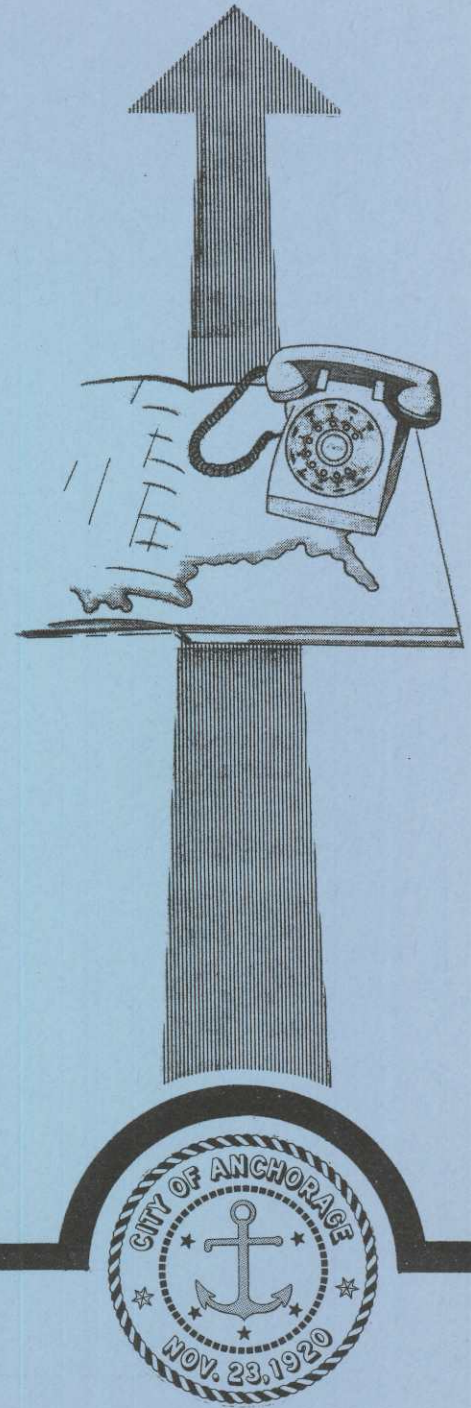


# ANNUAL BUDGET



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TELEPHONE UTILITY

**CITY OF ANCHORAGE**

ANCHORAGE TELEPHONE UTILITY				RETAINED EARNINGS			PAGE D1
CLASSIFICATION	1970	1971	1972	1973			
	ACTUAL	ACTUAL	REVISED BUDGET	REQUEST	RECOMMEND	APPROVED	
Balance, January 1		2,459,011	2,445,026	2,036,746	2,036,746	2,036,746	
Net Earnings for the Year		1,163,218	1,651,920	( 198,476)	811,290	836,540	
Depreciation		2,270,343	2,429,000	3,569,671	3,569,670	3,569,670	
Extraordinary Plant Retirement		179,275	182,000	182,000	182,000	182,000	
Receivable Tolls (1)		352,392	352,392	802,150	802,150	802,150	
<u>Distribution</u>							
Bond Principal Retirement		(810,000)	( 980,000)	(1,142,000)	(1,142,000)	(1,142,000)	
Bond Reserve		(302,600)	( 352,000)	( 488,680)	( 488,680)	(488,680)	
Operational Construction		(2,223,273)	(2,412,000)	(3,267,000)	(3,267,000)	(3,267,000)	
Franchise Tax		(401,990)	( 477,442)	( 477,442)	( 609,120)	(609,120)	
Prior Year Adjustments		244,200					
Net Plant Retirement		(133,158)					
<b>Total</b>		<b>2,797,418</b>	<b>2,838,896</b>	<b>1,016,969</b>	<b>1,895,056</b>	<b>1,920,306</b>	
Less: Contingency Toll Receivable (1)		(352,392)	(802,150)				
Balance, December 31		2,445,026	2,036,746	1,016,969	1,895,056	1,920,306	

(1) Final agreement on toll separation study will be in 1973.



