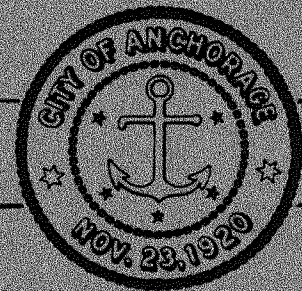


ANNUAL BUDGET

PORT OF ANCHORAGE



Port of Anchorage				SUMMARY			PAGE
CLASSIFICATION	1965	1966	1967	1968	1969		
	ACTUAL	ACTUAL	ACTUAL	BUDGET	REQUEST	RECOMMEND	APPROVED
<u>REVENUE</u>							
5030.2010 Dockage	9,300	18,003	29,199	17,700	19,600	19,600	19,600
2020 Wharfage	496,048	551,044	590,966	539,333	575,833	575,833	575,833
2030 Service Charge	115,963	113,532	110,264	102,167	102,667	102,667	102,667
2050 Storage	3,158	4,018	3,550	3,040	2,000	2,000	2,000
2070 Line Handling	31,304	34,552	3,938				
2110 Miscellaneous Revenue	1,158	1,970	1,611				
2120 Terminal Use Fee	2,211	3,423	323				
2130 Office Rental	3,170	923	4,908	7,231	6,950	6,950	6,950
2140 Utilities, Water	1,163	2,866	6,307	4,000	2,000	2,000	2,000
5034.0000 Cranes	63,535	41,765	28,786	30,000	30,000	30,000	30,000
Total Revenue	727,010	772,096	779,852	703,471	739,050	739,050	739,050
<u>EXPENSES</u>							
Income from Operations	257,730	309,270	258,098	306,264	290,913	303,400	295,000
Non-Operating Revenue	469,280	462,826	521,754	397,207	448,137	435,650	444,050
	3,075	4,158	7,384	9,100	10,000	10,000	10,000
<u>NON-OPERATING EXPENSE</u>							
5042.1422 Debt Service - Interest and Principal	401,674	404,800	402,400	389,828	401,446	401,446	401,446
Net Income	70,681	62,184	126,738	16,479	56,691	44,204	52,604
<u>ANALYSIS OF RETAINED EARNINGS</u>							
Balance, January 1	67,046	137,727	200,011	348,791	365,270	365,270	365,270
Net Income	70,681	62,184	126,738	16,479	56,691	44,204	52,604
Prior Year Adjustment		100	22,042				
Balance, December 31	137,727	200,011	348,791	365,270	421,961	409,474	417,874

DEPARTMENT	ACCOUNT NUMBER	SUMMARY	A	PAGE
Port of Anchorage	50-42-1			

ACCOUNT SUMMARY

EXPENDITURE CLASSIFICATION	1965 ACTUAL	1966 ACTUAL	1967 ACTUAL	1968 REVISED BUDGET	1969		
					REQUEST	RECOMMEND	APPROVED
Personal Services	79,043	100,845	96,389	110,297	103,081	103,080	96,870
Contractual	161,676	181,019	150,931	162,917	153,551	166,040	163,850
Supplies	11,610	8,268	6,457	14,400	15,000	15,000	15,000
Other Costs	2,041	1,385	1,365	18,650	19,281	19,280	19,280
Capital Outlay	3,360	17,753	2,956				
	257,730	309,270	258,098	306,264	290,913	303,400	295,000
Less Interfund Charges	()	()	()	()	()	()	()
TOTAL	257,730	309,270	258,098	306,264	290,913	303,400	295,000

SERVICE COMPARISON

1968 activity level at 1969 prices would cost.....	(2% over estimated 1968 expenses).....	\$ 290,404
Improved quality or increased quantity of service will cost.....		\$ 509
Total.....		\$ 290,913

PROGRAM OUTLINE

Port services and maintenance are anticipated to remain at approximately 1968 levels. The completion, in 1968, of an additional 272-feet of marginal wharf will, however, add somewhat to the basic maintenance expenses of 1968. To ensure the highest possible utilization of the new facilities, considerable emphasis will be placed on trade development.

