACTS

<u>Operating</u>

An on-line interactive database management system referred to as DCRIS (Distributed Customer Record Information System) will come on line in early 1987. A customer's account can be automatically processed from a computer terminal by a single customer service representative. The convenience of account management for both the customer and the utility will be greatly enhanced. The DCRIS billing system will increase cash flow by providing more billing cycles, ensuring accurate invoices and reducing process time. DCRIS will also assist in identifying market segments, which will enable more effective market strategy. Overall, DCRIS will substantially reduce administrative costs while increasing customer service and convenience.

In 1987, ATU will introduce cellular radio to the Anchorage mobile communications market. Market studies conducted in the Anchorage area reveal that there is a good demand for this service.

ATU will also introduce the Integrated Business Services (IBS). IBS provides the customer telephone services normally found in PBX or key system from the digital central office thus providing an increase in customer convenience and reliability.

The new Financial Management System (FMS) will be implemented in January 1987. FMS will automate accounting and budgeting functions, provide statistical data, increase flexibility of reporting and improve management and planning capabilities.

Capital

An ongoing program to upgrade major trunking to fiber optics will continue in 1987 with scheduled completion in 1988. This will provide ATU with unlimited growth potential, redundant routing and high speed transmission capacity. Integrated Business System hardware will be installed in North, Central and South wire centers.

ATU will continue its efforts to upgrade all building facilities to enhance customer convenience and improve employee safety. A major project in the effort to provide a safe work place for employees is the Fuel Docks upgrade for \$1.1 million. This project will automate the refueling of company vehicles while incorporating the most modern petroleum safety features available.

8001 AN	CHORAGE TELEPHONE UTILI MUNICIPALITY OF ANCHOR FINANCIAL DATA 1985 ACTUAL		6 RMA	1987	1987
	FINANCIAL DATA	1986	5 RMA		1987
	1985	1986 PRQ FO	6 RMA		1987
		1986 PRO FO	S RMA		1707
ion ·	ACTUAL	PRO FO	RMA	DOODOCCD !	
	·	ł		PROPOSED	ADOPTED
	İ				
ENUE					
				28,400	
na					
15	3	1			
			150	412	
	4,791	9	5,843	5,404	
	0		0	591	
From Servi	ces 107,795	110),582	117,790	
Leases	4,390		5,730	6,946	
	3,673	3	3,573	1.771	
Operations	1,201		365	350	
****			7,728	7,500	
venue			,666	9,621	
	(2,172) (2	2,150)	(2,200)	
	123,843	125	,828	132,157	
	Leases	1,172 57,315 24 12,096 360 4,791 0 From Services 107,795 Leases 4,390 Operations 3,673 1,201 8,887 69 13,830 venue 13,830	1,172 57,315 24 12,096 360 4,791 0 107,795 110 Leases 4,390 5 Operations 3,673 1,201 8,887 69 13,830 110 (2,172) (2	1,172	1,172

Public Utilities	Unil No	Unity		Unit No	Division		
	8001	ANCHORAGE	TELEPHONE UTILITY	8300			
		MUN	VICIPALITY OF ANCHORAGE	•			
			FINANCIAL DATA	·····		1987	1987
STATEMENT OF REVENUE AND EXP	ENSES		1985	1986			
LINE ITEM DESCRIPT	ION		ACTUAL	PRO FORMA		PROPOSED	ADOPTED
COSTS OF GOODS SOLD							
Cost of Goods Sold			3,399		3,235	2,479	
DIRECT EXPENSES							
Maintenance/Installa	tion		29,366	3	0,883	34,861	
Traffic Operations			7,437		7,361	12,443	
Total Direct Ex	penses	3	36,803	3	8,244	47,304	
SELLING, GENERAL AND ADMI	NISTRA	TIVE		• .			
Marketing and Sales	Admini	stration	2,961		2,933	2,918	
Commercial Expenses			16,647		6,805	17,449	
Administrative Exper			9,225	1	1,092	9,322	
Total General & Expenses	Admir	ilstrative	28,833	3	0,830	29,689	
DEPRECIATION, TAXES AND 1	NTERES	<u>ST</u>					
Depreciation			18,609	2	0,545	21,100	
MUSA			1,451		1,667	1,915	
Interest on Funded I			13,467	1	4,282	14,293	
Other Interest Exper			1,559	2	525	377	
Total Other Exp	penses	•	35,086	3	7,019	37,685	
TOTAL EXPENSES			104,121	10	9,328	117,157	•
NET INCOME			19,722	1	6,500	15,000	
* Financial Statement adtransactions from the rec	justed gulated	to elimina d activity	ate impact of re to the non regu	ental ilated.			