## REVENUE SUMMARY

PAGE

ANCHORAGE TELEPHONE UTILITY

D2

CLASSIFICATION	1970	1971	1972	1973		
	ACTUAL	ACTUAL	REVISED BUDGET	REQUEST	RECOMMEND	APPROVED
<u>OPERATING REVENUE</u>						
<u>Local Service Revenue</u>						
20.0000.5000 Subscriber Station		7,977,175	8,985,850	9,775,000	10,305,000	10,305,000
.5010 Public Telephone		208,164	286,000	175,000	190,000	190,000
.5040 Local Private Line				300,000	295,000	295,000
.5060 Other Local Revenue				12,000	10,000	10,000
Total Local Revenue		8,185,339	9,271,850	10,262,000	10,800,000	10,800,000
<u>Toll Service Revenue</u>						
.5100 Message Tolls (Net)		1,692,665	2,844,758	3,233,835	3,234,000	3,234,000
.5110 Wide Area Toll Service				54,600	55,000	55,000
.5120 Toll Private Line Service				28,800	25,000	25,000
Total Toll Service Revenue		1,692,665	2,844,758	3,317,235	3,314,000	3,314,000
<u>Miscellaneous Revenue</u>						
.5210 Telegraph Commissions		18,409	25,000	15,000	15,000	15,000
.5230 Directory Revenue		325,641	355,000	500,000	500,000	500,000
.5240 Rent Revenue		34,868	34,000	34,000	35,000	35,000
.5260 Other Operating Revenue		27,203	10,000	7,000	5,000	5,000
Total Misc. Revenue		406,121	424,000	556,000	555,000	555,000
.5300 Uncollectible Operating Rev.		(185,652)	(170,000)	(165,000)	(165,000)	(165,000)
Total Operating Revenue		10,098,473	12,370,608	13,970,235	14,504,000	14,504,000
<u>NON-OPERATING REVENUE</u>						
.3131 Interest		601,925	575,000	550,000	600,000	600,000
.3132 Interest Charged to Constr.		537,182	265,000	450,000	500,000	500,000
Total Non-Operating Rev.		1,139,107	840,000	1,000,000	1,100,000	1,100,000
Total Revenue		11,237,580	13,210,608	14,970,235	15,604,000	15,604,000
Total Expenses		10,074,362	11,558,688	15,168,711	14,792,710	14,767,460
NET INCOME		1,163,218	1,651,920	(198,476)	811,290	836,540



**CITY OF ANCHORAGE**

ANCHORAGE TELEPHONE UTILITY			20.0000.-----			PAGE
						D3
ACC'T. NO.	CLASSIFICATION	1971	1972	1973		
		ACTUAL	REVISED BUDGET	REQUEST	RECOMMEND	APPROVED
	<u>OPERATING EXPENDITURE</u>					
	<u>Maintenance Expense</u>					
6021.1000	Repairs of Pole Line	11,151	12,000	18,000	17,670	17,670
6022.1000	Repairs of Aerial Cable	113,306	190,000	136,000	136,000	136,000
	Aerial Cable Locate	55,226				
6023.1000	Repairs of U. G. Cable	23,425	65,000	81,000	79,800	79,800
	U. G. Cable Locate	20,815				
6024.1000	Repairs of Buried Cable	142,788	190,000	151,000	151,000	151,000
	Buried Cable Locate	16,917				
6026.1000	Repairs of Aerial Wire	3,486	6,200	10,000	9,700	9,700
6027.1000	Repairs of U.G. Conduit	25,005	51,000	12,000	11,930	11,930
6030.1000	Test Desk Work	138,498	200,000	346,000	328,000	328,000
6040.1000	Repairs of C.O. Equipment	627,746	730,000	1,300,000	1,147,300	1,147,300
6051.1000	Repairs of Station Equipment	1,166,343	1,450,000	1,700,000	1,657,000	1,657,000
6060.1000	Repairs of Building and Grounds	43,439	55,000	60,000	57,750	57,750
6100.1000	Maintaining Trans. Power	28,498	16,000	30,000	30,000	30,000
6120.1000	Other Maintenance Expense	92				
	<b>Total Maintenance Expense</b>	<b>2,416,735</b>	<b>2,965,200</b>	<b>3,844,000</b>	<b>3,626,150</b>	<b>3,626,150</b>
	<u>Traffic Expense</u>					
6210.1000	General Traffic Supervisor	50,396	32,000	71,000	68,210	68,210
6220.1000	Customer Instruction	29,386	47,000	50,000	52,400	52,400
6240.1000	Operators Wages	476,731	700,000	783,000	782,800	782,800
6270.1000	Operators Employment & Trng.	15,705	31,000	31,000	31,200	31,200
6290.1000	C.O. Stationary & Printing	11,954	16,000	19,000	19,080	19,080
6300.1000	C.O. House Service	4,093	6,400	11,500	11,700	11,700
6310.1000	Miscellaneous C.O. Expense	7,497	5,400	15,000	10,000	10,000
6350.1000	Joint Traffic Expense (Cr.)	(12,734)	(12,000)	(12,000)	(12,000)	(12,000)
	<b>Total Traffic Expense</b>	<b>583,028</b>	<b>825,800</b>	<b>968,500</b>	<b>963,390</b>	<b>963,390</b>