PROGRAM HIGHLIGHTS

Studies into the funding and construction of Phase II of Terminal No. 2 will be stressed. With the completed Phase I of Terminal No. 2, the sales efforts of the staff to attract new business will be accelerated in 1969.

DEPARTMENT		ACCOUNT NUMBER		DETAIL		B	PAGE
Port of Anchorage		50-42-1					
CODE NO.	EXPENDITURE CLASSIFICATION	1967	1968	1969			
		ACTUAL	REVISED BUDGET	REQUEST	RECOMMEND	APPROVED	
100	<u>PERSONAL SERVICES</u>						
110	Salaries	89,741	102,297	94,420	94,420	88,870	
120	Overtime	6,648	8,000	8,661	8,660	8,000	
	Total	96,389	110,297	103,081	103,080	96,870	
200	<u>CONTRACTUAL</u>						
210	Classified Advertising	802	1,000	500	500	500	
213	Bids			500	500	500	
220	Contracted Services	58,693	56,677	37,185	49,670	47,900	
221	Duplicating			500	500	500	
223	Independent Audit Fees			500	500	500	
232	Snow Removal		3,500	3,500	3,500	3,500	
241	Telephone & Telegraph	21,315	2,700	2,700	2,700	2,700	
242	Light - ML&P		8,900	9,000	9,000	9,000	
243	Heat		5,000	5,000	5,000	5,000	
244	Water		6,000	6,000	6,000	6,000	
245	Refuse		648	700	700	700	
250	Insurance & Employee Benefits						
251	Property Insurance	57,984	45,350	46,500	46,500	46,500	
253	Liability & Workmen's Compensation		642	612	610	610	
254	Retirement		1,944	2,835	2,840	2,840	
255	Life Insurance		273	315	310	300	
256	Medical Insurance		1,084	909	910	820	
257	F.I.C.A.		2,880	3,105	3,110	2,790	
271	City-Owned Equipment	2,685	3,980	3,980	3,980	3,980	
273	Mileage to Employees			540	540	540	
281	Repairs & Maintenance	7,322	18,350	25,000	25,000	25,000	
291	Travel	840	2,610	2,250	2,250	2,250	
301	Dues & Subscriptions	1,290	1,379	1,420	1,420	1,420	
	Total	150,931	162,917	153,551	166,040	163,850	
310	<u>SUPPLIES</u>						
311	Materials	3,440	11,000	12,300	12,300	12,300	
312	Janitorial	419	1,000	300	300	300	
313	Office Supplies & Postage	1,856	2,000	2,000	2,000	2,000	
314	Small Tools	742	400	400	400	400	
	Total	6,457	14,400	15,000	15,000	15,000	

CITY OF ANCHORAGE

DEPARTMENT		ACCOUNT NUMBER		DETAIL		B	PAGE
Port of Anchorage		50-42-1					
CODE NO.	EXPENDITURE CLASSIFICATION	1967	1968	1969			
		ACTUAL	REVISED BUDGET	REQUEST	RECOMMEND	APPROVED	
400	<u>OTHER CHARGES</u>						
491	Trade Development	1,365	4,581	4,500	4,500	4,500	
493	Payment in Lieu of Taxes		14,069	14,781	14,780	14,780	
	Total	1,365	18,650	19,281	19,280	19,280	
600	<u>CAPITAL</u>						
605	Machinery & Equipment	2,956					
	Total Operating Budget	258,098	306,264	290,913	303,400	295,000	