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MUNICIPALITY OF ANCHORAGE	1.7			1		
Public Utilities	Unit No.	Utility	Unit No.	Division		
	8001	ANCHORAGE TELEPHONE UTILIT	Y 8300	<u> </u>		
		MUNICIPALITY OF ANCHORA FINANCIAL DATA	GE			
SOURCES & USES OF CASH					1987	1987
LINE ITEM DESC	RIPTION	1985 ACTUAL	1986 PRO FOI		PROPOSED	ADOPTED
(\$ in thousands)						
Sources of Cash: Net Income (Loss) Depreciation & Am		19,722 18,986	2.	6,500 1,007	15,000 21,598	
Bond Proceeds Increase in Curre	14,701		7,700	10,000		
Total Source	66,946	4:	7,207	46,598		
Uses of Cash: Additions to Plant Bond Principal Payment Increase in Current Assets Residual Equity Transfer Utility Revenue Distribution Other		41,129 7,925 1,578 1,570 0 955	.]	3,964 7,875 0 1,256 5,500 500	52,185 8,645 0 1,644 6,400 500	
Total Uses o Net Increase (Dec		Cash 53,157		0,095 1,888)	69,374 (22,776)	
Beginning Cash Ba Ending Cash Balan				3,399 1,511	'81,511 58,735	
Detail of Cash Balance Revenue Bond Rese Equity in General Equity in Constru Total Ending	rve Cash Cash Poo ction Cash	Pool 15,231	53 13	3,451 3,451 3,451	15,778 33,182 9,775 58,735	

Public Utilities	Unit No	Utility		Unit No	Division		
	8001	ANCHORAGE	TELEPHONE UTILITY	8300			
			VICIPALITY OF ANCHORAGE	1 0200			
DEBT SERVICE COVERAGE			FINANCIAL DATA		т		
DEBT BERVICE COVERAGE			1985	1986		1987	1987
LINE ITEM DE	SCRIPTION	**************************************	ACTUAL	PRO FOR		PROPOSED	ADOPTED
					-		
(\$ in thousands)							
Regulated Operating	Revenue		101,332	103,	104	110,736	
Regulated Operating	Expense*		57,915		845	68,351	
Non Regulated Operating Revenue Non Regulated Operating Expense*			14,069 12,224		996	13,921	
Non Regulaced Operating Expense				12,	464	11,121	
Net Operating Income	(37-5)		45,262	45,791		45,185	
Non Operating Income	(wet)		8,447	7,	728	7,500	
Net Available for De	bt Service		53,705	53,	519	52,685	
Revenue Bond Debt Se	rvice		21,269	21,	723	22,938	
Debt Service Coverage	e Ratio		2.52	2.	46	2.30	
Required Debt Covera	ge Ratio		1.4	1	.4	1.4	
					į.		
			ļ				•
*Before depreciation	n and MUSA				,		

Public Utilities	Unit No	Utility			Unit No.	Division		
	8001	ANCHORAGE	TELEPHONE UTILIT	ΓY	8300			
		MUI	NICIPALITY OF ANCHORAI FINANCIAL DATA	GE				
SUMMARY			1985		1986	•	1987	1987
LINE ITEM DESCRIPT	rion		ACTUAL		PRO FORM	MΑ	PROPOSED	ADOPTED
(\$ in thousands) OPERATING BUDGET REVENUE EXPENSE NET INCOME CAPITAL BUDGET FACILITIES SERVICES UTILITY SERVICES (OMATERIALS MANAGEMENT MANAGEMENT INFORMATE FLEET SERVICES SPECIAL SYSTEMS UTILITY SERVICES (OMATERIALS PLANT ENGINE) OUTSIDE PLANT CONSTITUTED PLA	CPE) NT FION SE COIN PH NEERING PRUCTIO	ONES)	123,842 104,120 19,722 8,162 4,500 2,600 5,423 0 2,296 500 12,260 17,415 53,156		125,8; 109,3; 16,50 8,10 4,00 2,44 5,00 1,32 4,25 60 15,21 16,02 56,96	28 00 01 00 14 02 26 50 00 15	132,157 117,157 15,000 3,070 4,000 1,825 6,000 1,000 1,200 600 10,000 2,650 7,500 37,845	
						_	3770.13	