## CITY OF ANCHORAGE

PAGE

ANCHORAGE TELEPHONE UTILITY

20.0000.-----

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ACC'T. NO.	CLASSIFICATION	1971	1972	1973		
		ACTUAL	REVISED BUDGET	REQUEST	RECOMMEND	APPROVED
	<u>Commercial Expense</u>					
6400.1000	General Commercial Expense	30,765	43,000	85,000	81,220	81,220
6420.1000	Advertising	40,772	50,000	65,000	50,000	50,000
6430.1000	Sales Expense	102,302	143,100	175,000	160,000	160,000
6440.1000	Connecting Co. Relations	124,487	110,000	75,000	73,850	73,850
6450.1000	Local Comm. Operations	557,070	719,500	1,000,000	935,350	934,690
6480.1000	Public Telephone Commissions	15,507	20,000	15,000	15,000	15,000
6490.1000	Directory Expense	9,124	10,000	4,500	4,500	4,500
	Total Commercial Expense	880,027	1,095,600	1,419,500	1,319,920	1,319,260
	<u>General Office Expense</u>					
6610.1000	Executive Department	208,642	269,520	290,000	298,420	286,760
6621.1000	General Accounting	144,854	212,990	240,000	208,640	207,770
6622.1000	Revenue Accounting	195,994	182,814	218,000	234,170	229,590
6630.1000	Treasury Department	13,800	15,000	16,000	16,000	16,000
6640.1000	Law Department	24,795	68,400	90,000	85,000	85,000
6650.1000	Other General Office Expense	16,795	26,000	46,000	29,000	29,000
	Total General Office Expense	604,880	774,724	900,000	871,230	854,120
	<u>Other Operating Expense</u>					
6680.1000	Insurance	120,246	76,400	155,000	94,770	94,770
6690.1000	Accidents and Damages	375	2,000	1,000	2,000	2,000
6710.1000	Operating Rents	39,859	48,500	50,000	49,840	49,840
6721.1000	Relief and Pensions	630,997	222,300	555,000	527,720	527,720
6722.1000	Operational Paid Leave					
6730.1000	Tele. Franchise Requirement(Dr.)	55,000	57,500	75,000	75,000	75,000
6740.1000	General Services and Licenses	10,125	7,000	7,600	6,190	6,190
6750.1000	Other Expenses	66,666	150,670	177,000	168,620	168,620
6760.1000	Tele. Franchise Requirement(Cr.)	(55,000)	(57,500)	(75,000)	(75,000)	(75,000)
6770.1000	Expense Cost to Construction	(153,332)	(269,000)	(282,000)	(288,550)	(288,550)
	Total Other Operating Expense	714,936	237,870	663,600	560,590	560,590