CITY OF ANCHORAGE

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DEPARTMENT		ACCOUNT NUMBER			PERSONNEL		C	PAGE		
Port of Anchorage		50-42-1								
POSITION	SALARY RANGE	1967		1968 REVISED BUDGET	1969					
		*	*		*	REQUEST	*	RECOMMEND	*	APPROVED
Port Director	1335-1625	1	1	17,676	1	19,500	1	19,500	1	19,500
Assistant Port Director	1187-1443	1	1	14,454	1	15,870	1	15,870	1	15,870
Port Engineer	1056-1285	1	1	13,743	0		0		0	
Office Manager	976-1187	1	1	12,666	1	13,434	1	13,434	1	13,434
Secretary	609-742	1	1	8,772	1	9,084	1	9,084	1	9,084
Accounting Clerk II	609-742	1	1	8,724	1	8,994	1	8,994	1	8,994
Clerk Steno	502-609	1	0		0		0		0	
Maintenance Man	802-976	2	2	19,498	2	21,648	2	21,648	2	21,648
Utility Man	564-684	2	2	11,692	2	9,549	2	9,549	2	9,550
Security Custodian	502-609	1	1	6,438	1	6,831	1	6,831	0	-0-
Shift Differential										98,080
										660
TOTAL		12	11	113,663	10	104,910	10	104,910	9	98,740

* This column used for number of employees in each class.

COMMENTARY

DEPARTMENT Port of Anchorage	ACCOUNT TITLE	ACCOUNT NUMBER 50-42-1	COMMENTARY	D	PAGE
.110	<u>SALARIES</u>			88,870	
	One less employee than 1968		98,740		
	Less 10% charged to Industrial Park		<u>(9,870)</u>		
.120	<u>OVERTIME</u>			8,000	
	Overtime caused by vessel arrivals or emergency situations				
.210	<u>CLASSIFIED ADVERTISING</u>			500	
	Trade magazines & Coast Marine Directories				
.213	<u>BIDS</u>			500	
	For contracted maintenance or repairs				
.220	<u>CONTRACTED SERVICES</u>			47,900	
	Mayor & Council		2,270		
	City Manager		4,470		
	Personnel		1,370		
	Internal Audit		3,360		
	Community Promotion		200		
	City Attorney		9,950		
	Property Management		2,940		
	Finance & Controller		10,830		
	Treasury		2,220		
	Garage		200		
	Duplicating, Courier		800		
	Division of City Structures		600		
	Public Works - Engineering		600		
	ML&P Radio Lab		300		
	Total		<u>40,110</u>		
	Less 10% charged to Industrial Park		(4,010)		
	Consulting Engineer		7,000		
	Trustee		3,000		
	Laundry		800		
	Xerox Contract		<u>1,000</u>		
			<u>47,900</u>		

DEPARTMENT Port of Anchorage	ACCOUNT NUMBER 50-42-1	COMMENTARY	D	PAGE
.241 <u>TELEPHONE</u>			2,700	
	Telephone, Telgraph, Long Distance Calls Less 10% charged to Industrial Park	3,000 (300)		
<u>INSURANCE & EMPLOYEE BENEFITS</u>				
.251	Property Insurance - Fire, Port All-Risk		46,500	
.253	Liability & Workmen's Compensation	680		
.254	Retirement	3,150		
.255	Life Insurance	330		
.256	Medical Insurance	910		
.257	Social Security	<u>3,100</u>		
	Total	8,170		
	Less 10% charged to Industrial Park	<u>(820)</u>	7,350	
.281 <u>REPAIRS & MAINTENANCE</u>			25,000	
	Routine maintenance of cranes, buildings, dock and utility lines plus special items of major repair and maintenance.			
.291 <u>TRAVEL</u>			2,250	
	To permit Port Staff to travel to other ports to study port administration, promotion, engineering and development. Specific travel will be requested in accordance with City regulations	2,500		
	Less 10% charged to Industrial Park	<u>(250)</u>	2,250	