Public Utilities	Unit No.	Utility		Unit No	Division		
	8001	ANCHORAGE 1	TELEPHONE UTILITY	8300			
		MUN	IICIPALITY OF ANCHORAGE FINANCIAL DATA		_L		
FUND EQUITY BALANCE						1987	1987
LINE ITEM DESCRI	PTION		1985 1986 ACTUAL PRO FORMA		RMA .	PROPOSED	ADOPTED
(\$ in thousands)			,			-	
Balance January 1			104,454	122,6	06	132,350	
Net Income Contributions Rec Deduct RET and Ut Distribution			19,722 0 (1,570)	16,5	0	15,000 0 (8,044)	
Balance December	31	:	122,606	132,3		139,306	
Detail of Fund Equity			·				
Retained Earnings Contributed Capita	al		122,606	132,3	50 0	139,306	
Total Fund Equity	(Dec -31)	122,606	132,3	50	139,306	
							•

Public Utilities	Unit No	Unlity	Unit No	Division	Unit No
	8001	ANCHORAGE TELEPHONE UTILITY	8300		

1987 CAPITAL IMPROVEMENT BUDGET FINANCIAL SUMMARY

,	PROJECT COST	REVENUE	G. O. BONDS	OPERATIONS	STATE GRANT	FEDERAL GRANT
PROJECT TITLE						
FACILITIES SERVICES	3,070	1,355	0	1,715	0	0
UTILITY SERVICES (CPE)	4,000	•	0	4,000	0	0
MATERIALS MANAGEMENT	1,825		0	1,825	0	0
MANAGEMENT INFORMATION SERVICES	6,000	3,050	0	2,950	0	0
FLEET SERVICES	1,000	-	0	1,000	0	0
SPECIAL SYSTEMS	1,200	1,200	0	0	0	0
UTILITY SERVICES (COIN PHONES)	600		0	600	0	0
OUTSIDE PLANT ENGINEERING	10,000		0	10,000	0	0
OUTSIDE PLANT CONSTRUCTION	2,650		0	2,650	. 0	0
CENTRAL OFFICE ENGINEERING	7,500	4,395	0	3,105	0	0
TOTAL	37,845	10,000	0	27,845	0	0

	BUDG	ET YEAR PROJECTS				
UtilityTelephone	·	1987			(000) Or	nitted
				, FL	JNDING	
PROJECT CATEGORY	PROJECT TITLE	LOCATION	BONDS G=G.O.BONDS R-REV BONDS	OPERATIONS	GRANTS F-FEDERAL S-STATE	TOTAL
Facility Services						
FS 87-1	Asbestos Abatement	PSC/NWC		250		250
FS 87-2	Cellular Project	Anchorage Area		200		200
FS 87-3	Expand Vehicle Storage	PSC		10		10
FS 87-4	Fuel Dock Upgrade	Garage/PSC	1,105			1,105
FS 87-5	Garage Upgrade	Garage/PSC		350		350
FS 87-6	New Warehouse Facilities	PSC		10		. 10
FS 87-7	NWC Tech. Assist. Ctr.	NMC		150		150
FS 87-8	Misc. Small Bldg. Proj.	PSC		525		525
FS 87-9	Remodel Broadway Section of NWC	NWC	250			250
FS 87-10	Develop Master Plan	PSC		200		200
FS 87-11	New DP Facility	PSC		20		20
		·	G	I .	F S	
PREPARED BY	DATE	TOTAL	1,355	1,715		3,070

	BUDGET YEAR PROJECTS 1987								
Utility Telephone	•			(00	O) Omitted				
			FUNDING						
PROJECT CATEGORY	PROJECT TITLE	LOCATION	BONDS G+G.O.BONDS R-REV.BONDS	OPERATIONS	GRANTS F-FEDERAL S-STATE	TOTAL			
Utility Services									
CPE87-1	Purchase CPE for rentals	Anchorage		4,000		4,000			
				-		PROPERTY OF THE PROPERTY OF TH			
		TOT !!	G R		F S	4,000			
PREPARED BY	DATE	IOTAL	<u> </u>	1	l				