ANCHORAGE TELEPHONE UTILITY			20.0000.----			PAGE
						D5
ACC'T. NO.	CLASSIFICATION	1971	1972	1973		
		ACTUAL	REVISED BUDGET	REQUEST	RECOMMEND	APPROVED
6806.1000	Ad Valorem Tax	365,105	502,104	520,356	586,340	578,860
6807.1000	Social Security Taxes	105,724	164,000	180,053	178,200	178,200
5101.1000	Toll Service Expense					
6808.1000	Depreciation	2,270,343	2,429,000	3,569,671	3,569,670	3,569,670
6809.1000	Extraordinary Retirement	179,275	182,000	182,000	182,000	182,000
	NON-OPERATING EXPENSE	2,920,447	3,277,104	4,452,080	4,516,210	4,508,730
	Interest on Funded Debt	1,954,309	2,382,390	2,921,031	2,935,220	2,935,220
	Total Expenses	10,074,362	11,558,688	15,168,711	14,792,710	14,767,460



ANCHORAGE TELEPHONE UTILITY		INTERFUNDS FROM OTHERS				PAGE
ACC'T. NO.	CLASSIFICATION	1971	1972	1973		
		ACTUAL	REVISED BUDGET	REQUEST	RECOMMEND	APPROVED
6060.1000	<u>Building Maintenance/Parks &amp; Rec.</u>		2,500	2,675	2,500	2,500
6400.1000	<u>General Commercial Supervisors</u> Finance Dept. - UCS	13,973	24,680	32,704	31,930	31,930
6430.1000	<u>Sales Expense</u> Finance Dept. - UCS	14,882	17,020	22,553	22,550	22,550
6440.1000	<u>Connecting Company Relations</u> Finance Dept. - UCS	9,417	6,525	8,647	8,650	8,650
6450.1000	<u>Local Commercial Operations</u>					
	UCS - Customer Service	320,219	289,070	383,059	349,850	349,450
	Tolls		58,720	87,860	86,090	86,080
	Collections		86,125	182,020	142,150	142,140
	Finance Dept. - Treasury	27,306	44,350	47,455	46,100	45,860
	Finance Dept.-Util. Bill Mailing	27,550	32,910	35,214	36,660	36,660
6610.1000	<u>Executive Department</u>					
	Mayor and City Council	30,678	30,400	32,528	36,920	38,680
	City Manager-Administration	35,501	34,930	37,375	57,450	44,670
	City Manager-Personnel	8,037	25,020	26,771	23,900	23,260
	City Manager-Internal Audit	7,600	9,390	10,047	9,760	9,760
	City Manager-Community Promotion	6,160	4,740	5,072	3,790	3,790
6621.1000	<u>Accounting Department General</u>					
	Finance Dept. - Controller	87,727	122,480	131,054	117,700	117,210
	Finance Dept. - External Audit	3,288	5,040	5,393	6,300	6,300
	Finance Dept. - Administration	488	5,010	5,361	8,120	8,110
	Data Processing - Development.	18,099	22,881	24,483	19,200	18,830
6622.1000	<u>Accounting Dept. (Revenue)</u>					
	City Manager - Data Proc. O&M	188,108	185,714	198,714	240,925	236,340
6630.1000	<u>Treasury Department</u>					
	Finance Dept. - Treasury	13,800	15,010	16,060	16,000	16,000



**CITY OF ANCHORAGE**

**ANCHORAGE TELEPHONE UTILITY**

**INTERFUNDS FROM OTHERS**

ACC'T. NO.	CLASSIFICATION	1971	1972	1973		
		ACTUAL	REVISED BUDGET	REQUEST	RECOMMEND	APPROVED
6640.1000	<u>Law Department</u> City Attorney - Legal City Attorney - Prop. Management	18,624	30,200 18,000	32,314 19,260	65,700 4,000	65,700 4,000
6710.1000	<u>Operating Rents</u> MI&P Pole Rental	12,000	12,000	12,840	12,840	12,840
6740.1000	<u>General Services &amp; Licenses</u> Traffic Eng.-Radio Maintenance	3,463	6,000	6,420	5,290	5,290
6750.1000	<u>Other Operating Expenses</u> Finance Cept. - Courier Finance Dept. - Duplicating Public Works - Switchboard City Clerk - Records Retention & Microfilm	720 129 237 3,002	840 4,460 550 5,000	900 4,772 589 5,350	11,960 5,000 480 3,100	11,960 5,000 480 3,100
		851,008	1,099,565	1,377,490	1,374,915	1,357,140