DEPARTMENT	ACCOUNT NUMBER	COMMENTARY	D	PAGE
Port of Anchorage	50-42-1			
.301	<u>DUES & SUBSCRIPTIONS</u>		1,420	
Dues:	American Association of Port Authorities	400		
	Pacific Coast Association of Port Authorities	500		
	International Association of Port & Harbors	45		
	Anchorage Petroleum Club	80		
	National Defense Transportation Association	12		
	Chamber of Commerce	<u>250</u>		
	Total Dues	1,287		
Subscriptions:	Trade Magazines & books	140		
	Newspapers	50		
	Tarriff Publications	<u>100</u>		
	Total subscriptions	290		
	Grand Total	1,577		
	Less 10% charged to Industrial Park	<u>(157)</u>		
		<u>1,420</u>		
.311	<u>MATERIALS</u>		12,300	
	Gasoline, oil, grease, building materials for entire Port.			
.491	<u>TRADE DEVELOPMENT</u>		4,500	
	The construction of Phase I of the extension to the Dock gives the Port Staff a facility to sell. It becomes more important than ever to increase efforts to stimulate traffice over the Port. The expenditure of funds for brochures, photographs and other trade development items accordingly becomes more important.	5,000		
	Less 10% charged to industrial park	(500)		
.493	<u>PAYMENT IN LIEU OF TAXES</u> - 2% of Gross Revenue		14,780	

PORT OF ANCHORAGE

The Port of Anchorage's Operating Revenue is derived from application of the following charges:

Dockage:

The charge assessed a vessel for docking at wharves. Charges are based on the gross registered tonnage of a vessel.

	<u>City Dock</u>	<u>Petroleum Dock</u>
Additional Sea-Land Dockage	10,000	
4 Japanese Vessels @ \$150	600	
58 Tankers @ \$155		9,000
	<u>10,600</u>	<u>9,000</u>

Wharfage:

The charge assessed against any freight placed in a transit shed or on a wharf, or passing through, over or under a wharf or transferred between vessels. Charges depend on type of cargo and weight. Liquid products passing through pipelines accrue wharfage at the rate of \$0.06 per barrel.

Sea-Land Agreement	193,333	
4 Japanese Vessels	10,500	
P.O.L. Wharfage 5,700,000 bbls.		342,000
Military P.O.L. 500,000 bbls.		30,000
	<u>203,833</u>	<u>372,000</u>

Service Charge:

The charge assessed to vessels, owners, agents or operators for special services provided by the Port Staff or Terminal Operator. Services include providing telephone outlets, electrical outlets, arranging berthing, providing terminal lighting, giving information on arrivals and departures, and arranging terminal space for berthing and cargo.

Sea-Land Agreement	96,667
4 Japanese Vessels	6,000
	<u>102,667</u>

PORT OF ANCHORAGE

Utilities:

Metered Water and electrical service charges are assessed on the basis of consumption.

Total 2,000

Crane Rental:

Sea-Land, in its preferential Berthing Agreement, guarantees the Port \$30,000 per year in Crane Rental. Crane Rental other than Sea-land's is deducted from the amount paid by Sea-Land.

Total 30,000

PORT

INTERFUND CHARGES FROM OTHER DEPARTMENTS

PAGE

	<u>Manager Recommends</u>	<u>Council Approved</u>
Mayor & City Council	2,280	2,270
<u>City Manager</u>		
City Manager	4,490	4,470
Personnel	1,370	1,370
Internal Auditor	3,370	3,360
Community Promotion	200	200
<u>City Attorney</u>		
Law	9,950	9,950
Property Management	2,950	2,940
<u>Finance</u>		
Administration	520	-0-
Controller	11,030	10,830
Treasury	2,220	2,220
General Services -Duplicating	325	335
General Services -Courier-Stockroom	450	465
<u>Miscellaneous</u>		
Miscellaneous	880	880
Contingency	4,000	4,000
<u>Traffic Engineers</u>		
Electronic		300
<u>Public Works</u>		
Structures		600
Engineering		600
<u>Equipment & Supply</u>		200