BUDGET YEAR PROJECTS							
Utility Telephone		1987		(000) Omit	ted	
•					UNDING		
PROJECT CATEGORY	PROJECT TITLE	LOCATION	BONDS G=G.O.BONDS R-REV.BONDS	OPERATIONS	GRANTS F -FEDERAL S -STATE	TOTAL	
Materials Management							
MM 87-1	Furniture			800		800	
MM 87-2	Major Tools	:		175		1.75	
MM 87-3	Personal Computers			150		150	
MM 87-4	CO Official Equipment			700		700	
	,						
•							
			·				
				:			
			G R		F S	1,825	
PREPARED BY	DATE	TOTAL	<u> </u>	1,023		1,020	

BUDGET YEAR PROJECTS 1987 (000) Omitted Telephone Utility **FUNDING** BONDS G-G-O BONDS R-REV BONDS GRANIS F-FEDERAL PROJECT CATEGORY PROJECT TITLE LOCATION OPERATIONS TOTAL S-STATE Mgmt Information Services: MIS 87-1 ATU Network/Monitoring 320 PSC 320 System 1,750 MIS 87-2 Automated Mapping/CPR PSC 1,750 MIS 87-3 Cellular Telephone 50 50 PSC MIS 87-4 150 Data General Software PSC 150 MIS 87-5 Data General Hardware 1,300 1,300 PSC 780 780 MIS 87-6 DCRIS Phase II EWC End-User Decision Support 150 150 MIS 87-7 PSC 175 175 MIS 87-8 Financial Mgmt System PSC 705 705 MIS 87-9 IBM Hardware Upgrades EWC 300 300 MIS 87-10 IBM Systems Software EWC 320 320 Misc. Small Systems MIS 87-11 PSC 3,050 B 2,950 \$6,000 PREPARED BY _

	ВС	DOGET YEAR PROJECTS 1987				
Utility <u>Telephone</u>					Omitted	
			FUNDING			
PROJECT CATEGORY	PROJECT TITLE	LOCATION	BONDS G-G-O-BONDS R-REV-BONDS	OPERATIONS	GRANTS F -FEDERAL S -STATE	TOTAL
Fleet Services						
VS87-1	Vehicle Procurement	PSC		1,000		1,000
				·		
				derkratering		
,						
		·				
			G	1	F S	
PREPARED BY	DATE	TOTAL		1,000		1,000

	BUDG	ET YEAR PROJECTS	· · · · · · · · · · · · · · · · · · ·				
Utility Telephone	_	1987.		(0	00) Omitte	ed	
				FUNDING			
PROJECT CATEGORY	PROJECT TITLE	LOCATION .	BONDS G- G-O BONDS R- REV BONDS	OPERATIONS	GRANTS F-FEDERAL S-STATE	TOTAL	
Special Systems Engineerin	<u>lg</u>						
Cellular Services	SSP861-1 Cellular Radio Telephone	Various	1,200			1,200	
	·			Tomas de la companya		,	
PREPARED BY John Bains-Jo	rdan DATE 06/09/86	TOTAL	G R 1,200	E	F S	1,200	

	BUDG	ET YEAR PROJECTS				
Utility Telephone	,	1987		(0	00)Omitted	1
		•			INDING	
PROJECT CATEGORY	PROJECT TITLE	LOCATION	BONDS G=G.O.BONDS R-REV.BONDS	OPERATIONS	GRANTS F -FEDERAL S -STATE	TOTAL
PS87-1	Coin Phones	PSC		600		600
		,				
			informity makes the residence of the second			
	·					
,						
			G FI	1 (1)////	F S	600
PREPARED BY	DATE	TOTAL		<u> </u>		

BUDGET YEAR PROJECTS 1987 (000)Omitted Telephone FUNDING BONDS G+G.O BONDS R-REV.BONDS GRANTS F-FEDERAL S-STATE PROJECT CATEGORY PROJECT TITLE LOCATION **OPERATIONS** TOTAL Outside Plant North Wire Center Additions 1,588 1,588 Replacements South Wire Center 1,880 1,880 Rearrangements East Wire Center 1,492 1,492 1,300 1,300 West Wire Center Rabbit Creek Wire Center 470 470 2,350 2,350 Central Wire Center O'Malley Wire Center 210 210 Ft. Rich. Wire Center 120 120 Elmendorf Wire Center 130 130 Girdwood Wire Center 150 150 75 Indian Wire Center 75 35 35 Hope Wire Center Pole Attachments 200 200 R 10,000 s 10,000 06/25/86 R. L. Metcalfe PREPARED BY DATE TOTAL