DEPARTMENT		ACCOUNT TITLE		ACCOUNT NUMBER		PERSONNEL		C	PAGE
TELEPHONE									D8
CLASSIFICATION	RANGE AND STEP	SALARY RATE	EMPLOYEES CURRENT *BUDGET	1973					
				* REQUEST	* RECOMMEND	* APPROVED			
<u>MANAGER AND STAFF</u>									
General Manager	43	2015-2453	1	1	30,909	1	30,909	1	30,909
Administrative Assistant	36	1592-1939	1	1	21,486	1	21,486	1	21,486
Asst Mgr-OSP & Construction	38	1657-2015	1	1	24,180	1	24,180	1	24,180
IP & Installation	38	1657-2015	1	1	26,604	1	26,604	1	26,604
System Support	38	1657-2015	1	1	22,339	1	22,339	1	22,339
Plant Operations	38	1657-2015	1	1	22,776	1	22,776	1	22,776
Rev. & Accounting	33	1362-1657	1	1	18,124	1	18,124	1	18,124
Executive Secretary	18	755-919	1	1	10,192	1	10,192	1	10,192
			8	8	176,610	8	176,610	8	176,610
<u>New Position</u>									
Supervisor - Subscriber Services	37	159201939		1	19,094	0	-0-	0	-0-
<u>SYSTEM SUPPORT</u>									
Supervisor-Supply, Buildings & Motor Equipment	35	1471-1790	1	1	23,628	1	23,628	1	23,628
Warehouse Supervisor	33	1362-1657	1	1	17,092	1	17,092	1	17,092
Training Supervisor	35	1471-1790	1	1	18,366	1	18,366	1	18,366
Personnel Specialist	18	755-919	1	1	9,797	1	9,797	1	9,797
Tele. Inventory & Control Clk	15	620-755	1	1	9,804	1	9,804	1	9,804
Custodian I	10	552-671	1	1	7,654	1	7,654	1	7,654
Inventory Control Specialist	28	1119-1309	1	1	13,818	1	13,818	1	13,818
Contract Repair Maint. Supr.	32	1309-1592	1	1	15,708	1	15,708	1	15,708
			8	8	115,867	8	115,867	8	115,867
<u>PLANT OPERATIONS</u>									
Plant Service Supervisor	36	1530-1862	1	1	19,104	1	19,104	1	19,104
Installation Supervisor-S/L	36	1530-1862	1	1	21,606	1	21,606	1	21,606
Installation Supervisor-PBX	36	1530-1862	1	1	20,689	1	20,689	1	20,689
Maintenance Supervisor	36	1530-1862	1	1	18,980	1	18,980	1	18,980
<b>TOTAL</b>									

\* This column used for number of employees in each class.