PORT		INDUSTRIAL PARK				6680	PAGE
CLASSIFICATION	1966	1967	1968	1969			
	ACTUAL	ACTUAL	REVISED BUDGET	REQUEST	RECOMMEND	APPROVED	
<u>REVENUE</u>							
5151.0000	Leases	56,127	67,503	70,822	63,726	63,730	63,730
5152.0000	Miscellaneous		1,669	12,180	600	600	600
	Total Revenue	56,127	69,172	83,002	64,326	64,330	64,330
<u>EXPENSES</u>							
5818.1.110	Salaries	16,457	19,079	11,366	10,490	10,560	9,870
.120	Overtime	549	288	500	574	500	500
.210	Advertising		37		300	300	300
.220	Contracted Services	11,244	13,624	5,829	5,520	5,520	6,710
.241	Telephone	2,404	29	300	300	300	300
.250	Insurance & Employee Benefits	775	723	758	864	860	820
.271	Rentals	2,851	2,122	1,675	1,200	1,200	1,200
.281	Repairs - Maintenance	6,391	194	1,000	2,000	2,000	2,000
.291	Travel	206	1,163	290	250	250	250
.301	Dues & Subscriptions			153	157	160	160
.311	Materials	145	409	800	1,000	1,000	1,000
.313	Office Supplies & Postage		10				
.412	Depreciation	9,007	9,000		9,000	9,000	9,000
.423	Interest	2,039	1,684	1,100	1,286	1,290	1,290
.491	Trade Development	265	99	509	500	500	500
.601	Land	6,500		6,500	6,500	6,500	6,500
	Total Operating Expense	58,833	48,461	30,780	39,941	39,940	40,400
	Non-Operating Income	1,115	1,776				
	NET INCOME	(1,591)	22,487	52,222	24,385	24,390	23,930

PORT INDUSTRIAL PARK

6680

ANALYSIS OF RETAINED EARNINGS

	<u>1967</u>	<u>1968</u>	<u>1969</u>	<u>Manager Recommends</u>	<u>Council Approved</u>
Balance, January 1	37,427	59,914	-0-	-0-	-0-
General Fund Appropriation		(59,914)			
Net Income	22,487	52,222	24,385	24,390	23,200
General Fund Appropriation		(52,222)	(24,385)	(24,390)	(23,200)
Balance, December 31	<u>59,914</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>

DEPARTMENT	ACCOUNT TITLE	ACCOUNT NUMBER	SUMMARY	A	PAGE
Port	Industrial Park	51-80-1			

ACCOUNT SUMMARY

EXPENDITURE CLASSIFICATION	1965 ACTUAL	1966 ACTUAL	1967 ACTUAL	1968 REVISED BUDGET	1969		
					REQUEST	RECOMMEND	APPROVED
Personal Services	15,868	17,006	19,367	11,866	11,064	11,060	10,370
Contractual	12,387	23,871	17,892	10,005	10,591	10,590	11,740
Supplies		145	419	800	1,000	1,000	1,000
Other Costs	46,612	11,311	10,783	1,609	10,786	10,790	10,790
Capital Outlay	17,297	6,500		6,500	6,500	6,500	6,500
	92,164	58,833	48,461	30,780	39,941	39,940	40,400
Less Interfund Charges	()	()	()	()	()	()	()
TOTAL	92,164	58,833	48,461	30,780	39,941	39,940	40,400

SERVICE COMPARISON

1968 activity level at 1969 prices would cost.....	\$ 31,396
Improved quality or increased quantity of service will cost.....	\$ 8,545
Total.....	\$ 39,941

PROGRAM OUTLINE

The Port Industrial Park is a vital, integral part of the Anchorage Port Facility. The Port Staff will continue to develop and improve the lands of the Industrial Park in 1969. The Staff will conclude negotiations with potential users of the Industrial Park which will have considerable impact upon the Port revenues.

PROGRAM HIGHLIGHTS

Winter of 1968 will see the virtual completion of the Industrial Park Water Improvement Project providing improved sewer, water, and fire fighting facilities. In 1969, the Port Staff will concentrate on filling, grading and drainage improvements in the area. Efforts to find users of the available land will be stepped-up.