	BUDG	ET YEAR PROJECTS				
Utility <u>Telephone</u>		1707			00) Omitte	ed
			FUNDING ,			
PROJECT CATEGORY	PROJECT TITLE	LOCATION	BONDS G=G.O.BONDS R-REV.BONDS	OPERATIONS	GRANTS F -FEDERAL S -STATE	TOTAL
Outside Plant Construction						
OPC 87-1	Station Connections	Anchorage		1,550		1,550
OPC 87-2	Subdivision Buried Cable	Anchorage		1,100		1,100
						-
						_
			G R	ł	F S	
PREPARED BY	DATE	TOTAL		2,650	Ů	2,650

		BUDG	ET YEAR PROJECTS				
Utility _	Telephone	_	1987		(1	000) Omitt	ed
					FL	JNDING	
WW	PROJECT CATEGORY	PROJECT TITLE	LOCATION	BONDS G-G.O.BONDS R-REV BONDS	OPERATIONS	GRANIS F-FEDERAL S-SIATE	TOTAL
C.O.	Equipment Additions	N3871-1 Carrier	North Wire Center		187		187
		N3871-2 Misc.	North Wire Center		121		121
		N3871-3 Subscriber Terminal	North Wire Center		23		23
		N3871-4 Test Equip.	North Wire Center		97		97
		N3871-5 Fiber Optics	North Wire Center		544		544
		N3871-6 IBN	North Wire Center	1,680			1,680
		CN1871-1 Carrier	Central Wire Center:		187		187
		CN1871-2 Misc.	Central Wire Center		176		176
		CN1871-3 Subscriber Terminals	Central Wire Center		28		28
		CN1871-4 Test Equip.	Central Wire Center		87		87
		CN1871-5 Fiber Optics	Central Wire Center	377			377
		CN1871-6 IBN	Central Wire Center	860			860
		S2871-1 Carrier	South Wire Center		81		81
		S2871-2 Misc.	South Wire Center		98		98
		S2871-3 Subscriber Terminals	South Wire Center		57		57
-		S2871-4 Test Equip.	South Wire Center		18		18
		S2871-5 Fiber Optics	South Wire Center		218		218
		S2871-6 IBN	South Wire Center	560			560
			4000000				
PREPA	ARED BY	DATE	TOTAL	G R	li .	f S	

BUDGET YEAR PROJECTS

1987

Ųtility	Telephone		1987		(000)	Omitted	
					Fί	JNDING	
	PROJECT CATEGORY	PROJECT TITLE	LOCATION	BONDS G-G.O.BONDS R-REV.BONDS	OPERATIONS	GRANTS F-FEDERAL S-STATE	TOTAL
с.о.	Equipment Additions	RC1871-1 Carrier	Rabbit Creek Wire Center	111			111
		RC1871-2 Misc.	Rabbit Creek Wire Center		81		81
		RC1871-3 Protectors	Rabbit Creek Wire Center		19		19
		RC1871-4 Test Equip.	Rabbit Creek Wire Center		4		4
		RC1871-5 Fiber Optics	Rabbit Creek Wire Center		58		58
		1871-1 Carrier	Indian Wire Center		32		32
		EL1871-1 Carrier	Elmendorf Wire Center		17		17
		EL1871-2 Misc.	Elmendorf Wire Center		17		17
		OM1871-1 Carrier	O'Malley Wire Center	THE STATE OF THE S	18		18
		OM1871-2 Fiber Optics	O'Malley Wire Center		27		27
		OM1871-3 Misc.	O'Malley Wire Center		27		27
<u> </u>							
			·				
		Mark 1	· · · · · · · · · · · · · · · · · · ·	G		F	
PREP	ARED BY	DATE	TOTAL	R		s	

	BUDG	GET YEAR PROJECTS 1987				
Utility Telephone			•	(000)) Omitted	
				FL	JNDING	
PROJECT CATEGORY	PROJECT TITLE	LOCATION	BONDS G=G.O BONDS R=REV BONDS	OPERATIONS	GRANTS F-FEDERAL S-STATE	TOTAL
C.O. Equipment Additions	W2871-1 Carrier	West Wire Center		82		82
	W2871-2 Misc	West Wire Center		197		197
	W2871-3 Subscriber Terminals	West Wire Center		81		81
	W2871-4 Fiber Optics	West Wire Center	203			203
	E3871-1 Carrier	East Wire Center		21		21
± • • • • • • • • • • • • • • • • • • •	E3871-2 Misc.	East Wire Center		198		198
	E3871-3 Fiber Optics	East Wire Center	604			604
	E3871-4 Test Equipment	East Wire Center		12		12 .
	E3871-5 RLCM (IBN)	East Wire Center		172		172
	FR1871-1 Misc	Ft. Richardson Wire Cent	er	27		27
	H2871-1 Carrier	Hope Wire Center		78		78
	H2871-2 Misc.	Hope Wire Center		15		15
				Part 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1		
	<u> </u>		G	1	F	
PREPARED BY	DATE	TOTAL	4,395	3.105	S	\$7,500