COMMENTARY



DEPARTMENT		ACCOUNT TITLE		ACCOUNT NUMBER		PERSONNEL		C	PAGE
TELEPHONE									D9
CLASSIFICATION	RANGE	SALARY RATE	EMPLOYEES CURRENT *BUDGET	1973					
				* REQUEST	* RECOMMEND	* APPROVED			
<u>PLANT OPERATIONS (Cont'd)</u>									
Secretary	16	699-850	1	1	9,000	1	9,000	1	9,000
			5	5	89,379	5	89,379	5	89,379
<u>SUBSCRIBER SERVICES</u>									
Marketing Supervisor	36	1530-1862	1	1	22,554	1	22,554	1	22,554
Commercial Supervisor	30	1209-1471	1	1	18,366	1	18,366	1	18,366
Subscriber Services Consult.	25	994-1209	3	3	41,824	3	41,824	3	41,824
Commercial Comm. Eng. I	30	1209-1471	1	1	15,198	1	15,198	1	15,198
Commercial Comm. Eng. II	33	1362-1657	3	3	59,724	3	59,724	3	59,724
			9	9	157,666	9	157,666	9	157,666
<u>New Positions</u>									
Commercial Staff Supervisor	28	1119-1362		1	13,437	1	13,437	1	13,437
Commercial Comm. Eng. I	30	1209-1471		1	12,417	1	12,417	1	12,417
				2	25,854	2	25,854	2	25,854
<u>INSIDE PLANT &amp; INSTALLATIONS</u>									
CO Fac. Administrator II	30	1209-1471	1	1	14,998	1	14,998	1	14,998
CO Fac. Administrator I	26	1035-1258	1	1	10,370	1	10,370	1	10,370
Equipment Engr. Manager	37	1592-1939	1	1	19,234	1	19,234	1	19,234
Maintenance Supervisor	36	1530-1862	1	1	19,234	1	19,234	1	19,234
CO & Lrg. PBX Install. Supr.	36	1530-1862	1	1	20,944	1	20,944	1	20,944
Toll & Spec.Ckt. Design Eng.	36	1530-1862	1	1	19,429	1	19,429	1	19,429
Traffic Supervisor	30	1209-1471	1	1	16,016	1	16,016	1	16,016
Assistant Traffic Supervisor	25	994-1209	2	2	28,329	2	28,329	2	28,329
Toll & Sep. Analyst	13	620-755	2	2	15,854	2	15,854	2	15,854
Secretary	16	699-850	1	1	9,504	1	9,504	1	9,504
			12	12	173,912	12	173,912	12	173,912
<b>TOTAL</b>									
* This column used for number of employees in each class.									
COMMENTARY									



DEPARTMENT		ACCOUNT TITLE		ACCOUNT NUMBER		PERSONNEL		C	PAGE
TELEPHONE									D10
CLASSIFICATION	RANGE	SALARY RATE	EMPLOYEES CURRENT *BUDGET	1973					
				* REQUEST	* RECOMMEND	* APPROVED			
<u>New Positions</u>									
Assistant Traffic Supervisor	25	994-1209		1	13,915	0	-0-	0	-0-
Toll & Sep. Analyst	13	620-755		1	8,002	0	-0-	0	-0-
Equipment Engineer	36	1530-1862		1	18,366	1	18,366	1	18,366
PBX Engineer I	33	136201657		1	16,350	0	-0-	0	-0-
Traffic Eng. Manager	37	1592-1939		1	19,094	1	19,094	1	19,094
				5	75,727	2	37,460	2	37,460
<u>OUTSIDE PLANT &amp; CONSTRUCTION</u>									
Plant Extension Engineer	36	1530-1862	1	1	18,366	1	18,366	1	18,366
Transmission & Protection Eng	33	136201657	1	1	16,348	1	16,348	1	16,348
Commercial Engineer	30	1209-1471	1	1	21,872	1	21,872	1	21,872
Construction Supervisor	36	1530-1862	1	1	21,923	1	21,923	1	21,923
Constr. Supr. - Splicing	36	1530-1862	1	1	19,178	1	19,178	1	19,178
Constr. Supr. - Plt. Coord.	36	1530-1862	1	1	20,030	1	20,030	1	20,030
			6	6	117,717	6	117,717	6	117,717
<u>REVENUE &amp; ACCOUNTING</u>									
Staff Supr.-Meth. & Proced.	33	1362-1657	1	1	16,662	1	16,662	1	16,662
Staff Supr.-Rates & Tariffs	33	1362-1657	1	1	16,662	1	16,662	1	16,662
Accountant II FMS	27	1077-1309	1	1	14,655	1	14,655	1	14,655
Accountant II CPR	27	1077-1309	1	1	15,216	1	15,216	1	15,216
Accountant I	23	919-1119	1	1	11,529	1	11,529	1	11,529
			5	5	74,724	5	74,724	5	74,724
<u>New Positions</u>									
Staff Supervisor-Results	27	1077-1309		1	13,172	0	-0-	0	-0-
Contract Admn. Specialist	31	1258-1530		1	15,402	0	-0-	0	-0-
				2	28,574	0	-0-	0	-0-
<b>TOTAL</b>									
* This column used for number of employees in each class.									
COMMENTARY									