DEPARTMENT		ACCOUNT TITLE	ACCOUNT NUMBER	DETAIL	B	PAGE
Port		Industrial Park	51-80-1			
CODE NO.	EXPENDITURE CLASSIFICATION	1967	1968	1969		
		ACTUAL	REVISED BUDGET	REQUEST	RECOMMEND	APPROVED
100	<u>PERSONAL SERVICES</u>					
110	Salaries	19,079	11,366	10,490	10,560	9,870
120	Overtime	288	500	574	500	500
	Total	19,367	11,866	11,064	11,060	10,370
200	<u>CONTRACTUAL</u>					
210	Advertising	37		300	300	300
220	Contracted Services	13,624	5,829	5,520	5,520	6,710
241	Telephone	29	300	300	300	300
250	Insurance & Employee Benefits	723	758			
253	Liability & Workmen's Compensation			68	70	70
254	Retirement			315	310	310
255	Life Insurance			35	40	40
256	Medical Insurance			101	100	90
257	F.I.C.A.			345	340	310
271	Rentals	2,122	1,675	1,200	1,200	1,200
281	Repairs & Maintenance	194	1,000	2,000	2,000	2,000
291	Travel	1,163	290	250	250	250
301	Dues & Subscriptions		153	157	160	160
	Total	17,892	10,005	10,591	10,590	11,740
310	<u>SUPPLIES</u>					
311	Materials	409	800	1,000	1,000	1,000
313	Office Supplies & Postage	10				
	Total	419	800	1,000	1,000	1,000
400	<u>OTHER CHARGES</u>					
412	Depreciation	9,000		9,000	9,000	9,000
423	Interest	1,684	1,100	1,286	1,290	1,290
491	Trade Development	99	509	500	500	500
	Total	10,783	1,609	10,786	10,790	10,790
600	<u>CAPITAL</u>					
601	Land		6,500	6,500	6,500	6,500
	Total Operating Budget	48,461	30,780	39,941	39,940	40,400

DEPARTMENT	ACCOUNT TITLE	ACCOUNT NUMBER	COMMENTARY	D	PAGE
Port	Industrial Park	51-80-1			
.110	<u>SALARIES</u> 10% of Port salaries are allocated to Industrial Park.			9,870	
.120	<u>OVERTIME</u> Snow removal performed before regular working hours.			500	
.210	<u>ADVERTISING</u> Some advertising of available property is contemplated.			300	
.220	<u>CONTRACTED SERVICES</u> 10% of inter-fund charges in Port Budget Property Management (Interfund)		4,010 <u>2,700</u>	6,710	
.241	<u>TELEPHONE</u> 10% of telephone, telegraph in Port Budget			300	
.250	<u>INSURANCE & EMPLOYEE BENEFITS</u> 10% of Port's charges			820	
.271	<u>RENTAL</u> Rental of grader, cat and front-end loader			1,200	
.281	<u>REPAIRS & MAINTENANCE</u> Parking lot maintenance, maintenance on gate, replacement of flood lights.			2,000	
.291	<u>TRAVEL</u> 10% of Port Budget			250	
.301	<u>DUES & SUBSCRIPTIONS</u> 10% of Port Budget			160	
.311	<u>MATERIALS</u> Fill material, crushed rock for parking lot			1,000	

DEPARTMENT	ACCOUNT TITLE	ACCOUNT NUMBER	COMMENTARY	D	PAGE
Port	Industrial Park	51-80-1			
.412	<u>DEPRECIATION</u> Depreciation on City owned improvements on Sea Land's Lot			9,000	
.423	<u>INTEREST</u> Interest on 1962 land purchase			1,290	
.491	<u>TRADE DEVELOPMENT</u> 10% of Port Budget			500	
.601	<u>LAND</u> Annual payment on 1962 land purchase			6,500	