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MUNICIPALITY OF ANCHORAGE			1	T	Unit No
	1	1,1900	Unit No	Division	CHIL 140
Public Utilities	Unit No	Utility		,	
	ł.		i .		
	0001	ANCHORAGE TELEPHONE UTILITY	8300		
	800 t	WACHOUNGE IPPERHOUS GIVETI	10300		
	1			<u> </u>	
P					1

CAPITAL IMPROVEMENT PLAN 1987 - 1992

PROJECT TITLE	1987	1988	1989	1990	1991	<u>1992</u>	TOTAL REVENUE BONDS	TOTAL OPERATIONAL REVENUE	STATE/FEDERAL GRANTS	TOTAL
FACILITIES SERVICES UTILITY SERVICES (CPE) MATERIALS MANAGEMENT MANAGEMENT INFORMATION SERVICES FLEET SERVICES SPECIAL SYSTEMS UTILITY SERVICES (COIN PHONES) OUTSIDE PLANT ENGINEERING OUTSIDE PLANT CONSTRUCTION CENTRAL OFFICE ENGINEERING Total CIB/CIP	3,070 4,000 1,825 6,000 1,000 1,200 600 10,000 2,650 7,500	11,750 4,800 1,331 4,725 1,555 517 500 11,583 2,750 8,329	600 5,100 1,322 4,305 1,755 301 500 12,494 2,825 9,168	630 5,400 1,389 1,385 1,520 91 500 13,477 3,000 9,880	662 5,700 1,484 1,416 1,375 0 500 14,540 3,150 10,388	695 6,000 1,346 1,248 1,320 500 15,687 3,300 11,257	13,026 0 0 7,099 0 1,200 6,426 0 52,249	4,381 31,000 8,697 11,980 8,525 909 3,100 71,355 17,675 4,273	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	17,407 31,000 8,697 19,079 8,525 2,109 3,100 77,781 17,675 56,522
SOURCE OF FUNDING: REVENUE BONDS OPERATIONAL STATE GRANT FEDERAL GRANT TOTAL FUNDING	10,000 27,845 0 0	20,000 27,840 0 0	8,000 30,370 0 0	13,000 24,272 0 0	14,000 25,215 0 0	15,000 26,353 0 0	80,000 0 0 0	0 161,895 0 0	0 0 0 0	80,000 161,895 0 0

	FU	TURE CAPIT	AL PROJECTS					
Utshty Telephone	<u> </u>	T				(000) Or		
PROJECT CATEGORY	PROJECT TITLE	LC	OCATION	1000	T	BUDGET BY Y		
				1988	1989	1990	1991	1992
FS 87-3	Expand Vehicle Storage	PSC		1,500				
FS 87-5	Garage Upgrade	PSC		1,000				
FS 87-6	New Warehouse Facilities	PSC		6,000			muniteren fan fan fan fan fan fan fan fan fan fa	
FS 87-8	Misc. Small Bldg.	PSC		500	600	630	662	695
FS 87-11	New DP Facility	PSC		2,750	and an artist of the second			

	Source of Funding		G.O. BONDS		1			
			REVENUE BONDS OPERATIONS	11,671			-	
			STATE GRANTS FEDERAL GRANTS	79			***	**************************************
PREPARED BY	DAIL	44 444 Mary 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	TOTAL	11,750	600	630	662	695

	FUTU	RE CAPITAL PROJECTS								
Utility Telephone				(00	0) Omitte	d				
PROJECT CATEGORY	PROJECT TITLE	LOCATION		BUDGET BY YEAR						
			1988	1989	1990	1991	1992			
Utility Services										
CPE87-1	Purchase CPE for Rentals		4,800	5,100	5,400	5,700	6,000			
					-[
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					- The second sec					
	Source of Funding	G.O. BONDS								
		REVENUE BONDS OPERATIONS	4,800	5,100	5,400	5,700	6,000			
		STATE GRANTS FEDERAL GRANTS			4					
PREPARED BY	DA1E	TOTAL	4,800	5,100	5,400	5,700	6,000			