DEPARTMENT		ACCOUNT TITLE		ACCOUNT NUMBER		PERSONNEL		C	PAGE
TELEPHONE									D11
CLASSIFICATION	RANGE	SALARY RATE	EMPLOYEES CURRENT *BUDGET	1973					
				* REQUEST	* RECOMMEND	* APPROVED			
Reclassifications, Range Changes considered necessary to prevent further compression between Classified and Union positions; permit successful recruiting; and to compete with other employers of the same skills and technical knowledge  Less 5% Vacancy				105,000	50,000	50,000			
					(50,960)	(50,960)			
<b>TOTAL</b>				1,160,124	968,229	968,229			
* This column used for number of employees in each class.									
COMMENTARY									



## PERSONNEL - UNION

D12

OPERATIONAL FORCE ACCOUNT

<u>OPERATIONAL</u>	<u>Foreman</u>	<u>Sub Foreman</u>	<u>Other</u>	<u>Estimated Man Hours</u>	<u>Estimated Cost</u>
<u>Outside Plant</u>					
Construction	3		9	9,288	66,537
Splicing	1		13	20,436	202,626
Engineering	1		11	6,420	50,178
<u>System Support</u>					
Supply & B/ME Inst. Repair Services	1	1	8	23,680	183,064
<u>Accounting &amp; Finance</u>					
Payroll			1	2,104	11,056
<u>Plant Operations</u>					
Service Center	3	2	29	45,217	330,714
Installations-PBX	4		42	39,626	374,781
Installations-S/L	4		38	25,308	240,089
Maintenance-Station	1		12	44,608	457,862
<u>Inside Plant</u>					
Administration			1	2,180	17,060
C.O. Maintenance	4	3	47	102,360	957,499
Traffic			74	137,550	797,367
C.O. Installation	2		18	6,630	62,217
<u>Subscriber Service</u>					
Commercial			23	52,864	273,830
Marketing			3	6,240	24,402
	24	6	329	524,511	4,049,282
				Less 5% Vacancy	202,464
					3,846,818



## PERSONNEL - UNION

D13

CONSTRUCTION/INSTALLATION FORCE ACCOUNT

<u>CONSTRUCTION/INSTALLATION</u>	<u>Foreman</u>	<u>Sub Foreman</u>	<u>Other</u>	<u>Estimated Man Hours</u>	<u>Estimated Cost</u>
<u>Outside Plant</u>					
Construction				19,552	179,129
Splicing				13,624	135,084
Engineering				19,440	163,178
<u>Plant Operations</u>					
Service Center				28,183	206,129
Installations-PBX				64,134	603,555
Installations-S/L				59,052	560,209
Maintenance-Station				1,428	14,064
<u>Inside Plant</u>					
Administration					
C.O. Maintenance					
Traffic					
C.O. Installations				37,570	352,614
<u>Subscriber Service</u>					
Commercial					
Marketing					
Summary	24	6	329	242,983	2,213,962
<u>Operations</u>					
Classified	63			128,960	1,160,124
Union Force Account	24	6	329	524,511	4,049,282
<u>Construction/Installations</u>					
Union Force Account*	*	*	*	242,983	2,213,962
Total	63	24	6	896,454	7,423,368
					(253,424)
					7,169,944

\*The personnel required are included in the Operations Force Account Schedule.



UNION CONTRACT LABOR

	<u>Estimated Hours</u>	<u>Estimated Cost</u>
<u>OPERATIONAL - MAINTENANCE</u>		
*Construction	908	\$ 19,500
*Splicing	864	20,500
PBX	3,380	57,377
Straight Line	<u>6,864</u>	<u>120,370</u>
	<u>12,016</u>	<u>\$ 217,747</u>
 <u>CONSTRUCTION &amp; INSTALLATION</u>		
*Construction	17,251	\$ 370,500
*Splicing	16,410	389,500
C. O. Installation	14,174	262,800
PBX Installation	10,140	172,130
Straight Line Installation	<u>16,016</u>	<u>280,862</u>
	<u>73,991</u>	<u>\$1,475,792</u>

\*Includes equipment costs.