	FUT	URE CAPITAL PROJECTS		a - 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,					
UnmyTelephone			•		(000) 0	mitted			
PROJECT CATEGORY	PROJECT TITLE	LOCATION		BUDGET BY YEAR					
		200,,,,,,,,,	1988	1989	1990	1991	1992		
MM 87-1	Furniture		230	246	237	425	258		
MM 87-2	Major Tools		191	229	298	207	228		
MM 87-3	Personal Computers		100	37	44	42	50		
MM 87-4	CO Office Equipment		810	810	810	810	810		
					And the second s				
\$	Source of Funding .	G.O. BONDS REVENUE BONDS							
		OPERATIONS STATE GRANTS	1,331	1,322	1,389	1,484	1,346		
PREPARED BY	DATE	FEDERAL GRANTS TOTAL	1,331	1,322	1,389	1,484	1,346		

FUTURE CAPITAL PROJECTS											
UtilityTelephone	_			· · · · · · · · · · · · · · · · · · ·		(000)					
PROJECT CATEGORY	PROJECT TITLE	L	OCATION	BUDGET BY YEAR							
				1988	1989	1990	1991	1992			
MIS 87-1	ATU Network/Monitoring	PSC		400	200	150	150	100			
MIS 87-2	Automated Mapping/CPR	PSC		500	150	100	100	100			
MIS 87-3	Cellular Telephone	PSC		200		**************************************		-			
MIS 87-4	Data General Software	PSC		125	75	50	50	50			
MIS 87-5	Data General Hardware	PSC		200	200	250	225	200			
MIS 87-6	DCRIS Phase II	EWC		50	55	60	66	73			
MIS 87-7	End-User Decision Support	PSC		150	_	_	_	_			
MIS 87-8	Financial Mgmt System	PSC			-		-	_			
MIS 87-9	IBM Hardware Upgrade	EWC		200	2,500	200	200	200			
MIS 87-10	IBM System Software	EWC		150	500	100	75	75			
MIS 87-11	Misc. Small Systems	PSC		400	350	325	350	300			
	Facility Consolidation	PSC		2,000	100						
XX	Marketing Support System	PSC		350	175	150	200	150			
						ericka kjericki druga kontrolika kontrolika kontrolika kontrolika kontrolika kontrolika kontrolika kontrolika					
5	Source of Funding		G.O. BONDS								
					4,305	1,385	1,416	1,248			
PREPARED BY	DA1E		FEDERAL GRANTS TOTAL	4,725	4,305	1,385	1,416	1,248			

		FUTURE CAPITAL PROJECTS	}							
Utility Telephone	***************************************				(000) Omi	itted				
PROJECT CATEGORY	PROJECT TITLE	LOCATION		BUDGET BY YEAR						
	THOSE OF THE LOCATION		1988	1989	1990	1991	1992			
VS87-1	Vehicle Procurement	PSC	1,555	1,755	1,520	1,375	1,320			

					,					
14 MM 14 MM	Source of Funding	G.O. BONDS REVENUE BON OPERATIONS	ns	1,755	1 520	1 275	1 320			
PREPARED BY	DA16	STATE GRANT FEDERAL GRA	S NTS		1,520	1,375				
		TOTAL	1,555	1,755	1,520	1,375	1,320			

SPECIAL SYSTEMS	ENGINEERING FU	TURE CAPITAL PROJECTS							
Utally TELEPHONE	_					(000)	Omitted		
PROJECT CATEGORY	PROJECT TITLE	LOCATION	BUDGET BY YEAR						
		LOOATION	1988	1989	1990	1991	1992		
SPECIAL SYSTEMS	CELLULAR RADIO TELEPHONE	VARIOUS	517	301	91	0	0		
,									
			·				•		
s	ource of Funding	G.O. BONDS REVENUE BONDS			<u> </u>				
		OPERATIONS STATE GRANTS	517	301	91	0	0		
PREPARED BY	DATE	FEDERAL GRANTS TOTAL	517.	301_	91	. 0	0		

		FUTURE CAPITAL PROJECTS		, TO SOME PROBLEM	, , , , , , , , , , , , , , , , , , , ,	1975 - 1975 - 1975 - 1975 - 1975 - 1975 - 1975 - 1975 - 1975 - 1975 - 1975 - 1975 - 1975 - 1975 - 1975 - 1975	arrowniws errous managers			
Ouldy Telephone					(000) Omi	tted				
PROJECT CATEGORY	PROJECT TITLE	LOCATION		BUDGET BY YEAR .						
THOSE OF CATEGORY	THOUSE THE	EOGATION	1988	1989	1990	1991	1992			
PS87-1	Coin Phones	PSC	500	500	500	500	500			
		-								
	Source of Funding	G.O. BONDS REVENUE BOND OPERATIONS STATE GRANTS	500	500	500	500	500			
PREPARED BY	DATE	FEDERAL GRAN	***************************************	500	500	500	500			

		FUTURE CAPITAL PROJECTS					
Utility Telephone				((000) Omitt	ed	
000000000000000000000000000000000000000	PROJECT TITLE	LOCATION		8	UDGET BY YEA	AR	
PROJECT CATEGORY	PROJECT TITLE	LOCATION	1988	1989	1990	1991	1992
Outside Plant	Additions	North Wire Center	2,100	2,200	2,300	2,500	2,685
	Replacements Rearrangements	South Wire Center	2,128	2,400	2,454	2,850	3,055
	Reallangements	East Wire Center	1,900	2,000	2,100	2,300	2,475
		West Wire Center	1,300	1,462	1,650	1,700	1,900
		Rabbit Creak Wire Ctr	500	610	730	745	875
		Central Wire Center	2,700	2,822	3,200	3,355	3,489
		O'Malley Wire Center	220	230	240	250	260
		Ft. Richardson Wire Ctr	125	130	135	140	145
		Elmendorf Wire Center	135	140	150	160	170
		Girdwood Wire Center	160	180	190	200	286
		Indian Wire Center	75	80	83	95	100
		Hope Wire Center	40	40	45	45	47
	Pole Attachments	All Wire Centers	200	200	200	200	200
	Source of Funding	G.O. BONDS					
	ource or runding	REVENUE BONDS OPERATIONS STATE GRANTS	11,583	12,494	1,735 11,742	2,196 12,344	2,495 13,192
PREPARED BY	DATE	FEDERAL GRANTS TOTAL	11,583	12,494	13,477	14,540	15,687

FUTURE CAPITAL PROJECTS											
Utinty Telephone				(000)Omitted							
PROJECT CATEGORY	PROJECT TITLE	LOCATION	BUDGET BY YEAR								
			1988	1989	1990	1991	1992				
Outside Plant Const.							-				
OPC 87-1	Station Connections	Anchorage	1600	1625	1700	1750	1800				
OPC 87-2	Subdivision Buried Cable	Anchorage	1150	1200	1300	1400	1500				
Source of Funding		G.O. BONDS REVENUE BONDS			1						
		OPERATIONS STATE GRANTS	2,750	2,825	3,000	3,150	3,300				
PREPARED BY	DATE	FEDERAL GRANTS TOTAL	2,750	2,825	3,000	3,150	3,300				

	FU	TURE CAPITAL PROJECTS					
nuty TELEPHONE						(000)	mitted
PROJECT CATEGORY	PROJECT TITLE	LOCATION	BUDGET BY YEAR				
			1988	1989	1990	1991	1992
CENTRAL OFFICE EQUIPMENT	ADDITIONS, REPLACEMENTS, AND REARRANGEMENTS	NORTH WIRE CENTER	1530	3523	1455	3404	2216
		SOUTH WIRE CENTER	387	1794	322	1300	492
		EAST WIRE CENTER	1725	938	1995	672	3041
		WEST WIRE CENTER	542	767	1545	629	2356
		FORT RICHARDSON	52	54	52	60	77
	.	RABBIT CREEK WIRE CENTER	R 1142	551	1392	229	810
		CENTRAL WIRE CENTER	2292	977	2575	3465	1461
	4	O'MALLEY WIRE CENTER	180	187	180	208	266
		ELMENDORF	52	54	52	60	77
		GIRDWOOD	220	228	220	255	325
		INDIAN	180	54	52	60	77
•		норе	27	41	40	46	59
			Nac vyy a salah sa sa sa sa sa sa sa sa sa sa sa sa sa				
•	Source of Funding	G.O. BONDS REVENUE BONDS OPERATIONS STATE GRANTS	8,329	8,000 1,168	9,880	10,388	11,25
PREPARED P	DATE	FEDERAL GRANTS	8,329	9,168	9,880	10.388	11.2